GENERAL ELECTRIC

PLASTICS
SALES
DEPARTMENT

GENERAL ELECTRIC COMPANY, ONE PLASTICS AVENUE, PITTSFIELD, MASS. 01201
Phone (413) 494-1110, TELEX 926430

cc: ① Price Book Distribution
② Copy rebate folder
③ file in price book

November 1, 1979

Mr. G. C. Kossow
Director of Purchases
Square D Company
Executive Plaza
Palatine, Illinois 60067

Dear Mr. Kossow:

This agreement will cover the purchase of all GENAL molding compound supplied to the Square D Company by the Plastics Division of the General Electric Company from November 1, 1979 through December 31, 1980.

- All invoices will reflect list pricing, with cumulative earned credit rebates to be earned per the following schedule:

0 - 999,999	2.5%
1,000,000 - 1,999,999	3.0%
2,000,000 - 2,999,999	4.0%
3,000,000 - 3,499,999	4.5%
3,500,000 - 3,999,999	5.0%
4,000,000 -	5.5%

4.67" X

- Rebates will be paid in cash or material, following the attainment of each volume level. Rebates will be paid to Corporate Purchasing for appropriate credit distribution to the buying locations. The rebate at any given volume will be calculated by multiplying the rebate percentage at the level attained by year-to-date purchases, and subtracting previous rebate payments at lower volume levels.
- All standard terms and conditions of sale apply to the products shipped to Square D Company.
- No pellet premium will be charged.
- Square D will issue purchase orders with specific release dates for at least three (3) months at a time, in order for the General Electric Company to ensure prompt delivery to Square D locations.

GENERAL ELECTRIC

- Should it become necessary for the General Electric Company to increase prices during the agreement period, a thirty (30) day grace period, beyond the announced effective date, will be offered to the Square D Company.

Please confirm your acceptance of this agreement by signing this letter and returning to me.

Sincerely,

O.C. Murphy

O. C. Murphy
Manager, GENAL Sales

/lcl

Accepted by: _____
Garland C. Kossow
Director of Purchases
SQUARE D Company

Date: 11/28/79