



FACO TEXTURES MEMO

TO: Wayne Harp

FROM: Doug Merrill

July 7, 1978

SUBJECT: FORMULA CHANGE FOR READY MIX ALL PURPOSE

I have evaluated the 4051A formula here in San Carlos and found it to be marginal in adhesion to tape. This has also been confirmed by Bill Freeman at Broken Arrow.

As you know there is a shortage of Mica and we are on an approximate 75% allocation. The above formula calls for 400 pounds of Mica.

Because of these two situations I have attached a formula identified as 4051B. This requires a new raw material which is Vansil W-20 (our code W-15) and is initially available through the Broken Arrow plant. Please prepare one batch and ask the sales department to test it against the 4051A product.

By copy of this memo I will advise Bill Harrison that the 4051A should only be continued with the understanding that the 4051A has marginal adhesion.

DWM
DWM/jlb
Attachment (1)

cc: Bill Freeman
Bill Harrison
Svend Stubb
John Wismann

ESTIMATED COST

PROMOTION READY MIX ALL PURPOSE FORMULA NO. 4051A M.B.C.

CUSTOMER W. M. M. M. FACTORY LOCATION: BROKEN ARROW

Raw Material Code No.	Pounds	Percent	Date: <u>June 17, 1978</u>		Date:	
			Unit Cost	Total	Unit Cost	Total
W-94	400		0078	27 92		
W-102	200		0276	5 52		
Gal-B	150		0413	6 20		
R-89 113-105	25		2543	6 36		
Methyl 4M	9		1540	13 86		
W-73/W-96	3100		0186	57 66		
S-14	1668	(200 gal)	001	1 67		
L-19	110	(12 gal)	240	26 40		
CH-200	2 1/2		1960	4 90		
CH-202	29		270	7 56		
S-18	25.6		410	10 50		
B-47	8		1540	12 32		
TOTAL	5726.1			180 87		
Theoretical Yield			R.M. Cost per 100 lbs.	3 16		
Est. Loss: %			Plus 1% Loss	03		
Est. Net Yield			R.M. Use Cost per 100 lbs.	3 19		
Previous Cost:			Manufacturing Charge per 100 lbs.	1 00		
Rate:			Package Cost per 100 lbs.	56		
			Total Cost per 100 lbs.	4 75		
			Cost per Pkg. 48 lbs. Bag-Box-Pail-Cin	2 28		
			Plus 11% Overhead	25		
			Mfg. Cost per Pkg			