

BESTWALL GYPSUM COMPANY

PAOLI, PENNSYLVANIA

August 27, 1963

Subject: **SIGURD**
SPECIAL J-M 5/8" BOARD
E. B. Hollingsworth/as

TO: **Mr. C. E. Abbey - Ardmore**

cc: Messrs. **T. W. Richards - Sigurd**
C. G. Shuttleworth - Paoli
A. L. Meyer - Ardmore
R. L. Smith - Ardmore
R. Sikes - Ardmore

THIS COPY FOR

We have reviewed your letter and attached sketch concerning a special 5/8" board requested by Johns-Manville from the Sigurd plant.

The product would require considerable revision to our existing process equipment. Special scoring wheels, hopper points and edge shoes would have to be designed and fabricated. Special width face paper would be required. The product would have to be run one stream (24") in width on the machine. Our productive capacity would be 50% of regular 5/8" production. The special edge would be extremely difficult to maintain, which means excessive rejects and possible field complaints on pieces which were marginal to specifications and rejects.

From the above comments, you can deduce that we do not want to manufacture the proposed product. This is especially true for the Sigurd plant where we have a satisfactory volume of business and would actually suffer in total volume by the addition of this item.

file ms
gll
PLAINTIFF'S EXHIBIT

GP-1842

SGP 0024481