ARSS 1312

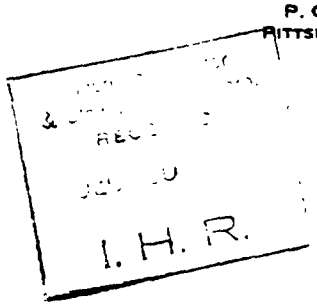
AMERICAN RADIATOR & Standard Sanitary CORPORATION

GENERAL SALES DEPARTMENT

P. O. Box 1226
PITTSBURGH 30, PA.

December 17, 1948

Q-819



TRADE TERMS

TO THE WHOLESALE DISTRIBUTOR:

Effective at once and until further notice, the sale of American-Standard Heating and Plumbing products, shown in our catalogues and/or priced in any of our various Price Books or Supplements thereto, will be governed by the following Trade Terms:

No order or contract will become an obligation on our part until accepted by the General Sales Department, Pittsburgh, Pa.

Stock orders will be accepted only for shipment within thirty (30) days from date of order. We reserve the right at all times to limit quantity purchases.

Orders for American-Standard Heating and Plumbing products for specific building projects will be accepted for shipment within four (4) months from date of order. Speculative housing developments will not be protected since heating and plumbing material for such developments are normally supplied from Wholesaler's stock.

On the occasion of any future price advance, only those orders will be accepted on the old price basis which bear postmarks indicating that they were already in the mail to us on the effective date of the price advance.

Prices on sales of products of our own manufacture for which orders are received on and after December 17, 1948, will be those in effect on date of order. On unshipped orders, accepted prior to December 17, 1948, on the basis of prices in effect on date of shipment, billing will be rendered at today's prices. Regarding purchased material, or items of other than our manufacture, the various Vendors' terms are our terms.

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In the event of a decline in our prices, no protection or rebate for goods in customers' stocks will be allowed. Credit will be granted only to cover goods in transit at time of decline.

All prices are subject to change without notice.

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