

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: 550 Red Lead in Oil
CATEGORY: Red Lead in Oil
COLOR: Red
QUALITY: First

	<u>Lbs.</u>	<u>Yield in Gallons</u>	<u>Unit Cost</u>	<u>Total Cost</u>	
<u>Pigment: 75%</u>					
Red Lead	1020	Weight	.095	96.90	
Fraser Pigment	125	per	.035	4.38	
Silica	130	gallon	.01	1.30	102.58
		finished			
		Storage & handling cost			
		product. through loss - 1%			1.03
		Laboratory			
		record			
<u>Vehicle: 25%</u>					
Raw Linseed Oil	350	21. lbs.	.13	45.50	
Heavy Bodied Linseed					
Oil	16		.143	2.29	
Mineral Spirits	19		.015	.29	
Turpentine	19		.10	1.90	
Drier	18:		.07	1.26	51.24
		Storage & handling cost			
		through loss - 3%			1.54
Calculated Yield	1697	80.8			156.39
Manufacturing Loss - 2 1/4%		2.			
Actual Yield		78.8			

Cost Analysis:

Material cost per gallon	1.98
Direct labor cost per gallon	.10
Factory overhead per gallon	.05
Bulk cost per gallon	2.13
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	2.32

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	4.25
(d) To an independent retailer (Dealer)	3.32
(e) To other (Industrial)	3.61
(Contractor)	3.40