ARSS 2312

AMERICAN RADIATOR & Standard Sanitary CORPORATION

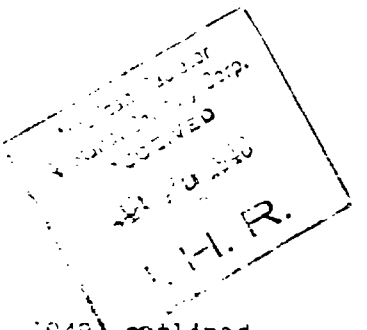
GENERAL SALES DEPARTMENT

P. O. BOX 1226
PITTSBURGH 30, PA.

October 21, 1948

4-108135-KJS

(Supplementing Bulletin 4-81335-KJS, dated August 18, 1948)



TO SALES OFFICE MANAGERS:

Our Bulletin 4-81335-KJS, dated August 18, 1948, outlined arrangements which had been made to provide 48-hour service on emergency shipments on certain large boilers. This plan has been working very successfully and good business which might otherwise have been lost, has resulted.

However, it has been brought to our attention that more orders of this type could be secured if emergency orders for 48-hour shipment could be placed in Pittsburgh on Saturdays. Accordingly, should any such cases arise in your territory, we are pleased to advise that arrangements have been made to have someone on hand in Pittsburgh to handle and expedite such orders. Effective Saturday, October 23 through December 4, 1948, there will be a skeleton force in the General Order Department, Pittsburgh, on Saturday mornings from 9 A.M. until 12 noon (Pittsburgh time) for the purpose of accepting these emergency boiler orders.

All such orders requiring handling on Saturday morning must be phoned and not wired, as no telegraphic connections will be available. Please call Grant 8219.

Yours very truly,

Jos. Salamone

Jos. Salamone, Manager
General Sales Department

PLAINTIFF'S EXHIBIT

ASI-709

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