PLAINTIFF'S EXHIBIT

BIR-350

CEMENTS AND ACCESSORIES

ASPHALT PLASTIC CEMENT 9.2#/gal		AVERAGE WEIGHT
12 - 1 Pt. Cans per Case		18.25
12 - 1 Qt. Cans per Case		33.50
6 - 1/2 Gal. Cans per Case	32.5	~~36.00~~
6 - 1 Gal. Cans per Case	62.5	~~65.50~~
1 - 5 Gal. Drum	49	~~53.25~~
1 - 52 Gal. Drum	526	~~$65.00*~~

ASPHALT LIQUID ROOF COATING 7#/gal		
6 - 1 Gal. Cans per Case	53	~~$2.25~~
1 - 5 Gal. Drum	41	~~$8.00~~
1 - 52 Gal. Drum	443	~~$63.00*~~

ASPHALT PROTECTIVE COATING 6.4#/gal		
6 - 1 Gal. Cans per Case	49	~~$5.50~~
1 - 5 Gal. Drum	37.5	~~$8.00~~

QUICK SET CEMENT 8.7#/gal		
24 - 1# Cartridges per Case		24.00
12 - 1 Qt. Cans per Case		~~$3.00~~
6 - 1 Gal. Cans per Case	60	~~$8.00~~
1 - 5 Gal. Drum	445	~~$50.05~~

REFLECTIVE COATING 7#/gal		AVERAGE WEIGHT
6 - 1 Gal. Cans per Case	55	~~$4.00~~
1 - 5 Gal Drum	49.5	~~$4.00~~

SPECIAL FLASHING CEMENT 7.4#/gal		
1 - 5 Gal. Drum	42.5	~~$4.50~~
1 - 52 Gal. Drum	454	~~$15.00*~~

ASPHALT PRIMER 6.4#/gal		
1 - 5 Gal. Drum	36.5	~~$7.50~~

SEAL ADHESIVE 7.4#/gal		
6 - 1 Gal. Cans per Case	52	~~$5.00~~
1 - 5 Gal. Drum	40	~~$4.50~~

ALTERNATE ASPHALT EMULSION	
1 - 5 Gal. Drum	~~$7.00~~

* List Price Subject to [illegible]

Acme Staples (2500)	5.00
Asbestos Base Sheet 1-1/2 Sq. (Per Roll)	68.00
Rosin Sheathing Paper (Per Roll)	20.00
Saturated Fabric	40.00
Mineral Surface Pixtures	40.00
Asphalt #18	100.00
Level Deck Bitumen	180.00
Reinforced Asbestos Flashing	50.00
Bird Firescreen 25, per Sq.	260.00
Asbestos Base Sheet, 2 Sq. per Roll	88.00

9" M.S.S 21.75
10" M.S.S 29
18" M.S.S 43.50

DRAKE SOM 10-75

MEMORANDUM
SHREVEPORT

In Reply to _____ Date _____ From _____ To _____

Subject 75 wts Std. cards Shipping Wt Cans

Sp. Flash	~~43#~~ 42.5 — 7.9#	49#	—	44.5#	5 gal — 3.8#
Elastic	~~47#~~ 46# — 9.2#	56#	—	53.25#	1 gal — ¾ to 1#
Brica	~~39.5#~~ 40# — 7.4#	44#	—	44.5#	½ gal — ½#
Roof Coating	41# — 7.6#	42#	—	40#	qt. — ⅓#
A. Set	~~46.5#~~ 42# — 8.1#	51#	—	50.25#	Brsh — 1.5#
Reflecto	42.5# — 7.9#	47#	—	44#	52 gal drum — 48#
Primer	~~36.5#~~ 34.5# — 6.9#	38#	—	37.5#	
Prot. Coating	37.5# — 6.9#	40.5#	—	38#	