FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY
#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC — YEAR: 1960 — PAGE NO. 159

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			04 1040 280 Aroclor Dist 1254																
0305		G	779539 WASHINGTON PAINT PROD CO																
0704		D	779784 WATERLAC FINISH CO	10		4		2		1									
1008		G	782584 WEATHERGUARD PROC CORP			1								1					
0704		G	783395 T K WEBSTER CO			1											1		
0704		E	783456 W F WEBSTER CEMENT CO			1									1				
2704		E	785130 WELCH PLASTICS AND M																
2905		E	786061 WELSH AIRCRAFT SERVICE																
1019		G	786278 WENDOR METALIZING CORP																
4103		E	787896 WEST FOODS SALEM OREGON																
4302		E	787897 WEST FOODS SOQUEL CAL	1		1													
2905		B	789772 WESTERN COATINGS MFG CO																
0804		E	791606 WESTERN STATES LACQ DALLAS	1															
0704		E	791900 WESTFIELD CHEMICAL C																
1502		B	792649 GEO D WETHERILL CAMDEN NJ																
1014		E	795580 S S WHITE DENTAL MFG	2		1						1							
0704		E	799324 WILBUR AND WILLIAMS			5	1		1	2	1								
1016		E	801238 C K WILLIAMS CO EASTON	1															
0303		C	802015 WILLIAMSON ADHESIVES	5		10		3	1	6									
2704		E	804309 WILSON PAINT CO																
0307		D	807400 WISCONSIN PAINT MFG	2		1					1						1		
0307		E	807430 WISCONSIN PROTECTIVE	6		10	1	1		1	1	2	1	1	1	1	1	1	1
0303		E	807521 H E WISDOM & SONS INC			1									1				
3001		2	808350 JOHN H WITTE AND SON			3			1	1						1			
2905		C	809600 WOLVERINE FINISHING																
2905		E	809702 WOLVERINE PLASTICS MILAN	1															
1502		E	811443 WOODMONT PRODUCTS INC			1								1					1
0704		E	812723 WORCESTER MOULDED																
4411		E	812995 WORNOW PROCESS PAINT	1		3	1		1		1		1		1				1
1102		E	813012 WORTH CHEMICAL & PAINT	1		1	1							1					
4402		E	813533 FRANN LLOYD WRIGHT FOUNDN																
2302		E	814191 WALTER WURDACK INC																
0902		E	814225 RUDOLPH WURLITZER CO																
2904		A	814265 WYANDOTTE CHEM CO ATLANTA																
1503		G	814502 WYETH LAB MARIETTA PA																
0704		E	814612 WYMAN GORDON CO	2		2											2		
4402		E	814636 WYNDHAM CHEMICALS																
1504		G	816293 YODER AND GORDON CO INC																
2308		E	816295 YODER MANUFACTURING CO																
1016		G	817340 YOUNG PT AND VARNISH			1						1							
0621		E	829999 CLAIM ACCOUNTS										1		1	1-	1-		
				1110		1238	114	106	105	120	111	145	112	109	131	105	89		72
*			04 1040 282 AROCLOR COMP 1254 10% TOL																
0704		D	172430 COMPO CHEM CO MANSFIELD MA	13		14	2	1		2	2	1		2	2		2		
				13		14	2	1		2	2	1		2	2		2		

WATER_PCB-00042387