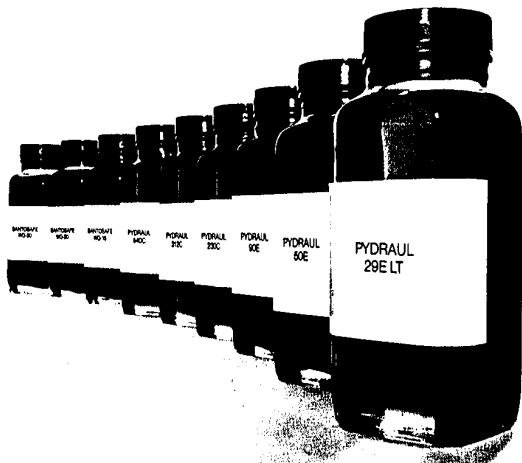


The "Guide."

It makes fire-resistant fluids easier to select.



Our new 36-page "guide to fire-resistant hydraulic fluids" contains all the facts and figures you need to buy hydraulic fluids intelligently.

In it, you'll find physical property charts, applications information, viscosity/temperature charts, pump test results, change-over and conversion data, seals and packing information, recommended filters and hoses, and reclamation data.

The guide will help you whether you want to "step-up" to improve performance or "step-down" to reduce costs.

Take your choice.

Monsanto offers a wide range of fire-resistant hydraulic fluids. They come in three types.

The "blue" Pydraul® E series are our top-of-the-line straight

synthetic fluids. They offer premium performance and fire-resistant properties.

The "green" Pydraul C series are our synthetic blends. They offer excellent fluid properties at a lower cost.

The "red" Santosafe® W/G series are our water/glycols, the most economical fluids in the line.

Man in the white hat.

With one exception, everything you need to make the optimum hydraulic fluid choice can be found in the "guide."

The one exception is the Monsanto technical representative, the "man in the white hat."

After you have made the preliminary selection, your Monsanto representative will be glad to give you the benefit of our broad experience with hydraulic

fluid applications.

He will double-check your selection and suggest alternatives in case you are uncertain about the best series or type for your machines.

If problems develop.

Sometimes, in spite of everything, unexpected problems occur. If so, Monsanto can help. In St. Louis, we have a laboratory and testing facility for fire-resistant hydraulic fluids second to none.

If problems develop, we can simulate plant conditions on equipment such as our "Green Monster," a huge pump test stand for carrying out a variety of different tests under varying conditions.

Equipment like the Green Monster can help pinpoint the problem in your application. And once he knows the problem, your representative can suggest an alternate fluid.

What it all adds up to.

The Guide, the White Hat and the in-depth Technical Service. Three big reasons for doing your fire-resistant hydraulic fluid business with Monsanto.



Monsanto Company
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800 N. Lindbergh Blvd.
St. Louis, Mo. 63166

Please send me a copy of your 36-page "guide to fire-resistant hydraulic fluids."

Name
Company
Address
City and State Zip

Monsanto

We never rest on our fluids.

Circle No. 76 on Reader Service Card