

USE AND SELLING PRICES AS OF MARCH 31, 1942

	<u>LB.</u>	<u>YIELD IN GALLONS</u>	<u>UNIT COST</u>	<u>TOTAL</u>
PIGMENT:				
Titanated Lithopone	696	19.4	.056	139.4
Treated Whiting	120	5.3	.013	2.1
VEHICLE:				
#1 Transparent Litho	154	19.4	.160	24.6
#0000 Transparent Litho	48	6.1	.160	7.8
Varnish	160	25.3	.105	16.8
Ester Solution	46	5.7	.070	3.9
Drier	17	2.4	.070	1.7
Heavy Naptha	120	17.6	.013	2.1
Cobalt Tollate	<u>5/8</u>		.305	<u>2.1</u>
Calculated Yield	1351-5/8	100.2		106.4
Manufacturing Loss 3%		3.2		
Actual Yield		97.0		

Material cost per gallon or pound (total cost divided by actual yield)	0
Direct labor cost per gallon	not known
Factory Overhead per gallon	not known
Bulk cost per gallon	not known
Complete package cost per gallon	not known
Factory cost in package per gallon	not known

(A) Company owned or controlled outlet	2.22%
(B) Independent wholesaler	2.10%
(C) Company owned or controlled outlet to retail customer	See (A)
(D) Independent Retailer	2.47%
(E) To other (Painters, Industrial, etc.)	2.75%

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