FORM NO. 776-0
REV. 3/67

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
					DEC.	1968	607

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				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
19 36 G 023311	AM MONORAIL BELLEVUE WA					2,545	1,121		
19 36 J 027598	AMER SMELTING SAN FRAN		236	110		472	220	458	220
19 32 J 027599	AM SMELTING HOUSTON	1						509	211
15 30 A 031130	ANCHOR HOCKING GLASS CO	1						509	211
19 36 G 037508	ARMCO STEEL TORRENCE CAL					1,527	697		
15 30 A 037510	ARMCO STEEL MIDDLETOWN							942	426
19 32 A 037510	ARMCO STEEL MIDDLETOWN		7,500	3,240		73,670	30,972	106,890	44,442
13 33 G 040409	ARNOLD RESCH TENN					2,036	880		
15 30 G 042237	ASHLAND CHEM HOUSTON					5,090	2,160		
13 33 A 045950	ATLANTIC STEEL CO	2				509	216		
19 32 J 050740	BABCOCK WILCOX MT VERN I					141	64		
19 36 054246	BALL BROS OKMULGEE	3							
13 33 A 054247	BALL BROS ASHVILLE NC							282	114
15 34 J 054248	BALL BROS MUNDELEIN ILL	2				1,018	440	509	211
19 36 A 054250	BALL BROTHERS COMPANY					509	224	509	221
19 32 A 068105	BELL-HYDEN SUPPLY CORP					2,545	1,096		
13 37 A 075050	BETHLEHEM STEEL CORP					509	216	509	211
15 34 A 075050	BETHLEHEM STEEL CORP	30							
19 36 A 075050	BETHLEHEM STEEL CORP	20				17,306	7,617	22,396	9,688
19 32 A 081678	BLACKWELL ZINC BLACKWL O	20	5,090	2,160		10,180	4,320	5,090	2,106
15 31 A 082950	BLAW KNOX CO PITTS PA	2				509	216	2,036	862
19 36 G 086736	BOEING AIR RENTON TRANS					1,018	448		
15 30 A 089512	BORG WARNER N CASTLE IND	6							
15 34 A 105688	BUCYRUS-ERIE CO	3				1,018	432	2,036	842
13 37 J 109100	BURNDY CORPORATION							509	211
13 37 G 112082	CGS SCIENTI SOUTHAMPT PA					509	224		
19 36 A 114579	U OF CALIF BERKELEY CALI							47	21
15 31 J 115030	CALUMET STEEL DIV	15						20,360	8,208
15 34 A 115030	CALUMET STEEL DIV					23,923	10,152		
19 32 J 133084	CERTAIN-TEED-SAINT GOBAI	1							
19 36 G 140329	CHEVRON CHEM RICH CALIF					1,527	676		
19 32 A 176921	CONTINENTAL-EMSCO CO					1,527	648		
13 33 A 222200	E I DUPONT WILMINGTON DE		94	44		603	260		
13 52 A 222200	E I DUPONT WILMINGTON DE					509	216		
15 30 A 222200	E I DUPONT WILMINGTON DE	1				1,028	458	603	254
19 32 A 222200	E I DUPONT WILMINGTON DE		2,036	896		12,264	5,237	55	21

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