H. J. Day, St. Louis General Offices

February 1, 1967

H. C. Carder - HCARD
Bob Moody - ANNISTON

SOLID AROCLORS

H. W. Tippee
HTIPP

On November 23, 1966, we calculated a total 1967 solid aroclor demand of 9.4 M lbs. This forecast went to 12 M by 1971.

Sales, both domestic and International, seem very optimistic about sales. International Division has now increased their estimate for 5460 by about 500,000 lbs., may add another 300,000 to 1967.

This makes 1967 forecast 9.9 M and may go to 10.2 M, the latter being above present capacity.

We have been tight in 1966 so I presume attention is being given to the rather prompt need for more capacity.

H. J. Day

jms

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