



Golden Jubilee Convention

THE SHERWIN-WILLIAMS CO.

OF THE WORLD
Hotel Statler
Cleveland

November 13-14-15 ... 1916

1218

General Chairman of Convention
Walter H. Cottingham

General Secretary
F. E. Davis

Convention Committee
Adrian D. Joyce, *Chairman*

W. R. Ashbrook
E. G. Bulley
B. B. Cannon
F. E. Davis
H. J. Hain

P. L. Maury
F. E. Myers
H. E. O'Brien
H. D. Whitteley
E. M. Williams
L. W. Wolcott

Hotel Committee
C. G. Bull, *Chairman*

F. E. Davis

H. J. Hain

Entertainment Committee
E. M. Williams, *Chairman*

W. B. Powell
P. L. Maury

C. C. Andrews
C. F. Thiton

Transportation Committee
P. L. Maury, *Chairman*

G. A. Martin

John Sanford

Decoration and Display Committee
C. M. Lempert, *Chairman*

C. C. Andrews
F. F. Hesse

F. W. Schill
W. B. Powell
J. G. Cross

Reception Committee
M. I. Jones, *Chairman*

A. Budden
C. G. Bull
F. E. Davis
H. J. Hain

P. R. Kinsion
C. M. Lempert
P. L. Maury
J. Sanford

Estimates and Expenses
F. E. Davis

Tests
H. J. Hain

The Hotel Committee's Headquarters during Convention will be Room 345, where they will be glad to give any assistance or information.

FIFTY MORE BIGGER AND BETTER YEARS

Cleveland Time (Eastern) Used During Convention

Time of Meetings

Morning Sessions, 9:00 a. m. sharp

Afternoon Sessions, 2:00 p. m. sharp

Please be in your seats at time mentioned as meeting will be called to order promptly at the time set.

Recess

Morning Sessions—10 minutes

Afternoon Sessions—10 minutes

Please take your seat promptly when bell rings

Meals

At the hotel, specially provided quarters have been arranged, from Monday morning until Thursday noon. Before and after that time, use regular dining-rooms.

Hotel Bills

The hotel is operated on the American plan during Convention only. You are requested to OK your bill at the desk of the Cashier before leaving. *These O.K'd bills will be paid by the Company.*

No Smoking Permitted in the Convention Hall during Sessions.

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Program

Monday Morning, November 13th

9:00 a. m.—Reception in Convention Hall (Ballroom)
Hotel Statler

9:30 a. m.—Roll Call (Prompt)

Addresses of Welcome

Walter H. Cottingham, *President*

S. P. Fenn, *Vice President*

E. M. Williams, *Director*

Distribution of Jubilee, Top-Notcher and Estimate Prizes

By the President

Monday Afternoon

The meeting will start promptly at 2:30 p. m.

The Manufacturing Department

G. A. Martin, *Gen'l Manager Manufacturing Dept.*

H. J. Hain, *Gen'l Superintendent Manufacturing Dept.*

General Sales and Distribution Department

Adrian D. Joyce,

Gen'l Manager Department Sales and Distribution

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Program—Continued

Tuesday Morning

The meeting will start promptly at 9:00 a. m.

Sales and Distribution Department—Continued

Adrian D. Joyce, *Chairman*

Chemical and Metal Products, Manufacturers Sales

J. O. Hasson, *Mgr. Chem. and Metal Prods. Sales Dept.*

Assisted by

Dr. A. H. Ney, *Genl. Supt. Chemical Products Dept.*

G. A. Goodell, *Supt. Chicago Dry Color Works*

A. J. Budden, *Asst. Manager Manufacturers Sales Dept.*

Railway, Street Railway and Marine Sales

P. L. Maury, *Mgr. Ry., St. Ry. and Marine Sales Dept.*

Tuesday Afternoon

The meeting will start promptly at 2:00 p. m.

Trade Sales and Specialty Sales Depts.

Otto A. Hasse, *Manager, Chairman*

Insecticides, Insulating Materials, Wood Preservatives and Other Coal-Tar Products

G. M. Minnich, *Asst. Mgr. Insec. and Insul. Sales Dept.*

Assisted by

R. V. Brown, *Supt. Chicago Plant*

Varnish Sales

P. F. Kinnison, *Manager Varnish Sales Dept.*

Assisted by

P. D. George, *Supt. Varnish Manufacturing*

Tuesday Evening

A Smoker will be held in the Moose Hall, 1000 Walnut

Avenue, at 8:40 o'clock. Please be prompt—

DON'T MISS IT

(Walnut Avenue is the second street running the same as Euclid,

directly behind the Statler).

Program—Continued

Wednesday Morning

The meeting will start promptly at 9:00 a. m.

Trade Sales and Specialty Sales Depts.—Continued

O. A. Hasse, *Manager, Chairman*

Assisted by

F. C. Kuhn, *Manager of Retailers Service Dept.*

Dept. of Sales and Distribution

Adrian D. Joyce, *Chairman*

Retail Stores

F. E. Davis

Wednesday Afternoon

The meeting will start promptly at 2:00 p. m.

Advertising, Sales Promotion and Decorative Dept.

C. M. Lemperly, *Manager Advertising Dept.*

Assisted by

J. G. Cross, *Superintendent Decorative Dept.*

W. B. Powell, *Assistant Manager Advertising Dept.*

Closing Remarks

By the President

Wednesday Evening

Banquet at 7:00 p. m. sharp

In the Convention Hall, Hotel Statler

MEMOS

Badges

Stars indicate the number of times a man has been T-N. A dagger means T-N entire Company. Each bar stands for five years' service with the Company.

Transportation (Headquarters, Mezzanine Floor), Hotel Statler.

Railway tickets and Pullman reservations may be arranged to territorial destination on Tuesday and Wednesday mornings.

Photographs

Monday, at 2:00 p. m. sharp, at Twelfth Street side of Hotel Statler, exhibit group picture of everybody at Convention—*Don't be left out.*

Immediately after the big group, there will be a picture of all the 1916 Top-Notchers and Jubilee Winners, who are requested to form quickly to avoid delay.

If cloudy or rainy Monday, these photographs will be taken on first clear day.

Mail

There will be a mail assorting rack in the rear of the Convention Hall, where all mail will be received and given out.

Tipping

The Company has arranged to look after fees for waiters and porters. Kindly refrain from tipping.

Stenographic Service

There will be a stenographer available during the day in Room 439.

ROSTER

Administration Department

(Gray Ribbon)

Walter H. Cunningham President	Adrian D. Joyce General Manager Dept. Sales and Distribution
F. E. Davis Secretary to the President	E. J. Rich Secretary to the General Manager
S. P. Ream Vice President	Dept. Sales and Distribution
A. W. Frank Secretary and Treasurer	R. H. Horburgh Manager Dept. Distribution and Expense
H. C. Schofield Assistant Secretary	O. A. Haase Manager Trade Sales and International Sales Dept.
Lawler Schroeder Cushion Executive Dept.	Henry Campbell Trade Sales Dept.
K. M. Williams Director	G. M. Munch Assistant Manager Inspectors and Insulating Materials Sales Dept.
J. C. Beardslee Director	A. H. Burt Architectural Service Dept.
IL J. Douglas Auditor	Ralph Buchanan Inspector and Insulating Materials Sales Dept.
F. A. Stanton General Accounting Dept.	P. F. Kinabon Manager Virginia Sales Dept.
G. M. Meala Traveling Auditor	J. O. Haason Manager Chemical and Metal Products Sales Dept.
W. A. Correll Traveling Auditor	A. W. Stuedel Chemical and Metal Products Sales Dept.
M. J. Jones Manager Service Dept.	A. J. Budden Assistant Manager Membership Sales Dept.
George A. Martin General Manufacturing Department	
Oliver Box Overseas Shipping and Mailing Co	
C. G. Bull Purchasing Agent	

Administration Department—Continued

P. J. Maury
Manager, Railway, Street Rail-
way, and Marine Sales
Dept.
G. C. Mallen
Railway Sales Department
J. G. Weber
General Stockkeeper
J. B. Sanford
Manager Traffic Dept.
C. M. Lempely
Manager Advertising Dept.
W. B. Powell
Manager Advertising Adver-
tising Dept.
F. W. Sahl
Advertising Dept.
G. P. Rodgers
Advertising Dept.
B. E. Elliott
Advertising Dept.
F. C. Kutan
Manager Railway Service
Dept.
J. G. Crum
Superintendent Decorative
Dept.
F. F. Heene
General Superintendent Print-
ing and Stamping Dept.

C. C. Andrews
Superintendent Stationery and
Advertising Stock
H. J. Hale
General Superintendent
R. W. Luten
Director of Research
P. D. George
Superintendent Varnish Man-
ufacturing
W. R. Stephen
Superintendent of Cools
and Chemicals
E. C. Holton
Manufacturing Experi-
ment
M. L. Sims
Manager Engineering and
Construction Department
W. R. McNeill
Superintendent Cleveland
Factory
F. M. Weber
Superintendent Stock and
Orders, Cleveland Plant
J. Seuling
A & C Trading Dept.
Cleveland Plant

Manufacturers Sales Department

(Blue Ribbon)

J. O. Hanson, Manager
A. J. Borden, Assistant Manager
S. R. Foster
G. E. Brennan

Varnish Sales Department

(Blue Ribbon)

P. F. Kinnison, Manager
D. D. Schell
D. E. Enell
George Mowat
W. C. Lawson

Insecticide and Insulating Materials Sales Department

(Blue Ribbon)

O. A. Hasek, Manager
G. M. Minnich, Assistant Manager
J. Schuber
A. F. Koche

Railway, Street Railway and Marine Sales Department

(Blue Ribbon)

P. L. Maury, Manager
George Mowat
R. L. Graves
H. E. Billau
D. R. Jones

Central District

(Blue Ribbon)

J. E. Campbell, Manager Order and Accounting Dept.
R. G. Birmingham, Manager Sales Promotion Department
Cleveland Sales Division
A. E. Kydd, Manager

E. J. Bolan
J. H. Beck
J. R. Beyer
George Dyer
F. E. Loftus
H. H. Mueser
Stanley Pringle
W. W. Reynolds
H. S. Hill
J. W. Hill
J. M. Schmitt
S. M. Hill
C. R. Tilton
E. F. Hobson
J. L. Gill
C. M. Howell
G. H. Hasek
R. J. Martick
E. L. Hasek
C. S. Hill
F. C. Scholer

F. B. Springer, Trade Sales Manager
R. E. Dickinson
J. P. Deery
I. W. Smiley
H. K. Hornbush
S. S. Buck
F. W. Cook
C. W. Dyer
S. A. Gillenpie
A. H. Greer

Manufacturers Sales Department

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S-W Brighton Up Store
 E. F. Keene, *Manager*
 Birmingham
 Henry Keene, *Manager*
 Birmingham
 C. F. Babb, *Manager*
 Columbus
 R. H. Jones, *Manager*
 Detroit
 C. H. Downes, *Manager*
 Pittsburgh

Cincinnati Sales Division
 W. W. Harmon, *Manager*
 J. E. Hays, *Manager*
 W. J. Peters
 G. H. Marshall
 P. D. Coleman
 E. E. Richter

Manufacturers Sales Department
 J. L. Penbury
 S-W Brighton Up Store
 J. E. Cooper, *Manager*
 R. J. Tucker, *Manager*
 Birmingham

Western District
 (Great Green Ribbon)
 L. B. Quinn, *Manager*
 L. F. Penrice, *Manager*
 R. V. Brown, *Superintendent*
 Dr. A. H. Noy, *Gen'l Supt.*
 G. A. Goodell, *Superintendent*
 J. D. Rockwell, *Superintendent*
 I. F. Cooper, *Superintendent*
 H. J. Sullivan, *Superintendent*
 Arthur Lutz, *Chicago Plant*

Chicago Sales Division
 Royal Clouston, *Manager*
 R. M. Carson, *Assistant Manager*
 P. W. Ding
 G. A. Derratt
 R. D. Kelley
 F. A. Simmons
 J. O. Katsbaugh
 J. W. Ward
 A. W. Ballard

M. C. Beaumont
 G. J. Manasse
 R. J. Moore
 J. F. Floth
 C. S. Wheeler
 A. Blaine
 S. D. Moore

Manufacturers Sales Department
 J. F. Barker, *Manager*
 C. F. Bennett
 F. A. Kendall

Railway Sales Department
 Thomas Madill, *Manager*
 R. V. Goodman
 S-W Brighton Up Store
 N. E. Bonn, *Manager*
 Forts

Minneapolis Sales Department
 J. P. Coleman, *Manager*
 F. S. Kervin
 W. S. Doyle
 W. L. Greco
 O. J. Brude

Indianapolis Sales Division
 F. B. Gable, *Manager*
 E. B. Zander
 G. W. Green
 A. C. Heisterman
 R. G. Sayor

Manufacturers Sales Department
 W. S. Han
 S-W Brighton Up Store
 E. B. Howard, *Manager*
 Indianapolis

Mississippi Valley District
 (Orange Ribbon)
 B. B. Cannon, *Manager*
 St. Louis Sales Division
 M. S. Kimball
 F. D. Jones
 F. W. Latham
 R. P. Bennett

New Orleans Sales Division
 A. E. Allen, *Manager*
 Thos. Affleck
 A. F. O'Malley
 S-W Brighton Up Store
 A. E. Allen, *Manager*
 New Orleans

Southwestern District
 (Brown Ribbon)
 W. R. Ashbrook, *Manager*
 F. G. Lott, *Sales Promotion Manager*

Kansas City Sales Division
 W. P. Clark
 H. B. Hefley
 O. B. Ward
 E. J. Clark
 J. E. Wells

Manufacturers Sales Department
 A. M. Bolman
 S. W. Brighton Up Store
 W. R. Miller, Manager
 Denver

Omaha Sales Division
 F. A. Woods, Manager
 A. J. Woodfield
 F. C. Steele
 E. T. Schroeder
 F. G. Sidington

Texas District
 (Lawrence Ribbon)
 E. F. Myers, District Manager
Dallas Sales Division
 J. E. Carroll
 H. A. Weinmaker
 E. A. Coleman
Railway Sales Department
 E. S. Donnelly
S-W Brighton Up Stores
 R. E. Graham, Manager
 Dallas
 E. R. DeForest
 P. C. Brown, Manager
 Fort Worth
 Lawrence Brown
 J. J. Treadwell, Manager
 Waco
Houston Sales Division
 F. M. Rieck, Manager
 J. F. Turner
S-W Brighton Up Stores
 W. L. Morgan, Manager
 Fichter Teale
 F. E. Sommers, Manager
 San Antonio
 L. J. Chast

E. C. Geith, Manager, Sales Promotions Department

C. S. Rackard

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Atlantic Coast District
 (Red Ribbon)
 H. D. Whitteley, District Manager
C. E. Thibault, Manager, Sales Promotions Department
T. C. Murphy, Manager, Credit and Accounting Department
 W. J. Larson, Supervisor, Plans
 A. J. Dutton, Supervisor, Plans
 E. H. Richter, Supervisor, Plans

Newark Sales Division
 G. S. Speitture, Manager
Manufacturers Sales Department
 Arthur Larkin, Manager
 Jno. Schmitt
 J. J. Schmidt

Railway Sales Department
 W. B. Albright, Manager
 F. A. Blumgart
Marine Sales Department
 E. M. Richardson, Manager
S-W Brighton Up Stores
 H. T. Sheldon, Manager
 New York
 J. McArdle, Manager
 Albany

Export Sales Department
 H. L. Cumberling, Manager
 A. Fuentes
 R. H. Cooper

Philadelphia Sales Division
 C. F. Jarden, Manager
 J. I. Burgeon
 J. E. Sammons
 I. A. Siegel
 W. E. Hirt

Manufacturers Sales Department
 P. N. Lehn

A. H. Kennedy

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Western C-P Company

W. C. Boyd W. J. Bland, *Sales Manager* J. S. Irwin
R. S. Graat N. E. Horton C. G. Stewart

Lewis Berger and Sons, Ltd.

E. C. Low, *Manager Export Department*
P. Murry, *Factory Manager*
W. Baird, *Chief Chemist*
J. A. Young, *Assistant Manager Lewis Berger & Sons, Ltd., of Australia*

Detroit White Lead Works

R. W. Levenhagen, *General Manager*
W. N. Chiles, *Sales Manager*
R. I. Lott, *Manager Sales and Production Department*
S. M. Bell, *Superintendent*

Central Division

D. S. Clute
R. H. Dolan
G. F. Schermerhorn
R. N. Sutter

G. H. Payton
F. C. Fischer
L. K. Schwartz
E. J. Schmidt

Western Division

J. H. Lindbeck
W. H. Percy
W. G. Saunders
E. R. Antin

T. M. Brude, *Manager*
C. G. McCullough
W. J. Hall
H. K. Dinger
R. K. Richardson

New England Division

A. S. Fuller

C. H. Collier

Eastern Division

J. P. Sweitzer
H. M. McCallum

A. Mascoe
R. M. Fey
W. C. Dutton
W. Barrett
E. A. Hartquist

Manufacturers Sales Department

B. M. McDade J. G. Riley E. F. Smith