FORM NO. 776-0
REV. 3/67

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
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			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
15 30 A 222200	E I DUPONT WILMINGTON DE						215	82
19 32 A 222200	E I DUPONT WILMINGTON DE	15				171	11,210	3,943
13 37 G 225611	E S B INC PA				54	21		
15 31 A 229450	EASTMAN KODAK CO	3			1,180	424	1,770	625
15 53 J 229631	EATON YALE & TOWNE INC				590	212	1,770	624
15 34 233597	ELEC AUTO LITE PT HURO	250						
15 31 J 236817	ELWELL PARKER ELEC						590	206
15 31 A 237990	EMPIRE DIE CASTING				2,360	847		
15 31 G 238380	EMPIRE PLOW CO CLEVE				2,950	1,059		
15 34 A 241368	ERIE MINING CO	5			2,360	847	5,900	2,062
15 53 G 243280	EUGENE WELDING CO MICH				107	41		
15 34 J 247220	FAIRFIELD MANUFACTURING	7					3,540	1,238
15 31 A 252325	FARRELL CHEEK STEEL CO	2					1,180	413
15 53 J 254350	FEDERAL MOGUL CORPORATIO						11	4
19 36 256350	FERHNOLTZ MACH LOS ANG	1						
19 36 A 257237	FIBERBOARD CORP ANTIOCH						158	62
15 34 A 264273	FLUIDS SYSTEMS CO						107	41
15 53 A 265339	FORD MOTOR CO DEARBORN				11,800	4,235		
19 32 G 267658	FOSTER CONSULT HOUSTO TE				590	220		
15 30 A 276535	G H R FOUNDRY DIVISION	28						
15 34 A 276722	G P E CONTROLS				1,180	424	537	205
15 31 A 277400	GEORGE GALINIS						590	206
15 31 G 277430	GALION IRON WHS OHIO				1,180	424		
15 31 J 278818	GARDNER CARTAGE CO						1,770	619
19 36 A 282078	GENERAL ALUMINUM CORP				643	249	536	205
19 32 A 282347	GENL CABLE SANGER CAL				1,770	635	6,490	2,297
15 31 A 282735	GENERAL DIE CASTERS	30						
15 30 A 282897	G E CO CINCINNATI OHIO	1			3,540	1,271	2,950	1,031
13 37 A 282902	G E CO ALLENTOWN PA	3			1,180	424	1,180	413
15 30 G 282904	G E CO EVENDALE				3,540	1,271		
19 32 A 282914	GENL ELEC FORT SMITH						1,180	413
13 37 G 283014	GENL ELEC N BRITAIN CONN				645	239		
19 36 A 283033	G E CO RICHLAND WASH	4						
15 53 J 284116	GEN-MOTORS DETROIT	7			3,540	1,271	8,260	2,861
15 31 A 284120	GENL MOTORS CLEVE OH		270	106	1,620	624	1,890	720
15 31 G 284135	GENL MOTORS HARRISON N J				54	21		