-IN THOUSANDS OF POUNDS AND DOLLARS-

MG B	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR-GRD-GP.
		FLORAUL A 200		1968		1969													4595-200-11
1153		.GLOBE INDUSTRIES INC DAYTON OH	1.00		1.00														10033934
1131		.GOULDS PUMPS INC SENECA FINY		.648															00121266
1134		.GREENLEE BROS ROCKFORD IL		.645															10035732
1136		.HANNA NICKLE SMELT RIDDLE OR	50.0	25.8	32.0	25.8	5.16			5.16			5.16		5.16	5.16			10036747
1130		.HOWMET LANCASTER PA	4.00	1.94	4.00														10039207
1136		.IMPERIAL OIL & GRE LOS ANGE CA		.059															00125342
1132		.IND TOOL - DIE FL DORADO AR	5.00	8.39	5.00	1.29					1.29								10040507
		.INTERSTATE PAPER RICEBORO GA				1.29				1.29									00176710
1130		.INTL BUS MACH ENDICOTT NY		.118															10041104
1131		.AJAX MAGNETHERMIC WARREN OH				.763	.763												00158046
1136		I T T CONTROLS GLENDALE CA	180	192	180	78.3			38.0				40.4						10042100
1130		.JADE CORP BETHAYRES PA				.236												.236	00180068
1130		.JERSEY CENT P - L SO AMBOY NJ				.295							.295						10042593
1134		.L E JONES ARK HENNEPIN IL		18.1															00126608
1136		.KAISER ALUM & CH PLEASANTON CA				2.58			1.29					1.29					00165042
1136		KAISER ALUM & CH PLEASANTON CA																	00213047
1136		.KAISER ALUM HEAD WA	35.0	23.2	35.0	19.4	3.87		3.87				3.87		3.87	3.87			10043379
1136		.KAISER ALUM-CHEM TACOMA WASH	2.00	1.29	2.00	1.29	.645						.645						00154296
1136		.KAISER ALUM TRENTWOOD WA	18.0	23.2	18.0	12.9		6.45					6.45						10043336
1136		.KAWECKI CHEM WENAT WASH	7.00			6.45		1.29		1.29		1.29	1.29			1.29			10043557
1131		.MW KELLOGG CO WILLIAMSPORT PA				.645											.645		00219266
1131		.KENNAMETAL LATROBE PA	3.00	3.23	3.00	1.29						1.29							10043859
1136		.KENNECOTT COPPER GARFIELD UTAH		.354		.885	.885												00154342
1130		KENNECOTT REF CORP BALT MD	30.0		5.00														10043891
1131		.KEYSTONE BRASS WKS ERIE PA		1.94															10044197
1136		.LECKENBY CO SEATTLE WA		.645															00127434
1136		.LEONARD PRECISION WSTMNSTR CA		.645															00048992
1131		.LESTER ENGINEERING CLEV OH		7.74															10046068
1153		.LIBBY OWENS TOLEDO OH						2.6		23.2									10046238
1136		.LOCKHEAD AIRCRFT REDLANDS CA				5.16							5.16						10046688
1132		.LOUDEN DIV FAIRFIEL IA		.354		.295							.295						00127930
1136		.MCDONNEL DOUG SANTA MONICA CAI		2.58															10049555
1132		.MCGRAW EDISON DES PLAINES IL				3.23										3.23			00215945
1132		MC GRAW EDISON JEFF CITY MO	22.0	21.9	22.0	21.3	1.29	1.29		1.29	2.58		2.58	8.39		1.29	1.29	1.29	10049628
1134		.MCMILLAN MFG ST PAUL MN		5.16		4.52						1.94		1.29			1.29		10051142
1136		.MIDLAND ROSS CARP STEEL	20.0																00195618
1153		.MIDWEST MACH MARYSVILLE MI	10.0	11.0	10.0	9.03		1.29	1.29		1.29			1.29	1.29	1.29	1.29		10052513
1132		.SKELLY OIL SKELLYTOWN TX		.645		.881	.645	.236											10073383
1132		SKELLY OIL CO VELMA OK		.645		.645				.645									00138150
1134		.MOLINE MALLEABLE I ST CHARL IL		.645		1.29								.645				.645	00130699
1136		.PAUL MONROE HYD PICO RIEVER CA		.645															10061164
1130		.MURAD CAST GLENDALE NY	3.00	.645	3.00														10055741
1134		.NATURAL GAS PIPELNE GR BEND KS				.118												.118	00180645
1140		.NEW BRITAIN MACH NEW BRITAIN C				.645					.645								00196568

WATER_PCB-00042602