

SCHEDULE 1.

Sheet - 1.

GRADE SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Free State Interior Gloss
 CATEGORY: Interior Gloss
 COLOR: White
 NUMBER: 665
 QUALITY: Third

	LB.	YIELD IN GALLONS	UNIT COST	PRICE
PIGMENT:				
Titanium Calcium Pigment	430	16.3	.06	25.9
Whiting	129	3.7	.016	5.9
VEHICLE:				
Refined Linseed Oil	64	8.3	.140	11.6
Polymerized Linseed Oil	76	9.4	.177	16.6
Ester Solution	344	43.0	.070	30.1
Mineral Spirits	76	11.7	.014	1.6
Heavy Naptha	86	12.6	.018	2.3
Cobalt Trolate	1-3/4	.2	.305	.5
Lead	4-1/2	.4	.093	.4
Calculated Yield	1210-7/8	107.6		
Manufacturing Loss 3%		3.6		
Actual Yield		104.0		

COST ANALYSIS:

Material cost per gallon or pound (Total cost divided by actual yield)
 Direct Labor cost per gallon
 Factory Overhead per gallon
 Bulk cost per gallon
 Complete Package cost per gallon
 Factory cost in package per gallon

MARKETS:

- (A) Company owned or controlled outlet
- (B) Independent Wholesaler
- (C) Company owned or controlled outlet to retail customer
- (D) Independent Retailer
- (E) No other (Painters, Industrial, etc.)

Above prices are highest charged -- average prices will also be approximately (A)

N 4539

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