TO T. O'BOYLE

TRAILER AXLES

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APR - 3 1985
MARKETING

TRAILER AXLE
EATON AXLE & BRAKE DIVISION
MARSHALL, MICHIGAN
APRIL 2, 1985

Kolasinski v. Acme Liquidating Corp., et al.
Supreme Court of NY, Erie Cty. Index No: I2008-405; 06/18/08

EXHIBIT
Hobbie 6
9-8-08 VR

EATON TRAILER AXLE MODELS

ROUND

Beam Code	Tube Section	Spindle Size Inner	Spindle Size Outer	Bearing Cones Inner	Bearing Cones Outer	Bearing Capacity (lbs)	Beam Capacity (lbs)	Weight (lbs)	Nominal Track & Sprng.Cntrs. (in.)
HCE	5.0" O.D. 0.625" Wall	3.75"	2.62"	663	HM212049	23,000	23,000	230	71.5" Track & 38" Sprng. Cntrs. 77.5" Track & 44" Sprng. Cntrs.
HJ	5.0" O.D. 0.5" Wall	3.54"	2.62"	HM218248	HM212049	25,000	20,000	203	
HD	5.0" O.D. .05" Wall	3.75"	3.25"	594A	580	25,000	22,500		

SQUARE

H25LD	5" X 5" Square w/ 0.375" Wall	3.75"	3.25"	594A	580	25,000	22,500	180	71.5" Track & 38" Spring Centers

SINGLE ANCHOR PIN TRAILER BRAKES

Brake Size (Inches)	FMSI No.	Spider Mounting	Weight Per Axle	Brake Rating Pounds EE Med.	GG High	Tire Max. RR	Air Chamber Slack Adjuster
16.5" X 7"	4311J	Welded	132 lbs	up to 21,200	up to 23,120	20.1	30 X 6

These nominal ratings are general sales guidelines.
Actual load rating varies with application and duty cycle.
All applications must be approved by our Engineering Department.

(1472S)

Supreme Court of NY, Erie Cty. Index No. 2008-405, 06/18/08
Tolasinski v. Acme Liquidating Corp., et al.

EATON

O.E.M. TRAILER AXLE STATUS

O.E.M.	EATON POSITION
BARBELL	STANDARD
BUDD	OPTION
COTTRELL	OPTION
DORSEY	OPTION
GREAT DANE	OPTION
HEIL	OPTION
HERITAGE	OPTION
HESSE	STANDARD
KENTUCKY	STANDARD
MATLOCK	STANDARD
MILLER	OPTION
MONON	OPTION
PINES	STANDARD
STOUGHTON	STANDARD
STRICK	STANDARD
THAYCO	STANDARD
TRAILMOBILE	STANDARD
TRANSCRAFT	DANA
TRANSPORT SYSTEMS	STANDARD
TRINITY	OPTION
WILSON	STANDARD
MISC	

(4387t)

Kolesinski v. Acme Liquidating Corp., et al.
Supreme Court of NY, Erie Cty, Index No: 120084/06; 06/18/08

TRAILER AXLE SALES

YEAR	EATON AXLES SOLD	TRAILERS BUILT	EATON %
1979	53,785	232,252	15%
1980	48,358	145,269	22%
1981	46,259	137,412	22%
1982	29,562	103,301	19%
1983	28,170	128,571	14.6%
1984	56,358	267,529	14%

Kolasinski v. Acme Liquidating Corp., et al.
Supreme Court of NY, Erie Cty, Index No. I2008-405; 06/18/08

(1487S)

2-7-85

1985
TRAILER AXLE
MARKET

O.E.M.	UNITS	TOTAL AXLES	% TRAILER MARKET
FRUEHAUF	42,550	63,800	23.0
GREAT DANE	27,200	40,800	14.7
STRICK	12,600	18,900	6.8
MONON	9,200	13,800	4.9
DORSEY	7,800	11,700	4.2
UTILITY	7,400	11,100	4.0
TRAILMOBILE	7,400	11,100	4.0
HOBBS	5,500	8,250	3.0
STOUGHTON	5,400	8,100	2.9
BUDD	4,600	6,900	2.5
THEURER	4,000	6,000	2.2
KENTUCKY	3,200	4,800	1.7
TRINITY	3,200	6,400	1.7
TIMPTE	2,800	4,200	1.5
PINES	2,800	4,200	1.5
MISC	29,350	57,450	21.3
TOTAL	175,000	262,500	99.9

Kolasinski v. Acme Liquidating Corp. et al.
Supreme Court of NY, Erie City Index No. 12005-405; 06/18/08

(4385t)

1985 Forecast
NON-CAPTIVE
TRAILER AXLE ACCOUNTS

2-7-85

(14305)

Trailer OEM	Projected 1985 Annual Production	Eaton Model	Projected 1985 Eaton Volume	Rockwell Model	Rockwell Volume	Dana Model	Dana Volume	Total Volume	Total $ Value
Great Dane	27,200	HJ-501-L-160V	1,200	TN-4670-Q	29,600	D22-FC167-NH	10,000	40,800	12,240,000
Strick	12,600	HJ-501-L-162V	6,300	TN-4670-Q	6,300	D22-FC167-NH	6,300	18,900	5,670,000
Monon	9,200	HJ-501-L-162V	1,200	TN-4670-Q	12,600	---	---	13,800	4,140,000
Dorsey	2,800	---	---	TN-4670-Q	2,400	D22-FC167-NH	9,300	11,700	3,510,000
Utility	2,400	---	---	TN-4670-Q	8,100	---	---		
				TN-4680-Q	3,000			11,100	3,600,000
Trailmobile	7,400	HJ-501-L-162V	3,600	TN-4670-Q	2,100	---	---		
		HJ-501-L-160V	5,400					11,100	3,330,000
Stoughton	5,400	HJ-501-L-162V	4,500	TN-4670-Q	2,100	---	---		
		HJ-501-L-160V	1,500					8,100	2,430,000
Budd	4,600	---	---	TN-4670-Q	4,900	D22-FC167-NH	2,000	6,900	2,070,000
Theurer	4,000			TN-4670-Q	1,200	D22-FC167-NH	4,800	6,000	1,800,000
Kentucky	3,200	HCE-501-L-229	550	TK-8670-Q	950	---	---		
		HCE-501-L-230	2,300	TN-4670-Q	1,000			4,800	1,440,000
Trinity	3,200	HJ-501-L-162V	2,400	TN-4670-Q	4,000	---	---	6,400	1,920,000
Timpte	2,800	---	---	TN-4670-Q	4,200	---	---	4,200	1,260,000
Pines	2,800	HJ-501-L-162V	1,200	TN-4670-Q	3,000	---	---	4,200	1,260,000
Total	97,600		30,150		85,450		32,400	148,000	44,670,000
Misc	29,350		8,700		19,250		31,500	57,450	17,235,000
Grand Total	126,950		38,850		102,700		63,900	205,450	63,165,000
% Market			18.9		50.0		31.1		

Stone Container Corp. et al. v. Acma Leasing Corp., et al., Civil Action No. 1:08-405, 06/18/08
Exhibit 1 to Declaration of
EAB 015678

AXLE & BRAKE DIVISION

ISSUE: HOW TO INCREASE SALES OF EATON TRAILER AXLES

Kolasinski v. Acme Liquidating Corp., et al.
Supreme Court of NY, Erie Cty, Index No: I2008-405; 06/18/08

DIVISIONAL ACTION PROGRAMS

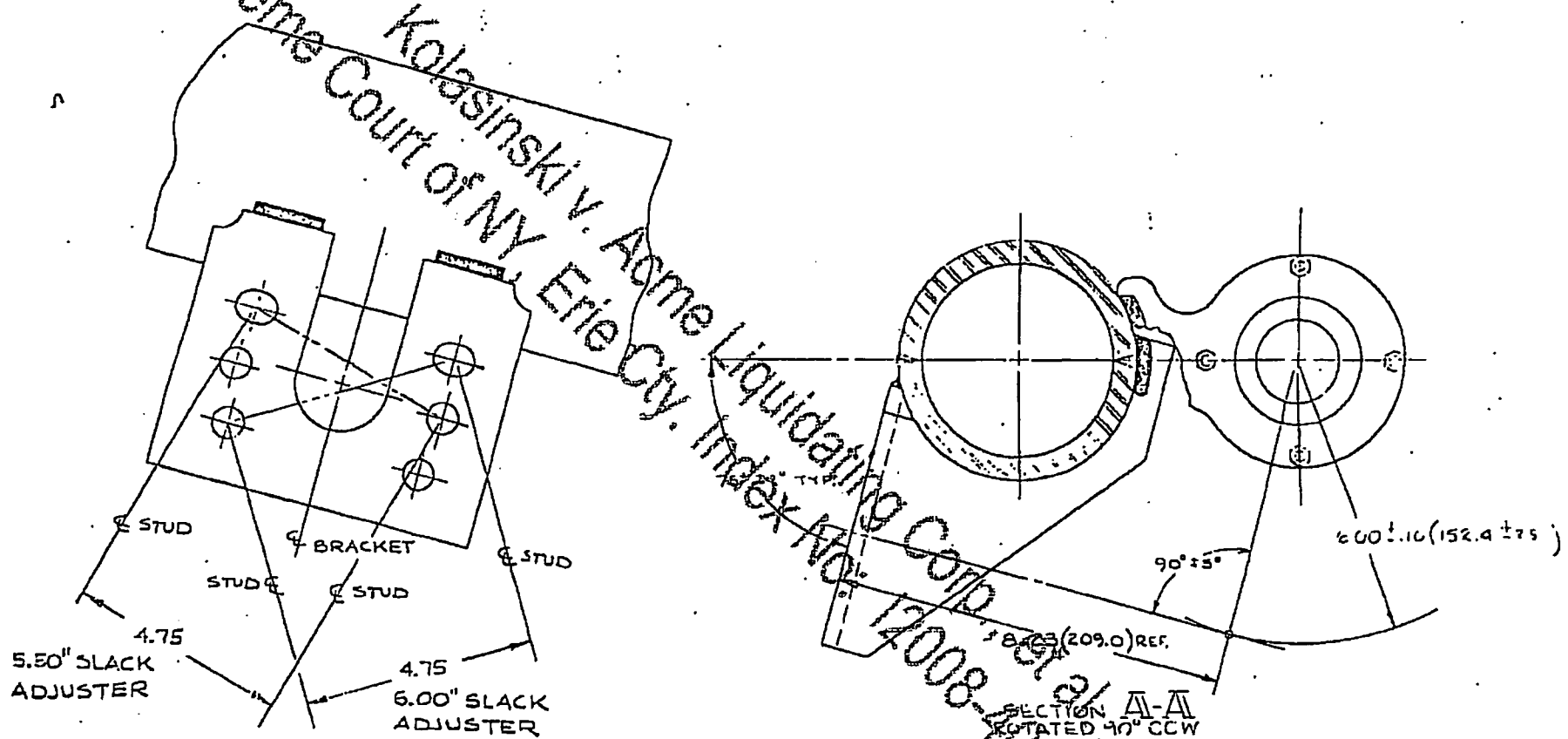
1. Redesign air chamber bracket/intermodal requirement

The new air chamber bracket was redesigned to meet the following criteria:

- Interchangeable with bracket currently used on Eaton round trailer axles.
- Positioned on round trailer axles to offer competitive spring brake chamber - ground clearance.
- Optimized hole pattern for best air chamber life and for ease of chamber installation.
- Include optional hole pattern for use with 5.5 inch slack adjusters as needed to ensure proper brake balance (e.g. low profile radial tires).
- Adaptable to industry standard push rod length of 6.5 inch.
- Designed to meet TTMA Recommended Practice number 62-82, issued December 10, 1982.

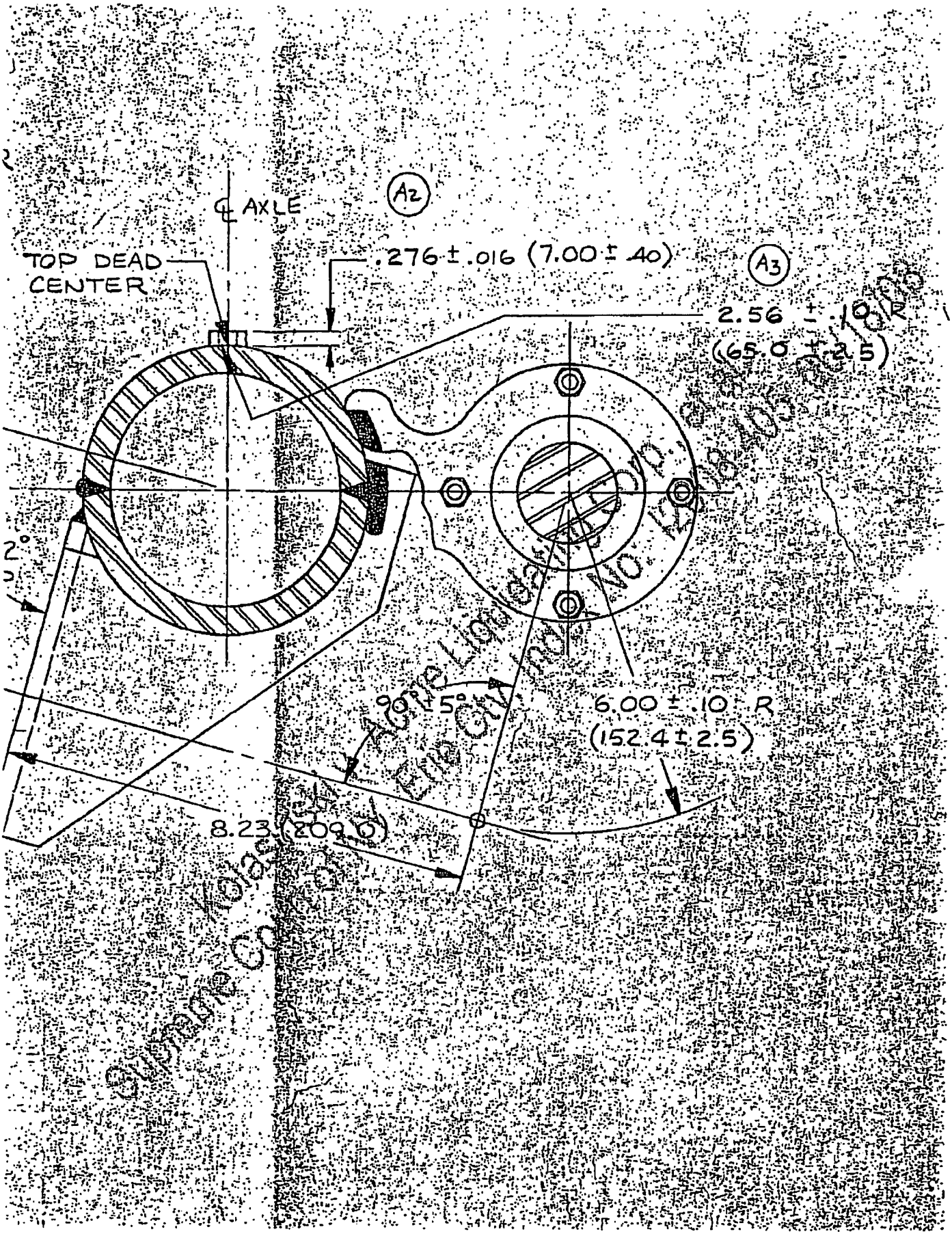
Kolasinski v. Aone Liquidating Corp., et al.
Supreme Court of NY, Erie Cty. Index No. 120084-405; 06/18/08

Kolasinski v. Acme Liquidating Corp. et al.
Supreme Court of NY, Erie Cty. Index No. I2008-[illegible], 06/18/08



INCREASE AXLE RATING ON REDESIGNED HJ-501 TO 22,500#

Kolasinski v. Acme Liquidating Corp., et al.
Supreme Court of NY, Erie Cty, Index No: 12008-405; 06/18/08


℄ AXLE
A2
TOP DEAD CENTER
.276 ± .016 (7.00 ± .40)
A3
2.56 ± .10 R
(65.0 ± 2.5)
2°
90° ± 5°
6.00 ± .10 R
(152.4 ± 2.5)
8.23 (209.0)

EAB 015683

ESTABLISH MORE COMPETITIVE POSITION WITH THOSE AXLES REQUIRING NON-ASBESTOS LININGS.

AVAILABLE BRAKE LININGS

			FRICTION CODE
ASBESTOS	CARLISLE - R-31-EATON STD.		
NON-ASBESTOS	CARLISLE	E-145	LOW FF
	ABEX	3030-67	LOW FF

OPTIONAL PRICING - NON-ASBESTOS - E145
- 3030-67

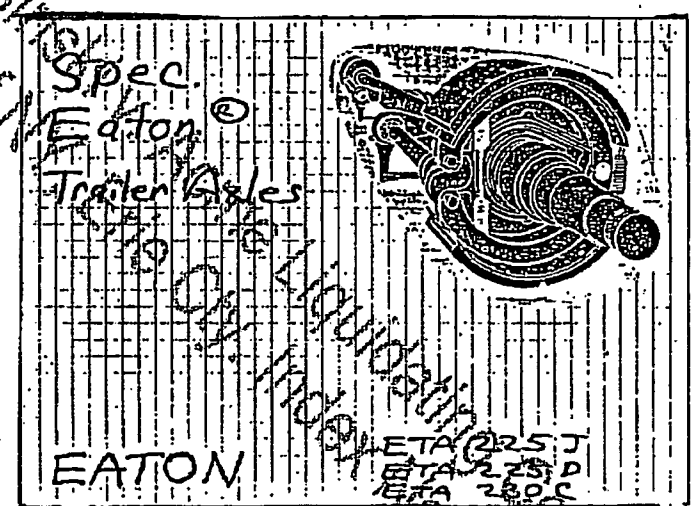
Kolasinski v. Acme Lighting Corp., et al.
Supreme Court of NY, Erie Cty. Index No. 12008-405; 06/18/08

(14735)

INTRODUCE NEW LITERATURE

- PREPARE COMPETITIVE AXLE INFORMATION FOR T.C.M. SALES PERSONNEL
- MAKE AVAILABLE DIVISIONAL SALES PERSONNEL FOR JOINT T.C.M. SALES CALLS.
- INTRODUCE HD-501 TRAILER AXLE/TRUCK SPINDLE

Kolasinski v. Acme Liquidating Corp., et al.
Supreme Court of NY, Erie Cty. Index No. 12008-405; 06/18/08



Kolasinski, V. Acme Liquidating Corp., et al.
Supreme Court of Mexico City, Index No. I2008-405; 06/18/08

T.C.M. ASSISTANCE REQUIRED

1. Increase sales activity at fleet level.
2. List trailer axles on pending order analysis form.

Kolasinski v. Acme Liquidating Corp., et al.
Supreme Court of NY, Erie Cty. Index No. 12008-405; 06/18/08