J. R. Fallon - St. Louis General Office

May 27, 1970

D. E. Roush - St. Louis
D. A. Olson - St. Louis

THERMINOL FR FLUIDS IN APPLICATIONS
RELATED TO EDIBLE MATERIALS

J. N. Maggart - Brussels
T. Katayama - MMK Tokyo
T. W. Cheeseman - Montreal
C. Paton - St. Louis

Attached are:

1. A memo to our field men explaining what we are doing about applications using Therminol FR as the indirect heat transfer fluid in food cooking and,

2. A letter which all our Therminol FR food users will receive asking them to change to a non-PCB fluid -- preferably Therminol 66.

We are appraising you so that you are aware of what we are doing in respect to these food applications. Because your market and governmental interests are different than ours we make no recommendations to you at this time. We believe, however, that it is prudent to begin discouraging the use of FR fluids in food related application, particularly, if competition is not active.

We will continue our vigorous sales campaign in all other Therminol applications. We will also advise the field men shortly to emphasize the containment and disposal of Therminol FR leakage by using certain procedures which we will control. We will send you a copy and suggest that you implement it particularly where competitive conditions will allow.

In general, the end users we have called on to date have been very appreciative of our informing them and will change to one of our non-PCB fluids.

J. R. Fallon

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Attachment

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