



# John R. MacGregor Lead Company

TELEPHONE CRAWFORD 1217

4520 WEST FIFTEENTH STREET  
CHICAGO

January 27, 1942

Mr. Gus Goldberg  
Office Price Administration  
2435 Temporary Building D  
Washington, D. C.

Dear Mr. Goldberg:

Our company manufactures white lead by first producing litharge and then converting the litharge to white lead. Our plant is small and the labor is switched as needed so that separate production costs for litharge and white lead are not obtainable.

White lead in water pulp is sold on the basis of white lead content and does cost more for package and freight because heavy oak barrels must be used instead of slack barrels or paper bags. The freight is also greater because of the 30% water content. The difference in freight and package is \$5.48 per ton using returnable packages provided there is no breakage or package loss. When package loss is figured a conservative difference would be \$6.00 per ton or \$.30 per 100 pounds increase over dry costs. We, therefore, request that we be permitted to sell white lead in pulp form at \$8.55 per hundred weight.

Our inventory of \$5.85 pig lead and pig lead is finished product on January 14, 1942 was:

52 tons of Pig Lead  
40 tons of Pig Lead in Litharge  
27 tons of Pig Lead in Process  
119 tons of Pig Lead

SCOTCH LADDIE  
WHITE LEAD  
•  
RED LEAD  
•  
LITHARGE  
•  
BASIC  
LEAD CARBONATE  
•  
BASIC  
LEAD SULPHATE  
•

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In 1940 we processed and sold 2,340 short tons of Pig Lead in the following forms:

|                 |                 |
|-----------------|-----------------|
| 1879 short tons | White Lead      |
| 385 " "         | Litharge        |
| 571 " "         | Pulp White Lead |

In 1941 we processed and sold 3,350 short tons of pig lead in the following forms:

| <u>Processed</u> | <u>Sold</u> |                 |
|------------------|-------------|-----------------|
| 3035             | 3130        | Dry White Lead  |
| 605              | 605         | Litharge        |
| 355              | 355         | Pulp White Lead |

We have followed the markets on both litharge and white lead. We sell litharge only in carlots priced \$1.50 per hundred weight over the official pig lead price on the day of shipment. White lead dry and in water pulp is sold at the standard prices in effect at various times. I followed the large producers of white lead for both carloads and less than carloads. We have only one agent who is allowed  $\frac{1}{4}$ ¢ per pound for storage delivery and service.

Yours very truly,

The John R. MacGregor Lead Company

*John R. MacGregor*  
President