

TO: B. P. SMITH

GENERAL ELECTRIC

PLASTICS
SALES
DEPARTMENT

GENERAL ELECTRIC COMPANY, 1211 W. 22ND STREET, OAK BROOK, ILLINOIS 60521
Phone (312) 996-3480, TELEX 926430

XC: SL Johnson
4/21/82

March 4, 1982

Mr. G. C. Kossow
Director of Purchases
Square D Company
Executive Plaza
Palatine, Illinois 60067

Dear Mr. Kossow:

This agreement will cover the purchase of all GENAL molding compound supplied to the Square D Company by the Plastics Business Operations of the General Electric Company from January 1, 1982 through December 31, 1982.

- All invoices will reflect list pricing, with cumulative earned credit rebates to be earned per the following schedule:

0 -	999,999	2.5%
1,000,000 -	1,999,999	3.0%
2,000,000 -	2,499,999	4.0%
2,500,000 -		5.0%

- Rebates will be paid in cash or material, following the attainment of each volume level. Rebates will be paid to Corporate Purchasing for appropriate credit distribution to the buying locations. The rebate at any given volume will be calculated by multiplying the rebate percentage at the level attained by year-to-date purchases, and subtracting rebate payments at lower volume levels.
- All standard terms and conditions of sale apply to the products shipped to Square D. Company
- No pellet premium will be charged.
- Square D will issue purchase orders with specific release dates for at least three (3) months at a time, in order for the General Electric Company to ensure prompt delivery to Square D locations.

WORLD LEADER IN ENGINEERING PLASTICS LEXAN® NORYL® VALOX® GENAL®

SC-SDC-2950

GE 040755

U. B. P. 57114
GENERAL ELECTRIC

Mr. G. C. Kossow

-2-

March 4, 1982

- Should it become necessary for the General Electric to increase prices during the agreement period, a sixty (60) day grace period, beyond the notification of increase date, will be offered to the Square D Company.

Please confirm your acceptance of this agreement by signing this letter and returning it to me.

Sincerely,

F. W. Lowe
National Account Manager

FWL:lq

Accepted by:

Garland C. Kossow
Director of Purchases
Square D Company

Date: _____