

AROCLOR PROFITABILITY
1969 BUDGET FOR INDIA - MCL Vs. MMK

	<u>MCL</u>	<u>JAPAN</u>
1969 Budgeted		
Sales 320 M Lbs. @ .18	\$57,600	\$57,600
Add Freight differential From Japan Vs. MCL 2.16 vs. 1.11	<u> -</u>	<u>3,360</u>
Total Revenue	\$57,600	\$60,960
Cost of Goods - Packaged		
MCL - 133 M @ 10.588 + 187 M @ 9.865		
Japan - 320 M @ 15.34	<u>32,530</u>	<u>49,088</u>
Gross Profit	\$25,070	\$11,872
SARE & Income Charges	<u>12,096</u>	<u>6,912</u>
Operating Income	\$12,974	\$ 4,960
Taxes	<u>5,709</u>	<u>2,480</u>
NIAT	<u>\$ 7,265</u>	<u>\$ 2,480</u>
<u>Return Reflected In Fluids Business:</u>		
Dividends from MMK 0.50 X 0.50 X 2480		\$ 620
Royalties from MMK - 4% X 57.6 M		2,304
Net after Tax from MCL	\$7265	
Totals	<u>\$7265</u>	<u>\$ 2,924</u>

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