FORM S-910
REV. 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1967 | PAGE NO.: 529

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			11 4592 195 PYDRAUL 135															
2730	A		748681 UNION CARBIDE MARIETTA O			1								1		1		
1539	A		810348 ALAN WOOD STEEL CO	2		4		2							2		-	
0621	J		829999				-	1-			-		-		-	-	1	
			PRODUCT GRADE TOTAL	42		171	10	11	5	7	5	17	7	19	22	21	32	16
			PRODUCT TOTAL	42		171	10	11	5	7	5	17	7	19	22	21	32	16
		11	4595 200 PYDRAUL A 200															
0334	J		000001 UNASSIGNED TO ACCOUNTS 75		75													
1037	J		000001 UNASSIGNED TO ACCOUNTS 75		75													
1631			000001 UNASSIGNED TO ACCOUNTS 25		25													
2730	J		000001 UNASSIGNED TO ACCOUNTS 25		25													
2831	J		000001 UNASSIGNED TO ACCOUNTS 25		25													
2906	J		000001 UNASSIGNED TO ACCOUNTS 25		25													
4436	J		000001 UNASSIGNED TO ACCOUNTS 38		38												-	
1631	A		001236 ABEX CORP MEADVILLE PA			3			1		1					1		1
2730	J		007333 AIR REDUCTION CIN OH															
2332	J		007519 AIRPATH INSTRUMENT CO															
4436			007564 AJAX HOWE CITY OF IND		4												-	
4336			010400 ALCAN ALUMINUM CORPORATI 5															
1037	A		010578 ALCOA	21														
4436	A		014351 ALLOY DIE CASTING 5	1	5												-	
1037	J		015772 ALUMINUM CASTING CO 2	2	2													
0334	A		015850 ALUMINUM COMPANY 90	55	90	38	3	5				15			4	6		4
0832	A		015850 ALUMINUM COMPANY			3-	3-											
1037	A		015850 ALUMINUM COMPANY 170	113	170	116	23	21		21	22	1		2	3		23	
4136	A		015850 ALUMINUM COMPANY 68	84	68	17	1		1	1		1		13	1			
1037	A		016880 AMERICAN ALUMINUM CASTNG 1	1		2		1			1				1			
4136	G		026560 AMERICAN PORTABLE			3										1		1
2906	G		027728 AMERICAN STANDARD			1											1	
1037	A		030770 ANACONDA AMER BRASS CO															
4136			030775 ANACONDA CO BUTTE MONT 3															
2730	A		037510 ARMCO STEEL MIDDLETOWN 57	70	56	95	8	11	3	10	16	19	3	3		8	3	11
4436			037519 ARMCO STEEL HOUSTON 10															
0334	A		040688 ARROW ACME CORP 5	4	5	4		1	1		1		1				1	
0334	A		040865 ART SPECIALTY CO 1	2	1	3						1		1				1
4136	J		046378 ATLAS FOUNDRY & MACHINE 1	1	1	1							1					
1037	A		049448 AUTOMATIVE ACCESSORIES 1	1	1													
2332	J		050740 BABCOCK WILCOX MT VERN I 1	1	1													
4436			054246 BALL BROS OKMULGEE 3		3													
4336			059966 BARTLETT SNOW PACIFIC 5															
1133	A		064920 BEAUKNIT MILLS INC 10	8	10	2	2		-									
1133	G		065003 BEAUNIT FIBERS			2			-					2				
4136	A		065497 BECHTEL CORP FERNDLE WSH 10	9														
1037	A		070263 BENDIX CORP SIDNEY NY 36	37	36	53	17				19							17

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