

Monsanto

D. Wood, Russels

1st December, 1967

DDB For Cables

TO : P. J. A. Marsh - London

THIS COPY FOR
P. G. Benignus - St. Louis
H. S. Bergen - St. Louis
G. R. Buchanan - St. Louis
C. R. Coleman - Ruabon
R. H. Munch - St. Louis
W. R. Richard - St. Louis

Dear Peter :

Many thanks for the copy of your letter to Paul Benignus dated 23rd November. The information you give from Pirelli is extremely useful in that it up-dates and revises some of the information obtained from BICC. Certainly the picture is now much clearer. I am checking on duty levels of DDB imports and will advise in due course. I am asking Paul Benignus, by copy of this memo, to indicate domestic DDB prices for electrical application in the States to ensure that compared with the U.K. prices you reported, we would not be laying ourselves open to any dumping charges.

We will on the basis of our prospects in the U.K. when determined, approach Pirelli Headquarters in Italy.

VIC. ZIMMERMAN
4-5/47

A-2-N

DW:gb

D. Wood.

Inorganic Dir.

non-detergent

~~W. E. Brandenburg~~

~~4-25-68~~

Monsanto lines: alkyl benzene (soft) 104 lb FOB plant
DDB branched or Nodex benzene (hard type)
~~we do not have this Monsanto product~~
~~that from Chevron (soft oil)~~
9.76¢ / lb alkyl benzene in h.t. and sold only
for non detergent.

DSW 201933

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