

SALES SUMMARY — PRODUCTS BY MONTH (THOUSANDS)

DIRECT # 2		#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER		#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS		MONTH		YEAR		PAGE NO.						
		A. GENERAL DISTRICT		B. RUBBER ACCOUNTS		A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY		A. GENERAL DISTRICT B. RUBBER ACCOUNTS		A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY		DECEMBER		1965		626				
DIST.	SALES MAN	PROD. ORP.	NAME OF CUSTOMER OR PRODUCT			LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			No 1050 300 Transformer General A1383B																	
0609			G754934 DISTRICT ENGINEER					1								1				
0609			G755025 NAVY SUPPLY DEPOT BRKLYN					3												
0609			J755074 SUP&FISCAL OFF WECO RENO			1														
0609			J755199 U S GOVT NORTON AFB CAL					1												1
0609			J756059 NAVAL SUPPLY SEATTLE			4														
0306			G756843 U S STEEL LEAD REFINERY																	
2831			J762022 VAN HUFFEL TUBE CORP			1														
2332			G762724 VANTRAM ELEC CORP					7								7		1		
2730			G767305 VIRGINIAN ELECTRIC INC					2										2		
1005			J790300 WESTERN ELEC KEARNY NJ			7														
4305			G792348 WESTINGHOUSE ELECTRIC CO																	
0621			J827110 CLAIM ACCOUNT																	
0621			J828232 CLAIM ACC-UNT																	
0621			J828377 CLAIM ACCOUNT																	
0621			J828430 CLAIM ACCOUNT																	
0621			J828558 CLAIM ACCOUNT																	
0621			J828808 SOUTHERN PACIFIC CO																	
0621			J829999 CLAIMS ACCOUNT					3												1
0622			G829999 CLAIMS ACCOUNT																	
			544 GRADE TOTAL			1107	750	972	155	62	44	92		43	68	107	128	63	54	74
			No 1050 350 EXP TRANS DIELECTRIC BL																	
1631			A792303 WESTINGHOUSE SHARON PA			20														
			GRADE TOTAL			20														
			8060 PROD TOTAL			9645	8800	12135	771	1218	1146	898	9	800	894	1163	810	1321	886	131
			31784 GRP TOTAL			31560	29700	36952	2783	3285	3703	2884	26	3126	2447	3409	2694	3331	3185	3446
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