Monsanto

PCB

FROM (NAME & LOCATION): Cumming Paton - General Offices

DATE: April 3, 1970

SUBJECT: AROCLOR BULLETIN O/PL-306

REFERENCE:

TO:
D. H. Bechtold - Chicago
R. N. Brell - Wilmington
J. H. Brydon - Montreal
G. Chew - Hong Kong
E. H. Fording - New York
J. D. Fowler - Melbourne
R. V. Johnson - RJOHN
J. J. McNamara - Everett
R. A. Onians - Brussels
G. W. Sperberg - GSPER
E. C. Wilde - Akron

cc:
M. W. Farrar - JFQ Research
R. G. Hutchison - RHUTC
E. V. John - EJOHN
Dr. R. E. Kelly - RKELL
W. B. Papageorge - WPAPA
Phocion S. Park - PPARK
W. E. Schalk - WSCHA
J. E. Smith - JSMIT
J. E. Springgate - JSPRI
W. F. Waychoff
J. D. Wright - JWRIG

Phone - [illegible]

PERSONAL AND CONFIDENTIAL

Many of you have asked about the availability of Bulletin O/PL-306 which covers all Aroclors and all applications. It has been out of print for some time.

For your information only:

O/PL-306 must be drastically revised in the light of the letter on PCBs that we have sent to Aroclor customers in the U. S. and plan to send to U. K. and Canadian customers. As you know, we have programs underway to solve the problems the PCB situation poses for our Aroclor business. We are co-operating with the scientists and public agencies who have interests in the PCB situation. It would appear inconsistent from an image stand-point that at the time we are promising (in all sincerity let me emphasize) support to scientists/agencies we publish a NEW bulletin promoting PCBs. The lack of O/PL-306 should NOT inhibit your sales or your efforts. Salesmen who have been through the training school were given hand-outs on Aroclors. Many Specialists have been issued and O/PL-311A is available. We plan to issue a much-condensed bulletin giving the physical properties of the various Aroclors without reference to applications.

0217527

PCB-ARCH0731281

For customers information:

Send them O/PL-311A (later you will have a physical properties pamphlet).

On O/PL-306, the line should be this. This bulletin is long out of date. Mere reprinting we feel would be misleading. We have various application research programs underway in hot melts, sealants and coatings involving Aroclors. We want to get the data and then publish it later. We feel this approach will be much more accurate and useful for our customers.

Cumming Paton

/dbw

0217528

PCB-ARCH0731282