FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY
#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1962 | PAGE NO.: 147

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			04 1040 260 Aroclor Dist # 1248															
10	10	A	282101 GENL ANIL FILM LINDEN															
09	01	E	282931 G E CO WATERFORD N Y															
15	05	A	283039 G E CO PHILA PA															
03	03	A	284087 GENERAL MILLS KANKAKEE ILL	2	2	4		2						2				
27	04	A	284157 GEN MTRS INLAND DIV DAYTON															
29	05	A	284160 GENL MOTORS WARREN MICH	1														
03	05	G	284420 GENL PT & VARNISH CO CHIC															
28	01	A	292300 GLIDDEN CO CLEVELAND OHIO	6	5	1						1						
10	16	E	296061 GOMAR LABS LINDEN N J			1				1							1	
28	01	A	296380 BF GOODRICH CHEM CALV CTY	5	5													
28	85	A	297400 GOODYEAR T & R AKRON		30													
10	08	G	299227 W R GRACE AND CO N BERGEN			2											1	1
10	16	A	299236 W R GRACE HATCO CHEM DIV			9				7	1-	3						
11	01	A	301215 GRANITEVILLE CO	2	3													
41	01	A	303935 GREAT WESTERN CHE SEATTLE	9	8	17				1	1				1		2	1
27	01	A	344910 HOOSIER SOLVENTS&CHEM			2											2	
15	03	G	346974 HOUDRY PROCESS CORP															
10	10	E	362724 INDUSTRIAL PROCESS ENG															
11	02	E	362951 INDUSTRIAL TOOL AND ENG			1					1							
10	10	A	364143 INTERCHEMICAL CORP CARLSTA			5				1		1		1			1	
23	08	A	364198 INTER COASTAL PT E ST L															
23	84	A	366281 INTL SHOE CO ST LOUIS	1	1													
09	02	E	367550 IONICS CHEM DIV *	2		1									1			
30	01	G	367975 IOWA STATE COLLEGE			1						1						
23	08	E	390585 KENT PLASTICS CORP	1		1			1				1					
23	08	E	404304 KUHLMAN DIECASTING			4	1				1		1	1			1	
10	10	G	420183 LESLIE COMPANY INC			1						1						
44	11	A	433350 LOS ANGELES CHEMICAL	1-														
44	11	E	433370 CITY OF LOS ANGELES															
09	02	A	436461 LUCIDOL CORPORATION															
28	02	G	438032 LYBURN CONSTRUCTION CO			1								1				
44	05	E	449867 MARQUARDT AIRCRAFT	1														
44	11	E	451994 MARTIN-MARI EL SEGUNDO CAL	4		6						1	1	1	1	1	1	1
23	02	A	451997 MARTIN-MARIETTA PRESST DIV	94	150	14											7	7
44	02	A	455465 MATHEWS PAINT L A CAL	1	1													
44	48	E	459286 GEORGE H MC CARTHY															
44	11	G	459668 WM J MC CLICK DESIGN CO															
16	01	E	469800 MELLON INSTITUTE OF															
15	05	G	469863 MELPAR INC															
			04 1040 260 Aroclor Dist 1248															

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