FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT#2

#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1962 | PAGE NO.: 612

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
03	06	E	276759 G AND W ELEC SPECIALTY CO	1														
44	05	E	277141 GAINES ELECTRIC SUPPLY															
23	09	G	282768 GEN DYNAMICS ALTUS OKLA			1		1										
41	05	E	282781 GEN ELEC CO SEATTLE	2	2	3							3					
11	02	E	282782 G E CO TAMPA FLA	10		12	7					2			1			2
10	05	E	282783 G E CO PLANTSVILLE CONN	1		2	2											
43	05	E	282784 GENL ELEC SAN FRANCISCO	1	1													
08	09	E	282785 GENL ELEC CO DALLAS	3		12								3			9	
23	09	G	282787 GEN ELEC CO INDIANAPOLIS			1									1			
11	01	E	282859 GENERAL ELEC ROANOKE , VA															
30	01	E	282860 GENL ELEC CO MINN MINN			3								1	1		1	
16	06	E	282862 GENERAL ELEC HOMESTEAD PA	1		15			1		7	2					5	
11	02	E	282863 GEN ELEC CO HIALEAH	2		1					1							
03	06	E	282867 GENERAL ELECTRIC MILWAUKEE			7				7								
11	02	E	282869 GENERAL ELEC CO JACKSONVL	1		3		1						2				1
44	11	E	282875 G E CO SALT LAKE CITY UTAH	2		4						2	2					
11	02	A	282878 G E SERV SHOP CHAMBLEE GA	16		16	1			1	10	5						
15	05	E	282880 G E CO BALTIMORE MD	6		1							1					
03	06	A	282883 GENERAL ELEC CHICAGO ILL	95	110	27										27		
43	05	G	282886 G E CO OAKLAND CAL			1												1
28	02	E	282889 G E SERV CLEVELAND OHIO	9	10	1							1					
43	05	A	282890 G E CO OAKLAND CAL	54	96	4		3			1							
08	09	E	282891 G E CO HOUSTON TEXAS	1		3								3				
29	06	E	282893 G E CO DET MICH	9														
11	01	A	282894 G E CO HENDERSONVILLE NC	15	20	14		1		5	3	3	1					
27	09	A	282895 G E CO COLUMBUS OHIO	4	4	7			2	5								
43	05	E	282898 G E CO S F CAL	5														
27	09	A	282899 G E CO CHARLESTOWN W VA	20		3						1						1
10	05	A	282906 G E CO N BERGEN N J	9	6	11						4	4			3		
44	05	E	282908 G E CO LOS ANGELES CAL	9	10	5				3								2
44	11	G	282911 GENERAL ELEC ONTARIO CAL			1										1		
27	09	A	282919 GEN ELEC CO CINCIN OHIO	8	8	12				2							10	
15	05	G	282929 G E CO RICH VIRGINIA			1												
16	06	G	282930 G E CO PITTS PA			3			3									
11	01	E	282961 G E CO CHARLOTTE N C	6		20	1						4		10		1	4
27	06	E	283000 G E CO FORT WAYNE IND	1														
23	09	E	283020 GEN ELEC CO KANSAS CITY MO			2		1			1							
41	05	G	283033 G E CO RICHLAND WASH			1		1										
15	05	A	283039 G E CO PHILA PA			1								1				

16 1050 110 Aroclor Pyranol 1470

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