G2142-5

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01/14/71 PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		AROCLOR 1248																	1040-260-04
5108		NOPCO CHEMICAL CARLSTADT NJ	5.00	3.60	5.00														10057892
		PARENT CUST. TOT-DIAMOND SHAMROC	5.00	3.60	5.00	.060				.060									00046477
5605		.DOW CHEM MIDLAND MICH		.060															10022908
5392		.E I DU PONT DE NEMOUR WILM DE				46.7							46.7						10023564
5392		E I DU PONT DE DEEP WATER NJ		5.40		3.60					3.60								10023823
5392		E I DU PONT DE NEMO PARLIN NJ	420	371	420	231	46			46		139							10023866
5392		E I DU PONT DE NEMO TOLEDO OH	5.00	6.00	5.00														10023955
5392		EI DUPONT DE NEM ANTIOCH CALIF		.060															00210358
		PARENT CUST. TOT-E I DU PONT DE	425	383	425	281	46			46	4	139	47						10023564
5171		.DURAL INTERNALT DEER PARK NY				6.00								6.00					00232807
5054		.DISTILLATION PRO ROCHESTER NY	5.00	4.20	5.00														10022509
5116		.ELAN CHEMICAL NEWARK NJ				.600			.600										00152692
5720		.FLEX-O-GLASS INC CHICAGO IL	2.40	1.80	2.40														10028485
5724		.GENL PAINT & CHEM CHICAGO IL				.600								.600					00232610
5116		.GERIN MFG COMPANY NEWARK N J		.110															00212342
5695		.GOODYEAR TIRE AKRON OH		.115															10034698
5695		GOODYEAR TIRE ST MARYS OH				.055							.055						10034728
		PARENT CUST. TOT-GOODYEAR TIRE A		.115		.055							.055						10034698
5724		.W R GRACE CO CHICAGO IL	3.00	4.80	3.00	12.0							2.40	9.60					10035007
5828		.GREAT WESTERN CHEM SEATTLE WA		.275															10035546
5114		.GRIGNARD CHEM ELIZABETH NJ		1.80		1.80		1.80											00176559
5822		.HALLETT CONSTRUCTION BOONE IA		.600															00217069
5612		.HARSHAW CHEMICAL C ELYRIA OH		.300															00122610
5609		.PROTECTIVE TREATMENT DAYTON OH				.600					.600								10064937
5612		.HERCULES INC WASHINGTON PA	1.00	.600															00123897
5118		.HERCULES PKGING CORP ALDEN NY		.055															10037530
5171		.HEXAGON LABORATORI BRONX NY																	00123994
5826		.HOLZ RBR MFG LODI CA		.060															10038502
5822		.HOOKER CHEMICAL COLUMBUS MISS		.600															00197009
5054		HOOKER CHEM NIAGARA FALLS NY	1.00		1.00														10038707
		PARENT CUST. TOT-HOOKER CHEM NIA	1.00	.600	1.00														10038707
5307		.E F HOUGHTON PHILA PA		.600															10039010
5825		.UNIV OF HOUSTON TX		.055															10039053
5822		.INTERCOASTAL CORP E ST LOUIS I		.660		.600	.600												00048143
5118		.INTL BUS MACH POUGHKEEPSIE NY		.715															10041112
5822		.INTERNATIONAL SHOE ST L MO		.600															10041759

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