

SCHEDULE I

GRADE SPECIFICATIONS

MARKET COST AND SELLING PRICES AS OF MARCH 31, 1942

Sheet 7

Market

TRADE NAME: Plax
CATEGORY: Enamel
COLOR: White
NUMBER: 239
QUALITY: First

PIGMENT: 41.0%

Titanox
Lithopone
Nucet L
Aluminum Stearate

VEHICLE: 58.1%

Mixing Varnish
Drier & Thinner

Calculated Yield
Manufacturing Loss
Actual Yield

COST ANALYSIS:

Material Cost per Gallon or Pound
Direct Labor Cost per Gallon or Pound
Factory Overhead per Gallon or Pound
Bulk Cost per Gallon or Pound
Complete Package Cost per Gallon or Pound
Package
Labor
Overhead
Factory Cost in Package per Gallon or Pound

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

		1.C.L.	Carload	Truckload	ad
(A) To a company owned or controlled outlet	Delivered	3.24	3.08	2.64	19
(B) To an independent wholesaler	"	2.80	2.64		
(C) By company owned or controlled outlet to retail customer	"	5.50			
(D) To an independent retailer (Dealer) (Under \$500.00 - 5%)	"	3.42			
(E) To other (Specify) (To Larger Retail Dealer Buyer) (Over \$500.00 - 10%)	"	3.24	3.08		

(A very small percentage of our business is sold to Class D customers)

OPA 0000835

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