California Historical Society
for reference use only

Nov. 14, 1919

PRIVATE

Messrs.W.P. Fuller & Co.,
San Francisco, Calif.

Gentlemen:-

ZINC OXIDE:

We acknowledge receipt of your private letter of the 7th inst., confirming your wire of same date regarding contract for various grades of Zinc Oxide.

We are enclosing herewith contract in duplicate and if you find same in order would ask you to kindly sign and return duplicate to us.

Regarding deliveries, at the time contract was placed, Mr. Henderson stated that shipment of both the Standard 5% and the Lehigh 35% could be made from Mineral Point, as you requested.

Later however, he called us on the telephone and mentioned that he had overlooked the fact that we had never received any of the 35% Leaded from Mineral Point. It appears that there is a little difference in the 35% manufactured at Mineral Point and the material turned out at Palmerton. This is due to the fact that there is some difference in the ore used at the two points. We understand some of their customers are perfectly satisfied with the 35% manufactured at Mineral Point while others prefer the goods from Palmerton.

Under these circumstances, before making any shipments of the 35% from Mineral Point, they prefer to have you examine a sample of this material and report whether or not you find same satisfactory. They are sending us a pound sample which we will forward to you as soon as received.

Inasmuch as they accepted your order of Oct. 31st for one car of 35% Leaded for shipment from Mineral Point, they will make shipment from Palmerton and equalize the freight, which they trust will be satisfactory to you.

Shipments of the 5% Standard will be made from