

California Historical Society
for reference use only

Sept 23, 1921.

#2064

Messrs. W. P. Fuller & Co,
San Francisco, Calif.,

Gentlemen:

KROME TONED RAW SIENNA:

A representative from E.M. & F. Waldo of this City called upon us recently and submitted a sample of their C-7647 Krome Tone Raw Sienna, which they offer us at 8¢ per pound, f.o.b. Bedford, Va,

We understand they have had some correspondence with you regarding Raw Sienna but are not sure just what our stand ard is like, and therefore request us to obtain for them sample of our standard Raw Sienna which we want matched.

We are sending you herewith sample of Sienna which they submitted us, and if interested will you kindly advise.

#76 CARBON BLACK:

We acknowledge receipt of your night message of the 22nd, and as per your instructions we have placed order with the H.F. West Co, Boston, Mass, for three tons of their #76 Carbon Black @ 12¢ per lb f.o.b. Boston, and will have shipment sent forward by steamer as soon as possible.

Very truly yours,
W. P. FULLER & CO