FORM NO. 776-0

SALES SUMMARY

DIRECT 2 | #1 SALESMEN'S SALES BY CUSTOMER: A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICT, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION | #2 PRODUCT SALES BY CUSTOMER: A. TOTAL ORGANIC SALES, B. RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER: A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICTS, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION | #4 CUSTOMER SALES BY PRODUCTS: A. ALL ORGANIC ACCOUNTS, B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1963 | PAGE NO.: 606

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
16 1050 110 Pyranol 1470							
43 05 A 605364	RADIATION AT STANFORD						
23 02 A 606053	RALSTON PURINA DAV IOWA					390	74
10 05 A 616018	RESEARCH COTTRELL INC			54,000	9,486	70,200	12,334
41 01 J 619726	CITY OF RICHLAND					720	175
23 09 J 635904	RUECKERT MEAT CO INC					60	17
44 05 A 638170	RYAN-AERONAUTICAL SAN DIEG					240	78
43 02 J 639290	SACRAMENTO MUNICIPAL					2,700	609
44 05 J 644190	SAN DIEGO GAS & ELEC CO					2,025	379
08 04 J 644880	SANDIA CORPORATION			1,350	251		
03 07 G 652548	SCHNEIDER ELEC AND EQUIP			2,145	462		
10 18 J 656800	SCOVILL MFG CO WTRBRY CONN					6,750	1,253
23 08 J 664550	SHEFFIELD STEEL CORP					675	125
43 01 J 701492	STANFORD RESEARCH					60	22
23 09 J 720410	SWANSON-NUNN ELECTRIC					720	137
29 06 J 726428	FRANK C TEAL ELEC CO					360	69
11 06 J 728650	TENN VALLEY AUTHORITY *					1,800	549
23 09 J 728754	TERMINAL RAILROAD ASSN					360	69
29 06 J 739675	TRANSFORMER INSPECTION CO					675	125
08 03 J 740050	TRAVIS STATE SCHOOL			240	74	2,520	560
44 05 G 740823	TRI-COUNTY ELECTRIC			120	39		
11 06 J 744821	TURNER ELEC WKS DIV					8,775	1,630
10 10 A 748588	UNION CARBID CHEM CO NY NY					3,375	627
11 06 A 748676	UNION CAR & NUCL OAKRIDGE			720	137		
23 02 A 748676	UNION CAR & NUCL OAKRIDGE					120	34
23 09 J 749200	UNION ELECTRIC CO OF			675	125	9,450	1,760
06 09 G 754723	COMMANDER 12TH COAST GD						
06 09 J 754981	U S GOVT OAKLAND			675	159	4,050	752
06 09 J 755025	U S DEPT OF NA BROOKLYN						206-
06 09 J 755271	U S GOVERNMENT					1,440	319
06 09 J 755369	1254TH AIR TRANS WASH D C					6,500	2,060
16 06 A 758345	R E UPTEGRAFF MFG CO					52,200	7,934
15 05 J 766675	VIRGINIA ELECTRIC AN			1,440	318	2,160	482
23 09 A 771700	WAGNER ELECTRIC CORP					4,050	752
07 05 J 772321	WALCO ELECTRIC CO					360	69
08 06 J 777580	WARREN ELECTRIC CO					675	125
10 05 G 790300	WESTERN ELEC KEARNY NJ			6,750	1,253		
23 09 G 819793	ZIMMERMAN ELECTRIC			4,050	844		
06 21 G 827110	CLAIM ACCOUNT				251		
06 21 J 828650	CLAIM ACCOUNT						109
06 21 J 829078	CLAIM ACCOUNT						113-
06 00 J 999999	UNASSIGNED						
	GRADE TOTAL			398,727	84,009	1,660,164	305,570

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