

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Fralite Gloss
CATEGORY: Interior Gloss Paint (Enamel)
COLOR: White
QUALITY: First

	<u>Lbs.</u>	<u>Yield in Gallons</u>	<u>Unit Cost</u>	<u>Total Cost</u>
Pigment: 56%				
Cryptone	750	Weight	.0585	43.88
Calcium Carbonate	100	per	.01	1.00
Calcium Linoleate	4	gallon	.075	.30
Litharge	3	finished	.085	.26
		product. Storage & handling cost		
		Laboratory through loss - 1%		.45
		record		
		13.4 lbs.		
Vehicle: 44%				
Raw Linseed Oil	294		.13	38.22
Varnish	320		.10	32.00
Mineral Spirits	14		.015	.21
Drier	40		.07	2.80
		Storage & handling cost		
		through loss - 3%		2.20
Calculated Yield	1525	113.8		121.32
Manufacturing Loss - 2 1/2%		2.8		
Actual Yield		111.		

Cost Analysis:

Material cost per gallon	1.09
Direct labor cost per gallon	.27
Factory overhead per gallon	.05
Bulk cost per gallon	1.41
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.60

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	3.25
(d) To an independent retailer (Dealer)	2.56
(e) To other (Industrial)	2.76
(Contractor)	2.50

N 5128