that a preliminary report may be available to use in conjunction with the Third World Conference on Chlorine scheduled for mid-October 1992. Dr. Smerko commented that this study would provide a worldwide inventory of the laboratory work on chlorine.

Dr. Smerko also updated the Executive Board on other Chlorine Institute-funded research projects and policy initiatives.

VI. **NEW BUSINESS**

Mr. Burnett distributed a report summarizing the results of the recently-completed survey on current work and future direction. He noted that there will be some follow-up discussions with individuals on their suggestions.

VII. **FUTURE DATES AND LOCATIONS OF EXECUTIVE BOARD MEETINGS**

Following a brief discussion, it was agreed that the next meeting of the VI Executive Board would be Wednesday, September 2, 1992, so those Board members involved in the Tripartite Conference could condense their travel schedules. It was further agreed that the Executive Committee meeting would convene at 10:00 a.m., with the full Executive Board meeting to follow.

The December date/location of December 9/Dallas was approved. Mr. Russ suggested that the location of the March meeting be moved to New Orleans with the date of either March 11, or March 18 to be decided at the next meeting.

At the request of Mr. Burnett, a brief discussion was held on desired location for the 1993 Annual Meeting. Ms. Benkner was asked to review suggested sites in the Charleston, South Carolina area for the month of May, exact dates to be firmed up at the September Executive Board meeting.

VIII. **ADJOURNMENT**

There being no other business, Mr. Patient moved that the meeting be adjourned at 8:00 a.m.. Mr. Fultz seconded the motion and it was approved without objection.

Respectfully submitted,

Meredith N. Scheck

Meredith N. Scheck

EXECUTIVE BOARD MEETING

The Willard Intercontinental Hotel
1401 Pennsylvania Avenue
Washington, D.C.

Wednesday
September 2, 1992
12 Noon

Attendees:

Alan Bailey, OxyChem
Pat Benkner, Vinyl Institute
Bob Burnett, Vinyl Institute
Peter de la Cruz, Keller and Heckman
Bruce Duerringer, Kaneka Texas
Rick Flammer, Vista Chemical
David Fultz, Elf Atochem
Art Gellner, CertainTeed
Ron Gilbert, Westlake Polymers
Roy Gottesman, CMR
Bill Jenkins, GE Specialty Chemicals
Fred Krause, BFGoodrich
Len Krauskopf, Exxon Chemical Company
Brad Lienhart, Dow Chemical Company
Donna Magill, PPG Industries
Dave Meeker, Edward Howard and Company
Bill Patient, BFGoodrich Company
John Russ, Borden Chemicals and Plastics
Gonzalo Sandino, Petroquimica Colombiana
Meredith Scheck, Vinyl Institute (in part)
Ed Schiffer, Georgia Gulf Corporation
Erv Schroeder, Shintech Inc.
Rick Smith, Vista Chemical
Nelson Stefany, Rohm and Haas
Vic Struber, Witco, Argus Division
Larry Thomas, SPI
Craig Toutfest, Keller and Heckman

I. **SELF-INTRODUCTIONS**

The meeting was formally opened at 1:00 p.m. following a working lunch by Chairman John Russ. Primarily for the benefit of Dr. Ron Gilbert, representative of new member Westlake Polymers, self-introductions were conducted.

II. APPROVAL OF MINUTES OF PREVIOUS MEETING

The minutes of the previous Executive Board meeting held on May 27, 1992 at Ponte Vedra Beach in Florida were approved as submitted.

III. REPORT OF EXECUTIVE COMMITTEE MEETINGS

A report was then given by Chairman John Russ of recent meetings of the Executive Committee held on July 7th and September 2nd. Since most of the material will be repeated for the full Board, a detailed report is not required at this time.

IV. FINANCIAL REPORT

A financial report was submitted by Chairman Bill Patient and Bob Burnett. This covered the final report for the fiscal year 1991-1992, which had a favorable balance to budget of $192.00. However, a carryover deficit from the prior year must still be made up. With only one month to report in the new fiscal year, a report of current expenditures was dispensed with.

V. ISSUES MANAGEMENT REPORT

A. Chlorine Issues

Dave Meeker and Bob Burnett updated the group on activities related to the International Joint Commission (IJC) and cooperation with the Chlorine Institute. A great deal of activity is taking place in this regard with some progress being made with subcommittee membership of IJC organizations. Although it is unlikely that the conclusions of the Sixth Biennial Report will be reversed, there is hope that not much action will take place on the legislative front as a result of this recommendation.

Brad Lienhart then covered the CANTOX activity, which should be ready in draft form, for review, by the end of September. It is anticipated that the full report will be published by the end of the year.

B. Solid Waste

Fred Krause covered the current recycling programs that have been implemented or are planned across the country.

1. With finalization of an agreement with Waste Alternatives, MSS equipment has been ordered for installation in Ocala, Florida in our program with Waste

Alternatives. A mid-November start-up is anticipated.

2. The Polysort facility in Fort Edward, New York was formally opened on August 14th, utilizing new technology from AIC. This is a P3 program, motivated by Vinyl Institute leadership of a consortium of third bale polymer producers.

3. The Clearvue facility in Amsterdam, New York is operating the old NRT unit with excellent quality and moderate yields. A new proposal was then presented for a cooperative program with Envirothene in Chino, California utilizing NRT equipment. On motion by Bill Patient and seconded by Alan Bailey, it was decided to add another $100,00 to the VIGOR budget to provide for an equipment loan to this project. With facilities now in operation or planned in New York, Florida and California, it is felt that sufficient demonstration infra-structure exists to show that PVC is in fact, being recycled.

VI. PRO-ACTIVE TASK FORCES

John Russ deferred to the pro-active task force reports in the Board book and invited questions should material need to be clarified. It was felt that the material included was sufficient for the Board at this time.

VII. CALIFORNIA EIR

The California EIR was updated by Roy Gottesman. There is little concrete progress to report, although a meeting was scheduled in mid-September with SPI staff in an attempt to break the log jam.

VIII. LEGISLATION

In the absence of Meredith Scheck, Bob Burnett updated the Board on potential legislation pending in Wisconsin, where an advisory subcommittee has recommended a ban on PVC. In cooperation with the P3, strong lobbying activity is underway to negate this approach.

In response to a question from Len Krauskopf, Bob Burnett reviewed the current legislative situation in Florida, which is basically on hold. The state is essentially bankrupt, or has severe budget difficulties and it is felt with the recession deepening, particularly in that part of the country, any activity that takes away jobs would not be favorably considered.

Finally, Meredith Scheck returned to the meeting and reviewed the current situation with EPA.

IX. GENERAL COUNSEL

Under the general counsel's report questions were raised about Klockner's action versus Greenway in the form of a complaint to FTC and a direct law suit. Klockner feels they had sufficient grounds for such action and it was applauded by the Board as a necessary step.

Larry Thomas then commented on the MASSPIRG situation, where a referendum will be on the November ballot, which would require a stringent recycle content or rate performance. P3 is coordinating an advocacy effort to block this action with the chances of success rated at fifty:fifty.

X. EUROPEAN UPDATE

The European update was dispensed with as Willem Prinselaar was delayed in reaching the meeting. The Board was referred to the recent bi-annual report by Rolf Buhl of EVC, which updates the situation in Europe, country-by-country.

XI. OLD BUSINESS

A. Tripartite Conference

Bob Burnett filled in the group on the Tripartite conference which was to follow. The primary purpose of this conference was to facilitate communication among all parts of the world, with respect to the environmental threats that are being addressed.

With a plenary/break-out format there should be an opportunity to exchange information in this regard, as well as to facilitate discussion on individual actions that can and should be taken. It was noted that the meeting is a closed session, with no media in attendance.

B. Other

Rick Smith updated the Board on the newly-announced anti-dumping claim by India. Rick reviewed the situation in some detail and after discussion, the Board decided not to take formal action. It was hoped that if the situation in Brazil is reversed, that that also would have an effect in India as well as other countries considering such action.

XII. **NEW BUSINESS**

Larry Thomas took the opportunity to appeal for aid relief in Florida. In particular, a request was made for any rolls of PVC film that could be used to provide protection for homes and business damaged by the hurricane. He indicated that it would be an opportunity for good publicity in Florida as well as Louisiana for any individual company assistance that could be made available.

Alan Bailey volunteered to see what Oxy might do in this regard and will coordinate with Larry Thomas.

XIII. **MEMBERSHIP**

It was reported that the Brazilian resin producer, CPC is interested in membership in the Vinyl Institute. The Executive Board thought it appropriate to proceed. It was also mentioned that Allied Signal, who qualifies for the supporting membership category, is showing new interest in membership.

XIV. **FUTURE MEETINGS**

The next meeting of the Executive Board will be held on December 9th in Dallas, Texas, with an Executive Committee meeting on the previous day, December 8th from 4:00 p.m. to 6:00 p.m.

The March Board meeting has been set for March 11th in New Orleans, Louisiana, also with an Executive Committee meeting from 4:00 p.m to 6:00 p.m. on the previous day.

It was decided that the Annual meeting, to take place in the Charleston, South Carolina area, would be held the week of May 24th.

Respectfully submitted,

Robert H. Burnett
Executive Director

VINYL INSTITUTE MEETING

SEPTEMBER 2, 1992

WHAT'S DUMPING

- DUMPING UNDER GENERAL AGREEMENT ON TRADE AND TARIFFS (GATT):
  - WHEN THE PRODUCT OF ONE COUNTRY IS INTRODUCED INTO THE COMMERCE OF ANOTHER COUNTRY AT LESS THAN "NORMAL VALUE"
  - THREE MEASUREMENTS TO DETERMINE "NORMAL VALUE"
    - 1. THE DOMESTIC PRICE OF THE EXPORTING COUNTRY
    - 2. THE EXPORT PRICE TO A THIRD COUNTRY
    - 3. "CONSTRUCTED" VALUE (COMPLICATED FORMULA)
  - GATT DUMPING CODE ALSO STIPULATES THAT INJURY WAS CAUSED TO THE "DOMESTIC INDUSTRY"

SPI-09428

VINYL INSTITUTE MEETING

SEPTEMBER 2, 1992

INDIA DUMPING ISSUE

- INDIA HAS INITIATED A PVC RESIN DUMPING CLAIM AGAINST PVC PRODUCERS IN THE UNITED STATES, KOREA, BRAZIL, ARGENTINA, AND MEXICO

- FOLLOWS ON HEELS OF DUMPING CLAIMS INITIATED BY MEXICO, AUSTRALIA AND BRAZIL

VINYL INSTITUTE MEETING
SEPTEMBER 2, 1992
INDIAN PVC SUPPLY/DEMAND [2]
(MT)

	CAPACITY	DEMAND
1990	166,000	250,000
1991	194,000	269,000
1992	272,000	290,000
1993	323,000	349,000
1994	373,000	390,000
1995	523,000	475,000

(2) Source, CMAI, World Vinyls Analysis, 1991

SPI-09430

VINYL INSTITUTE MEETING
SEPTEMBER 2, 1992
INDIAN IMPORTS[1]
(MT)

	FROM U.S.	TOTAL IMPORTS
1990	24,012	87, 439
1991	23,983	87,443
1992 (1st Qtr)	13,499	54,045

(1) Source, PVC Trader

VINYL INSTITUTE MEETING

SEPTEMBER 2, 1992

INDIAN DUMPING ISSUE

- WHAT'S BEEN DONE
  - VISTA EXTENSION REQUESTED
  - DEPARTMENT OF COMMERCE MEETING
  - DEPARTMENT OF COMMERCE REQUESTED EXTENSION ON PROCEDURAL GROUNDS

VINYL INSTITUTE MEETING

SEPTEMBER 2, 1992

DEPARTMENT OF COMMERCE REVIEW

- *INDIAN REQUEST FOR DETAILED INFORMATION IS NOT OUT OF LINE*
- *ANSWERS WOULD BE CONFIDENTIAL*
- *WE NEED TO COMPLY FULLY WITH REQUESTS FOR INFORMATION*
- *REQUEST IS PROCEDURALLY DEFECTIVE WITH GATT PROCEDURES:*
  - *1. TIMING STIPULATED*
  - *2. VALIDATING DATA NOT PRESENTED*
- *INDIA RECENTLY JOINED GATT*
- *COULD BE LONG (3 YEAR) STRUGGLE*
- *NO GUARANTEES GATT PANEL DETERMINATION WOULD BE FOLLOWED BY INDIA*
- *DEPARTMENT OF COMMERCE READY TO HELP*

SPI-09433

VINY . INSTITUTE MEETING

SEPTEMBER 2, 1992

W HAT SHOULD WE DO?

- TOUGH QUESTION
- OPTIOI S
  - DO N OTHING
  - DEAI WITH ISSUE INDIVIDUALLY
  - DEAI COLLECTIVELY

SPI-09434

VINYL INSTITUTE MEETING
SEPTEMBER 2, 1992
DEAL COLLECTIVELY

- HOW
  - A FOCUSED, COALITION OF PVC PRODUCERS
- COST
  - KEEP IT LOW $50M - 100M TOTAL
- APPROACH
  - WORK EXCLUSIVELY THROUGH DEPARTMENT OF COMMERCE
  - LEGAL REPRESENTATIVES PRESENT
  - COLLECTIVE DATA, CONFIDENTIALLY SUBMITTED (I.E. ERNST & YOUNG)
- OUTCOME
  - PROBABLY NOT SUCCESSFUL
  - LONG PROCESS
- BUT
  - SEND MESSAGE TO OTHER COUNTRIES
  - EDUCATE TRADE COUNCIL
  - GET LEGISLATIVE ATTENTION
- ON THE THE OTHER HAND
  - WRONG TIME
  - WRONG COUNTRY