

SI-960PM
REGION # 04 - HOPI
TERRITORY # 47 - PHIPPS

AMER CORPORATION
FRICTION PRODUCTS GROUP WINCHESTER-SALISBURY
SALES AND CREDIT RECEIVED ANALYSIS
BY REGION, TERRITORY, AND CUSTOMER

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CUSTOMER CODE NAME, LOCATION PRODUCT CODE & DESC.	***** SALES LESS RETURNS AND ALLOWANCES *****				***** NET ORDERS RECEIVED *****			
	---MONTH DEC--- 1977	---YEAR TO DATE--- 1976	---MONTH DEC--- 1977	---YEAR TO DATE--- 1976	---MONTH DEC--- 1977	---YEAR TO DATE--- 1976	---MONTH DEC--- 1977	---YEAR TO DATE--- 1976
54438 INDUSTRIAL FRICTION 20-16 SALIS. BLOCK-2ND LINE 50-15 BOLT ASSEMBLY LOCATION TOTALS CUSTOMER TOTALS	WEND, NEVADA	178	178	178	178	178	178	178
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	SAN FRANCISCO, CALIFORNIA	2790	2148	25532	21111	7161	5743	2477
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	SAN JOSE, CALIFORNIA	1494	1803	21603	23130	4370	4320	1264
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	FRESNO, CALIFORNIA	1494	1803	21603	23130	4370	4320	1264
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	HAYWARD, CALIFORNIA	1494	1803	21603	23130	4370	4320	1264
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	OAKLAND, CALIFORNIA	1494	1803	21603	23130	4370	4320	1264
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	SACRAMENTO, CALIFORNIA	1494	1803	21603	23130	4370	4320	1264
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	SALT LAKE CITY, UTAH	1494	1803	21603	23130	4370	4320	1264
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	BERKELEY CA.	1494	1803	21603	23130	4370	4320	1264
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	EMERYVILLE, CALIFORNIA	1494	1803	21603	23130	4370	4320	1264
53057 BAYSHORE FRICTION MAT. 30-10 WINCH. BLOCK-1ST LINE 50-12 SALIS. BLOCK-1ST LINE 50-20 WINCH. STRIPS-UNDRIILLED 50-21 WINCH. STRIPS-DRILLED 50-75 BOLT ASSEMBLY LOCATION TOTALS	WAKENFIELD, CALIFORNIA	1494	1803	21603	23130	4370	4320	1264

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