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From: Garrison, Jessica
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Hi Sydney. Can you add this to the bios and materials I sent you for our lunch next week?

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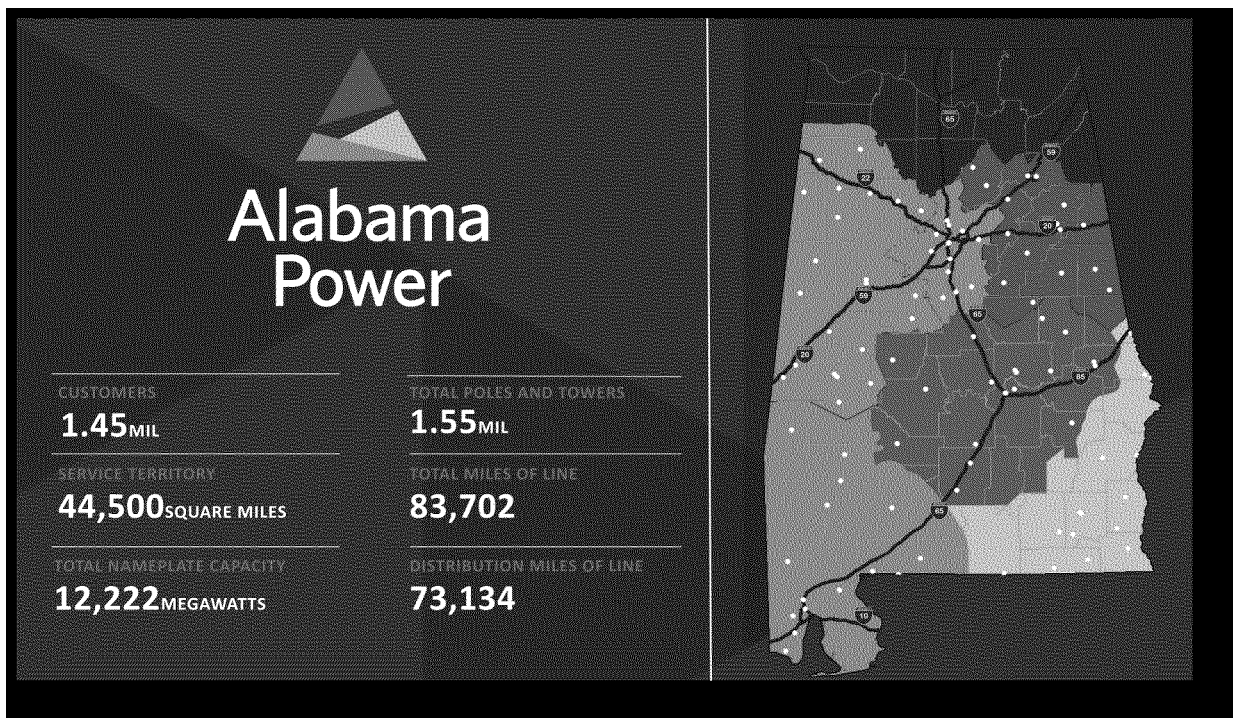
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ALABAMA POWER FACTS

- ▶ Alabama Power offers competitive prices, reliable electricity supply and superior service to more than 1.4 million homes, businesses and industries in the southern two-thirds of the state. Alabama Power is one of 11 electric and natural gas U.S. utilities operated by Southern Company, one of the nation's largest producers of energy.
- ▶ Alabama Power serves customers through a network of more than 84,000 miles of transmission and distribution lines, and more than 1.55 million poles and towers, stretching across a service territory of 45,000 square miles.
- ▶ The company uses a diverse fuel supply, including natural gas, coal, nuclear energy, hydro and other renewables, along with energy efficiency, to meet the demands of customers. A diverse fuel supply provides flexibility and protects customers from market volatility, supply shortages and price fluctuations.
- ▶ Alabama Power's total retail price is below the national average and has been for decades.
- ▶ In recent years, the company has reduced its use of coal and increased its use of natural gas and renewables, driven primarily by federal environmental mandates. Over the past three years the company has retired three coal-fired generating units and converted other coal units to natural gas. In all the company has reduced its coal fleet from 23 generating units down to 10.
- ▶ Alabama Power was the first utility in the nation to establish a new industries division, in 1920, to recruit business to the state. The company's Economic and Community Development organization continues to play a key role in recruiting industry, and supporting the state and local community efforts to attract new business.
- ▶ Alabama Power and the Alabama Power Foundation have been a force for good in the state for many years, helping to elevate Alabama and improve the quality of life. Every year, employees donate about 50,000 hours of their personal time, and resources, to support community projects through the Alabama Power Service Organization. Alabama Power retirees also support community initiatives through the Energizers retiree service organization.



Alabama Power

CUSTOMERS	TOTAL POLES AND TOWERS
1.45 MIL	1.55 MIL
SERVICE TERRITORY	TOTAL MILES OF LINE
44,500 SQUARE MILES	83,702
TOTAL NAMEPLATE CAPACITY	DISTRIBUTION MILES OF LINE
12,222 MEGAWATTS	73,134