bcc: J. C. Jacobsen - JJACO
G. R. Buchanan - GBUCH

July 1, 1964

Mr. Edward L. Raab
Manager, Insulation Division
General Electric Company
Transformer Department
Pittsfield, Massachusetts

Subject: Dodecyl benzenes

Dear Ed:

About your interest in alkylbenzenes, Mr. John Jacobsen, who handles these materials for our Inorganic Division at St. Louis, indicated:

We have Alkylate No. 122, the "hard" alkylbenzene, priced at $9.75/100 lbs. and the "soft" (biodegradable) Alkylate No. 225, presently priced at $11.00/100 lbs. but scheduled for $10.50/100 lbs. at the first of next year. Both are earth refined, essentially water white, relatively pure materials. As yet we do not have electrical properties.

We would be glad to send experimental samples for your testing work. Please let us know whether you wish to sample both materials and the amount needed.

Long after the rest had left, John Miller finished stuffing full the Royal Canadian 7 Crown Purple Sack - mumbled in his mellow voice, "All I wanted to do was get rid of that change," found the hallway and shouted, "Where in the hell is the elevator?"! Your Vice Chairman needs your guidance like a duck needs a row boat.

Anyhow, congratulations to our new chairman.

Sincerely,

Bill Brandenburg

Paul G. Benignus

DSW 201953