

CONTACT JOHN BLAKE  
BY PRI 5/5

DIMITRY

J. Blake



John. Who requested  
Gerry to quote ???

April 14, 1978

TAC Construction Materials Ltd.  
P.O. Box 22  
Trafford Park  
Manchester M17 1RU  
England

Attn: Mr. R. J. Bishop, Joint Managing Director

Gentlemen:

I am in receipt of your earlier correspondence with Messrs. Read and Blair regarding the purchase of Johns-Manville asbestos felts and papers. I assume that your interest is primarily in the area of unsaturated material.

It is very possible that we can supply your needs, but of course this would depend upon your requirements and specifications. Would you please forward to me, at your earliest convenience a detailed outline of your requirements as pertains to: weight, size, fiber content, quantity and any other pertinent information.

Thank you for your interest, and I look forward to hearing from you soon.

Sincerely yours,

Gerry Pytko, Staff Manager  
International Div.  
Building Products

CC: Read 3-03  
Blair 2-19  
Fischer 3-03  
Blake 3-03

PRIOR ESTIMATE T&N SALES  
- 3000 TONS PAPER  
- 5000 " FELT

8000 TONS

5/2  
John (Blake)  
Bishop called  
today re - exclusive  
arrangement in U.K.  
+ how to adv. him  
prev. GP

MTC 017744

## Johns-Manville Corporation

Ken Caryl Ranch  
Denver, Colorado 80217

Dr. L. R. Blair  
Vice President  
Licensing and Technology Transfer

April 11, 1978

*not for  
abstract felts*

Mr. R. J. Bishop  
Joint Managing Director  
TAC Construction Materials Ltd.  
P.O. Box 22  
Trafford Park  
Manchester M17 1RU  
ENGLAND

Dear Mr. Bishop:

Thank you very much for your letter of March 31, 1978  
on the subject of procuring felts and papers from  
Johns-Manville.

A copy of your letter has been sent to our Mr. John  
Fischer who is responsible for arranging export sales  
for all Johns-Manville products and Mr. Fischer should  
contact you shortly. It is my understanding that he  
will be in Europe in the very near future and he will  
contact you either at or before that time.

Please be assured that your request for confidentiality  
will be honored.

Again we wish to thank you for your interest.

Sincerely,

LRB/fwo  
cc - J. L. Fischer

MTC 017745

Your ref

Telephone  
061-872 2181

P.O. Box 22  
Trafford Park  
Manchester M17 1RU

Our ref RJB/PB

Telex  
667638

31 March 1978

Dr L R Blair  
Vice President  
Licensing and Technology Transfer  
Johns-Manville International Corporation  
Ken-Caryl Ranch  
Denver Colorado  
USA



CONFIDENTIAL

Dear Dr Blair

I refer to the letter dated 15 March from Mr Gordon Read suggesting that I contact you. TAC is reviewing its long term options in its asbestos roofing felt and paper business. Although Mr Read's letter refers to your interests in glass based products, my request to you concerns asbestos products. I should like to explore the possibility of TAC drawing supplies for some grades of asbestos felts and papers from Johns-Manville. This might allow us to achieve economies in the production of the wide range of such products which we handle.

If you think that a useful discussion could be conducted along these lines, perhaps our first contact could be by telephone. In any event I trust that you will appreciate that TAC wishes to maintain strict confidentiality on this approach to you.

I look forward to hearing from you.

Yours sincerely

A handwritten signature in cursive script, appearing to read 'Robert E. Bishop'.

R J BISHOP  
Joint Managing Director

MTC 017746

**JMI Johns-Manville**  
**International Corporation**

Ken-Caryl Ranch  
Denver, Colorado 80217  
(303) 979-1000  
Cable: Johnmanvil Denver  
Telex: Johnmanvil Dvr 454404, Johnmanv Dvr 45705

March 15, 1978

Mr. R.J. Bishop  
Joint Managing Director  
TAC Construction Materials Ltd.  
P.O. Box 22  
Trafford Park  
Manchester M17 1RU, England

Dear Mr. Bishop:

Thank you for your letter of February 10 requesting that I put you in contact with the appropriate person in JM so that you may discuss the medium and long term prospects of asbestos roofing felt and paper.

The person you should contact is Dr. L.R. Blair, Vice President, Licensing and Technology Transfer, who will be in a position to discuss this in detail with you. As you already know, Schuller Company of German, a wholly-owned subsidiary of JM have licensed Pilkington Regina to produce fiber glass mat products in the United Kingdom. It is our opinion that glass mats will gradually replace asbestos for roofing, shingles and as under-lament for vinyl floor covering.

I am sure if you write to Dr. Blair explaining in detail your long term plan regarding asbestos roofing felts, he would be most happy to assist you in making some recommendations and advising you the route that JM is proceeding.

Sincerely,

Gordon Read  
Vice President  
Director, Latin America/Far East

GR/las  
cc: L.R. Blair (w/copy of letter)

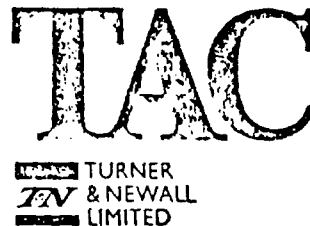
**MTC 017747**

Our ref RJB/PB

Telex  
667638

10 February 1978

Mr G Reed  
Johns-Manville  
Ken-Caryl Ranch  
Denver  
Colorado 80217  
USA



PRIVATE & CONFIDENTIAL

Dear Mr Reed

Discussions with my Deputy Chairman, Bob Day and with my colleague in Turners Asbestos Fibres Alan Nelson have suggested that you would be the best man to approach for the opportunity to raise the following matter. TAC is reviewing its long term options in its asbestos roofing felt and paper business which totals over 11,000 tonnes per annum.

I would welcome the opportunity to discuss possible closer collaboration with Johns Manville in this area because I feel that this might effect the choice of options. I would be most grateful if you could suggest with whom I could discuss this subject.

Yours sincerely

A handwritten signature in cursive script that reads 'R J Bishop'.

R J BISHOP  
Joint Managing Director

MTC 017748