

SOUTH SAN FRANCISCO

	<u>Lbs.</u>	<u>In Gals.</u>	<u>Unit Cost</u>	<u>TOTAL COST</u>
V-203 Special Remover Wax	63	8.4	.118 Lb.	\$7.43
Benzole	614	84	.242 Gal.	20.33
C.P. Acetone	<u>1,106</u>	<u>168</u>	<u>.474 "</u>	<u>79.63</u>
				\$107.39
Calculated Yield	1,783	260.4		
Manufacturing Loss .9%		1.6		
Actual Yield		258		

COST ANALYSIS:

Material Cost per Gallon (Total Cost divided by actual yield).....	.42
Direct Labor Cost per Gallon.....	.01
Factory Overhead per Gallon.....	.07
Bulk Cost per Gallon.....	.50
Complete Package Cost per Gallon (Container plus Filling Expense).....	.25
Factory Cost in Package per Gallon.....	.75

PRICES:

(A) To a Company owned or controlled outlet.....	.92
(B) To an independent wholesaler.....	.995
(C) By Company owned or controlled outlet to retail customer.....	1.06
(D) To an independent retailer (Dealer).....	1.12
(E) To other (specify).....	1.20

* - Small Commercial Quantity
 ** - Large Commercial Quantity

N 5199