



An IC Industries Company

Memorandum

Date: November 5, 1979
Subject: Kelsey Hayes/VW Requirements

From: E. F. Potts
To: BJ Iwarsson

As we discussed last week, I indicated that our releases for this customer have not afforded adequate leadtime for Winchester to procure raw materials from Europe and for us to advise A.L. Hansen on disc brake back requirements.

The A.F. Schmaltz letter of 10/30/79 on this subject (attached) indicates that the customer suggests that we procure raw materials and steel to cover approximately 40,000 inners and 40,000 outers per month for the first 6 months of 1980.

Please advise if this letter can be used as my authorization to procure raw materials and to contact A.L. Hansen Division for our raw material requirements.

E. F. Potts

EFP/dh
Attachment

cc: R. L. Cutler
P. H. Grim *-ed*
A. F. Schmaltz
D. Sedlock
J. C. Thomas, III

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