



60th ANNUAL REPORT

National Lead Company

1951

N12743

NLI 121430



THE COVER

The original portrait of the "DUTCH BOY" was painted in 1907 by Lawrence Carmichael Earle, a distinguished portrait painter. Since his first appearance in National Lead Company advertising in that year, the "DUTCH BOY" has become a nationally-known trademark and a symbol for high-quality products.

NLI 121431

National Lead Company

INCORPORATED DECEMBER 8, 1891

60th ANNUAL REPORT

FOR THE YEAR ENDED DECEMBER 31, 1951



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NLI 121432

BOARD OF DIRECTORS

LEONARD T. BEALE
WILLIAM V. BURLEY
ALFRED H. DREWES
JOSEPH A. MARTINO
DAVID A. MERSON
GEORGE L. RATCLIFFE

JOSEPH H. REID
WINTHROP SARGENT, JR.
JAMES A. TAYLOR
HERMAN T. WARSHOW
WILLIAM J. WELCH
HARRY C. WILDNER

EXECUTIVE COMMITTEE

JOSEPH A. MARTINO, *Chairman*
WILLIAM V. BURLEY
ALFRED H. DREWES
DAVID A. MERSON
JOSEPH H. REID
HERMAN T. WARSHOW
HARRY C. WILDNER

EXECUTIVE OFFICERS

President

JOSEPH A. MARTINO

Vice-Presidents

WILLIAM V. BURLEY
ALFRED H. DREWES
DAVID A. MERSON
GEORGE L. RATCLIFFE
JOSEPH H. REID
HERMAN T. WARSHOW
HARRY C. WILDNER

Secretary

JOHN B. HENRICH

Assistant Secretary

THOMAS J. MURPHY

Treasurer

JOSEPH J. MORSMAN, JR.

Assistant Treasurer

MICHAEL USS

Comptroller

GEORGE A. DEWEY

Assistant Comptrollers

THOMAS J. OWENS
ARCHER D. SARGENT

Executive Offices. 111 Broadway, New York 6, N. Y.

General Counsel. ALEXANDER & GREEN, 120 Broadway, New York, N. Y.

Stock Transfer Agent. THE CHASE NATIONAL BANK, 11 Broad St., New York, N. Y.

Registrar of Stock. BANKERS TRUST CO., 14 Wall St., New York, N. Y.

NLI 121433

THE PRESIDENT'S MESSAGE

March 17, 1952

To the Stockholders and Employees of National Lead Company:

THE STORY OF the operations of your Company during 1951 has at least two broad aspects which merit particular attention in the writing of this report. So far as immediate effect is concerned, the most significant of these, of course, is the return of many of the problems which were so recently experienced during the years of World War II. The other, which is of greater importance from the long term point of view, is the active entry of the Company during the year into a number of fields which will serve to diversify further the scope of its activities and ultimately lead to expansion of its business and earnings.

EARNINGS

Net income for 1951 amounted to \$22,993,717, against \$26,490,644 in 1950 and \$14,749,011 in 1949. Expressed in relation to the number of shares of Common stock outstanding at the year end after the three-for-one split effected late in the year, earnings for 1951 were equal to \$2.05 per Common share.

The reduction in net income is a direct reflection of the increased federal income taxes levied in 1951. Earnings for the year, before provision for federal income taxes, amounted to \$59,607,540, an increase of \$5,049,741 over 1950. The percentage relationship between earnings before taxes and dollar sales remained virtually unchanged from 1950 to 1951.

Operating results of foreign subsidiaries and partially-owned domestic companies for the year 1951 compared very favorably

with those for the preceding year. Dividends received from these sources are included in the earnings of the Company reported above. It is estimated that the equity of the Company in the undistributed 1951 earnings of these affiliates, before considering any foreign exchange fluctuations, will approximate 9¢ per Common share.

DIVIDENDS

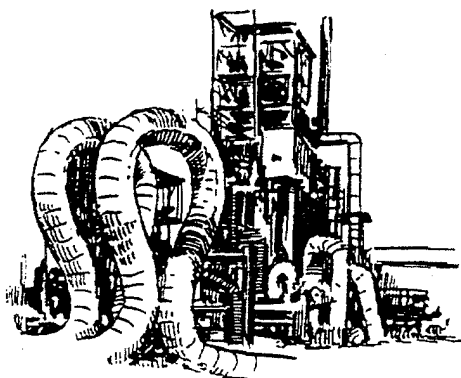
Dividends totalling \$16,539,562 were paid during the year 1951. Preferred stockholders received regular quarterly payments aggregating \$2,157,806. The balance of \$14,381,756 paid on the Common stock was equivalent to \$1.41 $\frac{2}{3}$ per share on the 10,158,375 shares outstanding after the three-for-one stock split. Adjusted to reflect the stock split, 1950 payments were \$1.33 $\frac{1}{3}$ per share.

In declaring the December dividend payment on the Common stock, your directors designated 25¢ per share as the regular quarterly rate.

Net income in the amount of \$6,454,155 remaining after the payment of dividends was added to Earned Surplus account.

SALES

Sales for the year 1951 totalled \$389,941,313, an increase of 14 per cent over 1950. The dollar volume for 1951 is a new high for the Company, comparing with previous peaks of \$342,727,911 and \$320,457,301 reported in 1950 and 1948.



FOR THE CHEMICAL INDUSTRY—
*acid concentrating plants and handling
equipment, lead-lined pipe, valves, and tanks.*

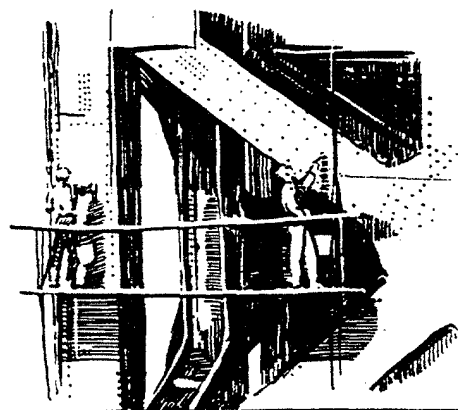
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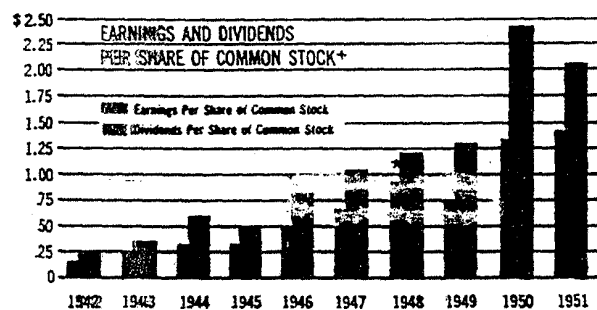
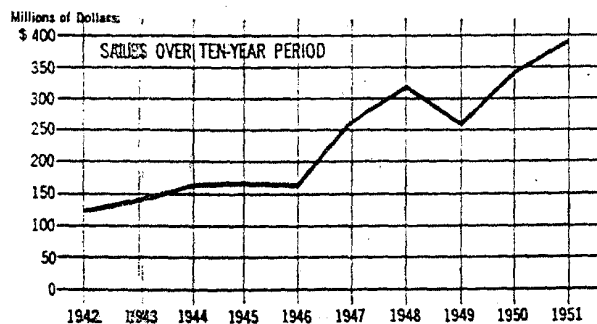
From the point of view of over-all physical volume, business in 1951 exceeded that for 1950 by about 3 per cent. Because of increased activity in the drilling of oil wells, the Company's Baroid Sales Division supplied substantially greater tonnages of materials to this industry than in the prior year. Deliveries of railway journal bearings and castings by the Magnus Metal Division increased in comparison with those for the year 1950 and the Company's titanium dioxide units operated at capacity for all of 1951. Principal tonnage decreases occurred in the lead products lines where production and deliveries were severely hampered by the shortage of lead and a confused pricing picture.

For many years the Company has followed a policy of selling its non-ferrous metal products at fixed differentials over the base prices of these metals. After the January 1, 1951 increase in import duty on foreign pig lead, and imposition of a price ceiling on domestic metal production, it became increasingly difficult for the Company to purchase its metal requirements. Limited quantities were available at the domestic price and the purchase of costlier foreign material became necessary. This situation hampered operations greatly and was further complicated when the price of domestic pig lead was raised from 17¢ to 19¢ per pound, without a compensating increase allowed to lead fabricators in their ceiling prices. This situation continued for several weeks, with shipments of manufactured lead products virtually suspended until regulations correcting the inequity were forthcoming.

Early in February of 1952 legislation was enacted by Congress removing the duty on pig lead imported into this country,

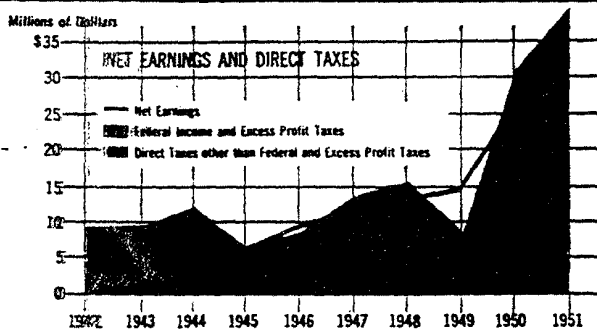
FOR THE CONSTRUCTION
AND MAINTENANCE INDUSTRIES—
*red lead, traps and bends, lead pipe,
solder, sheet lead and paints.*

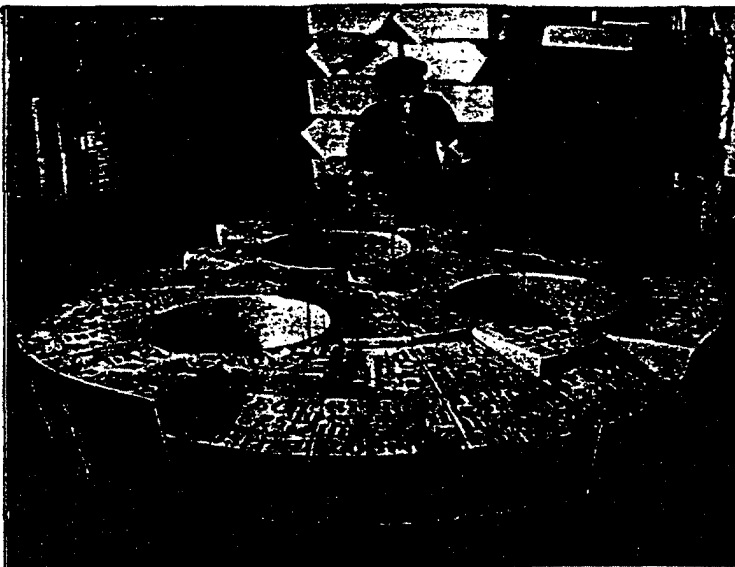




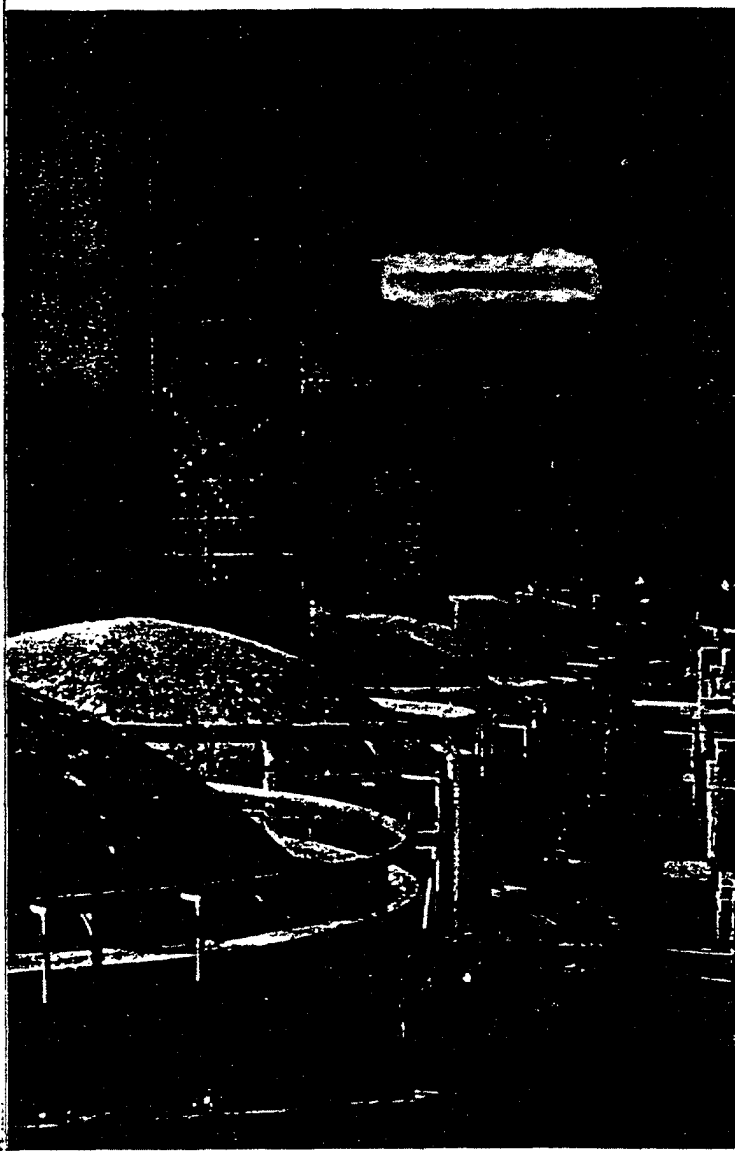
*Adjusted for present capitalization

*Includes 5% stock dividend





Roof for direct arc electric furnace, composed of pre-fired special refractory shapes manufactured at The Chas. Taylor's Sons Co. plant in Cincinnati. Refractory products are made from mullite (aluminum and zircon silicate) and have melting points above 3300°F. They are used as furnace linings or structures for companies manufacturing glass, ferrous and non-ferrous metals, pottery tile, and in almost every place where high temperatures are encountered.



Periodic kilns at Taylor, Kentucky, plant of The Chas. Taylor's Sons Co., used to fire types of refractory products. The kilns are fired to a maximum temperature of 2750°F for eight days and allowed to cool an additional five days.



FOR THE STEEL INDUSTRY
ferro titanium alloys, nickel,
refractories, and iron or

and at this writing the metal is more freely available than it has been for many months past.

TAXES

The charge against 1951 earnings for taxes amounted to \$39,943,741, an increase of \$9,016,864 over the record high of \$30,926,877 reached in 1950. Of the total increase, \$8,546,668 was in the provision for federal income and excess profits taxes, reflecting larger earnings before taxes and the increase in rates made effective during the year.

Increasing federal income taxes serve to minimize the increase in potential earnings which your Company enjoys through its growth and expansion into new fields. Although earnings before taxes increased \$5,049,741 from 1950 to 1951, net income showed an actual decrease of \$3,496,927. A continuation of this trend would do much to discourage progress in the industry of our country, and it is hoped that a correction may become a reality in the not too distant future.

PLANT INVESTMENT

The Company's gross investment in plant property and equipment rose from \$135,578,755 at December 31, 1950 to \$154,012,668 at the close of 1951. Gross additions to the account totalled \$20,882,250, reflecting primarily the cost of increasing titanium pigment plant capacity at Sayreville, New Jersey and St. Louis, Missouri. Also included in these additions were the plant facilities of The Chas. Taylor's Sons Company, acquired during the year, further expansions of the fixed assets employed by the Baroid Sales Division and the cost of other plant extensions in the chemical, paint and metal lines.

In 1951 operations at the Company's Atlantic plant, located in Brooklyn, New York, were transferred to other locations and the property was sold. For many years this unit had produced

linseed oil, white lead-in-oil and a variety of paint products. It had likewise served as a warehousing point for pigment and metal products. Operating economies made possible as the result of changing conditions indicated the desirability of relocating these functions. The Company is continuing to warehouse materials for the metropolitan area from a new distribution center in Long Island City, New York.

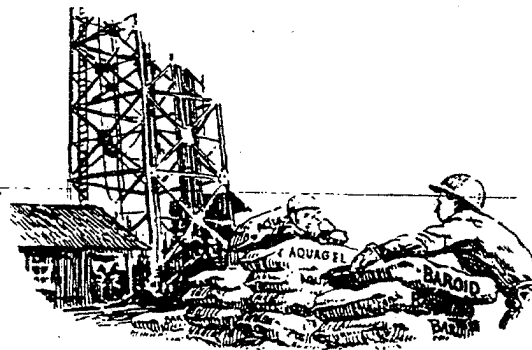
Depreciation, depletion and amortization charged against earnings in 1951 was \$4,902,085, as compared with \$5,896,695 in 1950. The decline reflects the application of the diminishing balance method of depreciating assets of the Titanium Division which has been discussed in prior reports.

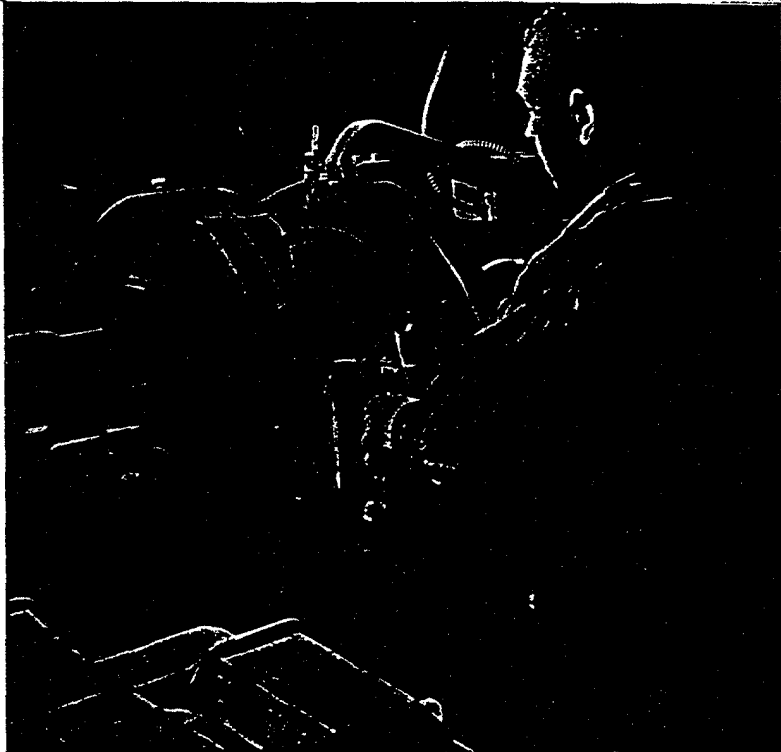
COMMON STOCK SPLIT

At a special meeting of the stockholders held on October 16, 1951, there was approved the proposal of the Board of Directors that each \$10 par Common share outstanding be exchanged for three Common shares of \$5.00 par each. To effect the resultant change in total par value of the Common stock outstanding, \$16,930,625 was transferred to Capital Stock account, of which \$9,410,244 represented Capital Surplus and the balance Earned

First oil well to be brought into production at new Williston Basin field in North Dakota last year. Baroid Sales Division oil well drilling muds and weighting agents are used in the Williston Basin. (Inset) New Headquarters building of the Baroid Sales Division in Houston, Texas. The division moved to Houston from Los Angeles during 1951.

FOR THE PETROLEUM INDUSTRY—
oil well drilling materials, testing
equipment, and drilling techniques.





"Facing" bottom surface of a railway journal bearing on disk machine in the Fitchburg, Massachusetts, plant of the Magnus Metal Division, before bearing is lined with babbitt.

Surplus. The stockholders also approved an increase in the authorized number of Common shares from 5,000,000 to 20,000,000, and an appropriate adjustment of the voting rights of the Preferred stocks.

The Company's stockholders numbered 21,365 at December 31, 1951 as compared with 19,129 at the close of 1950.

EXECUTIVE PERSONNEL

In April 1951 Joseph H. Reid was named a vice-president of the Company. Mr. Reid, who is manager of the Titanium Division, joined National Lead Company in 1927 and became a director and member of the Executive Committee in 1950.

Alfred H. Drewes was elected a Company vice-president in October of 1951. Mr. Drewes, who joined the Company in

1935, was elected a member of the Board of Directors and of the Executive Committee in October 1950 and had served as assistant to the president since 1947.

In November Winthrop Sargent, Jr., was elected a director of the Company. Mr. Sargent became president of the Titanium Alloy Manufacturing Company in 1943 and has been general manager of the Titanium Alloy Manufacturing Division of National Lead Company since 1948.

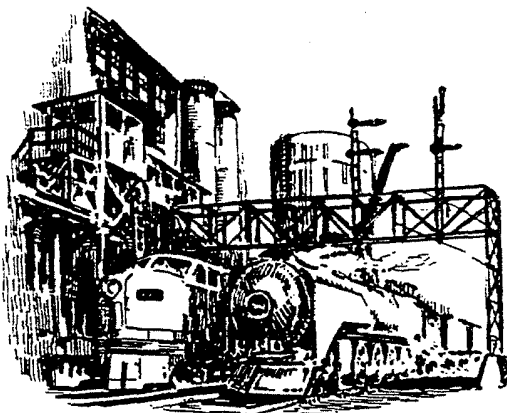
Charles Simon, treasurer of National Lead Company since 1925, retired on November 1, 1951. He had served the Company for forty-seven years, becoming a director in 1935 and a member of the Executive Committee in 1936.

Mr. Simon was succeeded as a director by William J. Welch. Mr. Welch joined the Company in 1916 and has served in various metal sales capacities. He is now manager of the Company's metal department and chairman of the metal sales committee.

In January of this year George L. Ratcliffe was elected a vice-president. Mr. Ratcliffe, whose affiliation with National Lead began in 1929, is general manager of the Baroid Sales Division and has been a member of the Board of Directors since 1948.

Joseph J. Morsman, Jr., was named treasurer of the Company on Mr. Simon's retirement. His association with National Lead Company began in 1935 and he had previously served as assistant treasurer and assistant comptroller.

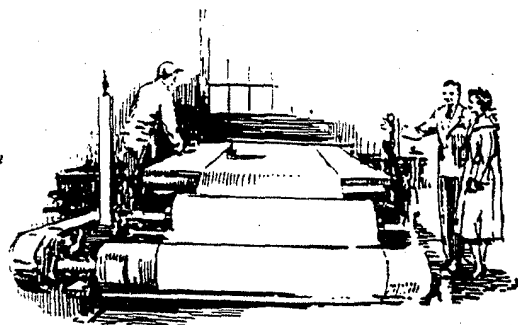
In November of 1951 George A. Dewey was elected comptroller of the Company, having been assistant comptroller since 1946. Mr. Dewey has been a member of the Company's accounting and auditing staffs since 1924.



FOR THE RAILROAD INDUSTRY—
*journal bearings and other equipment
for freight and passenger cars.*

NLI 121444

FOR THE PLASTICS INDUSTRY—
*stabilizers, gelling agents, titanium
pigments, and castor oil.*



We here sadly report the passing on October 20, 1951 of Walter P. Carroll, who was a vice-president and a member of the Board of Directors at the time of his death. Mr. Carroll had been in the service of the Company for forty-one years. Rising through the ranks of the Chicago Branch, he was appointed manager of that unit in 1941 and was named to direct the activities of the metal department on a company-wide basis in 1949.

Walter Carroll will be long remembered by the many who were privileged to know and work with him. His enthusiasm and imagination, his boundless energy and his rare good judgment will be an unending source of inspiration to those who follow him.

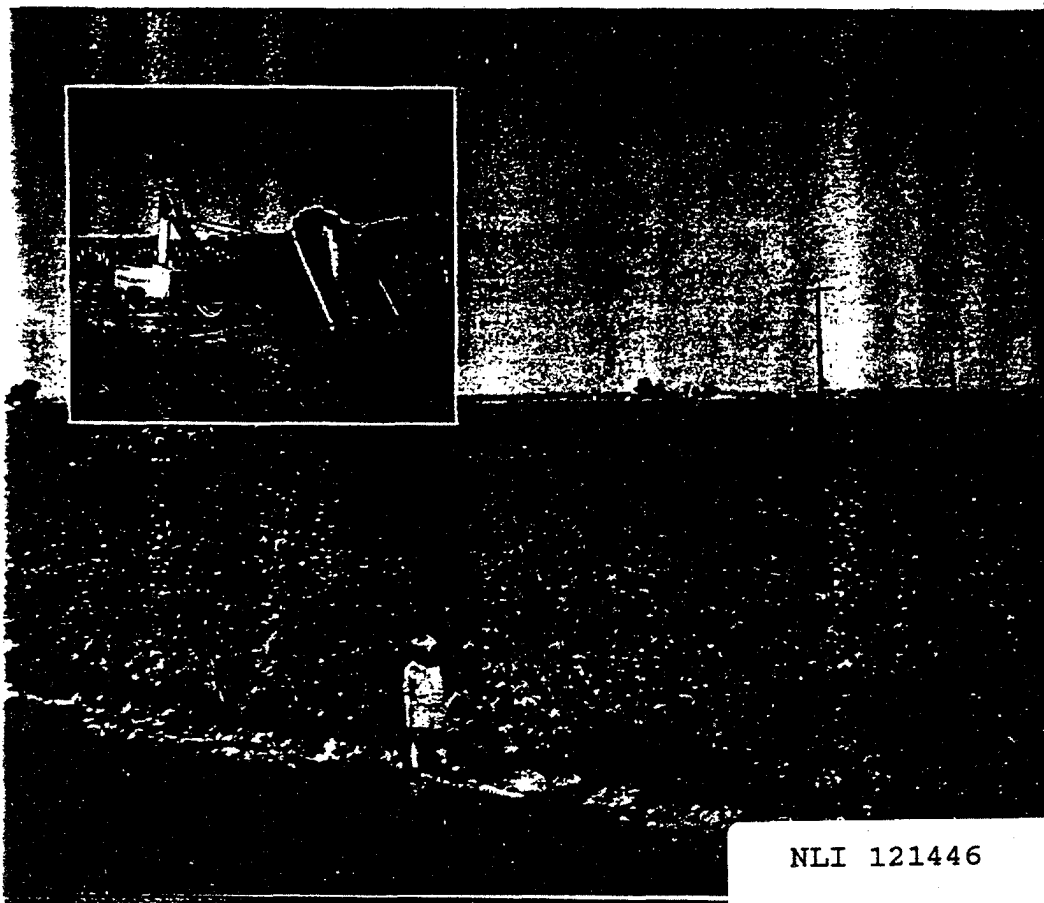
LITIGATION

In connection with the final decree heretofore entered in the civil anti-trust suit brought by the Government, the United States District Court for the Southern District of New York has approved the plan submitted to the Court by the Company for the acquisition by the Company of the entire stockholdings and other financial interests, direct and indirect, in *Titangesellschaft m.b.H.*, manufacturers of titanium pigments at Leverkusen, Germany. It now has an extension of time to April 1, 1952 within which to submit a plan either for the sale of the Company's interests in its partly owned company in Japan or for the purchase by the Company of the interests of others in that company.

There have been no changes in the status of the following previously reported litigations: the action by the Federal Trade Commission regarding lead pigments; the proceedings by the Government against the Company with respect to the sale and distribution of used storage batteries and lead salvaged therefrom; the trademark action with the Dutch Paint Company involving the "Dutch Boy" trademark, and the treble damage suit instituted by that company in regard to the sale and distribution of titanium pigments.

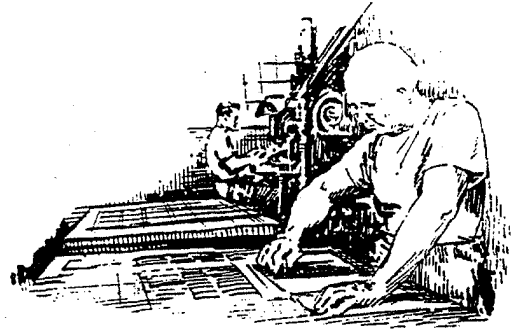
In February 1951 two actions were filed against the Company in the United States District Court for the Southern District of Texas by individual patent owners, alleging that the well log-

*Castor bean field near Yuma, Arizona. Baker Castor Oil Company has fostered an intensive program in the past few years to encourage the growing of castor beans in the United States, helping to eliminate dependence on overseas sources.
(Inset) A stripper-harvester used by castor bean growers.*



NLI 121446

FOR THE PRINTING INDUSTRY—
*type metals, printing base, ink
pigments and other materials.*



ging activities of the Company's Baroid Sales Division infringe certain United States letters patent. The Company has answered, denying infringement and denying that the patents in suit are valid. Neither case has as yet come to trial.

On February 4, 1952 the Government commenced an action in the United States District Court for the Southern District of New York against the Company, under the Defense Production Act, to enjoin alleged violations of price stabilization regulations on some lead products and to recover alleged damages therefor. The Company has denied the charge, explaining that the fixed differentials over raw material costs at which these products are sold have not been increased for several years.

PERSONNEL

To the 14,436 men and women on the payrolls of the Company at December 31, 1951 goes much of the credit for the successful year just ended. It is interesting to note in comparison that employees numbered 13,137 at the end of 1950 and 11,502 at December 31, 1949. All branches and divisions have shared in the increases.

In the overall field of industrial relations, your Management has endeavored to give full consideration to the economic problems of its employees consistent with sound operating policy for the Company as a whole. Relations with labor organizations representing employees at various locations continue on a satisfactory basis.

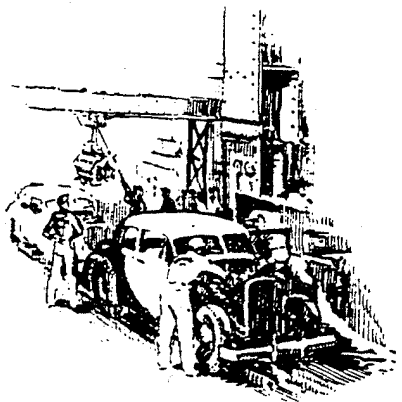
Extra compensation on the same basis as in 1950 was paid in December 1951, and in accordance with the provisions of the plan approved by the stockholders in 1945, a contribution out of earnings was again made to the Company's profit-sharing trust. The suggestion system initiated in 1949 has continued successfully and was extended to new locations during the year.

A total of 116 employees were retired during 1951 under the Company plan and 97 death benefit claims, aggregating \$495,000, were paid. At December 31, 1951, 820 pensioners were receiving annuities under the plan.

TITANIUM METAL

Popular imagination has been captured during 1951 by titanium metal and it seems fitting that a rather complete report on the Company's activities in that field be included herein. As indicated last year, this product is being offered to the market by Titanium Metals Corporation of America, jointly owned by National Lead Company and Allegheny Ludlum Steel Corporation. Your Company is one of the pioneers in the development and production of titanium metal and Allegheny Ludlum has played a leading part in the fields of alloying and fabrication.

Shortly after mid-1951, there was announced the completion of an agreement between Titanium Metals Corporation of America and the United States Government, under which the former undertook to construct the first large-scale and self-contained titanium metal plant. Funds for the project are being provided by the Government.



FOR THE AUTOMOTIVE INDUSTRY—
*bearing metals, storage battery plate
metal and oxides, dies, solder and
pigments for enamels.*

NLI 121448

Leases were secured on major components of the former Basic Magnesium, Inc. plant built during World War II at Henderson, Nev. A certificate of necessity was awarded Titanium Metals Corp. of America and construction was begun.

First actual production of titanium metal at Henderson took place in October 1951. Production and construction will continue concurrently until an output of 10 tons per day, provided for under the agreement, is reached in late 1952. At this writing, demand for the metal in fabricated form, largely for military purposes and the aircraft industry, substantially exceeds the productive capacity of the titanium industry.

The future of titanium metal is closely linked to the achievement of lower production costs. Continuing and expanded research is being directed toward this goal. It is expected that large-scale production at Henderson will bring with it the first commercially significant step in this direction.

NEW HORIZONS

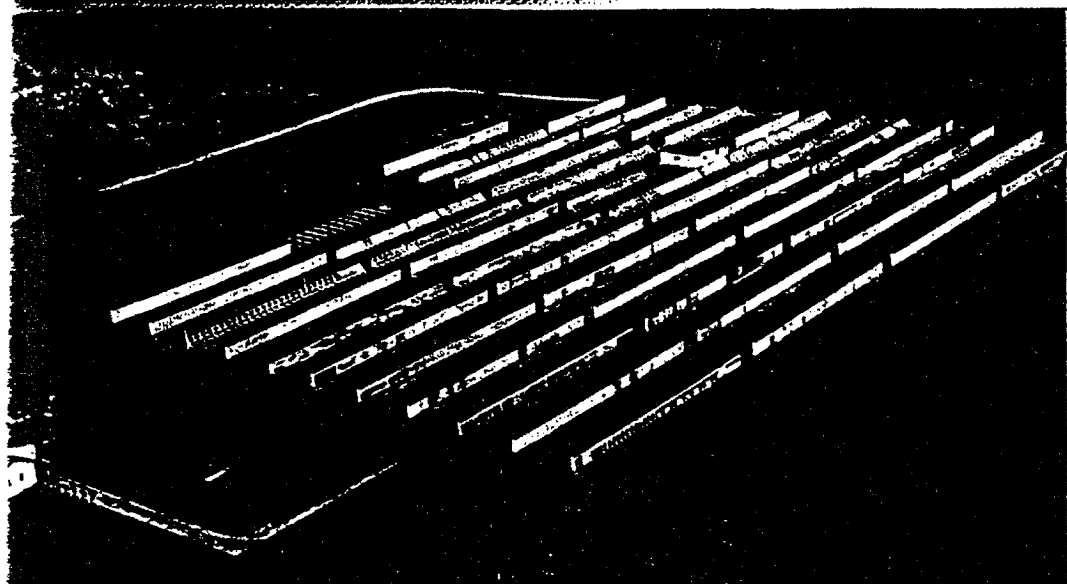
Further progress in a number of fields of endeavor mentioned in annual reports for prior years marked the twelve months of 1951. The Company continued to add to its production facilities and to diversify its business.

A substantial expansion of titanium pigment production

FOR THE PAINT INDUSTRY—
*mixed paints, lead and titanium
pigments, oils and other paint materials.*



NLI 121449



More than 21½ miles of test panels are used in continual atmospheric testing of exterior paints at the Sayville, Long Island, testing station, oldest continuous project of its kind in the country.

capacity is now completed, and the resulting increases in available tonnage have served to satisfy the tremendous rise in demand which has taken place in the last decade. The allocation of both pure and calcium base pigments has been discontinued, and for the first time since 1943 supply is to some degree in balance with the demands of the market. With pigment freely available, its adoption for other uses and the development of new markets seems assured.

In May of 1951 the Atomic Energy Commission selected the Company as contract-operator of the feed materials production center now under construction near Cincinnati, Ohio. The plant units, located on a 1,200 acre site, will include a uranium ore refinery and other facilities for the production of uranium in forms suitable for use at the Commission's fissionable materials plants. The Company has assigned to this project a group of trained personnel who will serve as a nucleus for the formation of an employee group numbering in excess of 1,200 men and women. A smaller plant at Middlesex, New Jersey, is also operated by the Company for the Commission.

Titanium Alloy Manufacturing Division is now producing

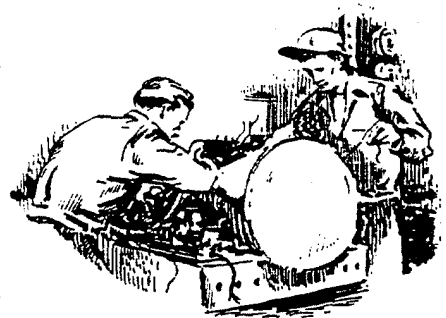
zirconium metal for commercial use on a limited basis. It is believed that this new metal will find many uses because of its corrosion-resisting properties.

National Lead Company in August 1951 acquired an interest in Nickel Processing Corporation, which is cooperating in the rehabilitation and operation of the Nicaro mine and reduction plant in Cuba, under contract with the General Services Administration of the United States Government. Sharing ownership of Nickel Processing Corporation with the Company are Tin Processing Corporation and Cuban interests. Rehabilitation of the plant, idle since 1947, has been under way since last year and production was begun in January 1952. The operation, designed to relieve a critical war shortage of nickel, will employ about 1,500 when full production is reached. Key technical and operating personnel have been made available to the project by National Lead Company.

All of the capital stock of The Chas. Taylor's Sons Company was acquired in 1951. This concern manufactures various high-temperature refractories, mainly for the glass and metallurgical industries. It will operate as a subsidiary of National Lead Company with head offices and a plant in Cincinnati, Ohio and a second plant unit located in Taylor, Kentucky.

In the Annual Report for 1950 reference was made to the research done by Company metallurgists in connection with the extraction of the cobalt content of ores mined by the Company in Missouri. Construction of a treatment plant to recover vital cobalt metal from this source has been begun at Fredericktown, Missouri, following the signing of a covering letter of intent

FOR THE ELECTRONICS INDUSTRY—
*materials for television, radio
and radar equipment.*



NLI 121451

with the United States Government. The plant, to be ready for production in fourteen to eighteen months, will be constructed under a certificate of necessity and will recover nickel and copper as well as cobalt. Funds for construction will be provided by the Government and the entire output of the plant will be sold to the Government during the term of the contract.

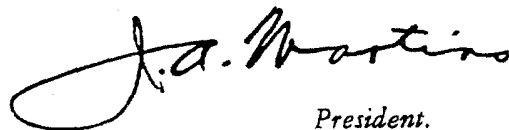
IN CONCLUSION

From a business point of view, the picture for the year 1952 is somewhat difficult to analyze clearly. While the major portion of the Company's products find their most important applications in a peace-time market, experience has shown that they are equally in demand under a war economy. Although general business in the first two months of 1952 was at a lower level than in 1951, the basic trend for the months ahead seems to be inflationary in character. Despite a heavier tax burden and predicted shortages of metals, which at this time are in freer supply than they have been for months past, it seems reasonable to expect that present sales volume will be maintained at least until there is some important change in the level of expenditures under the present defense economy.

One factor in the picture can be relied upon with certainty. The loyalty and support of the Company's employees contribute immeasurably to the results achieved, and your Management confidently feels that growth and progress in the months ahead will reflect the same cooperative spirit.

This report will be presented to the stockholders at their Annual Meeting which will be held at Sayreville, New Jersey on April 17, 1952.

By Order of the Board of Directors,



President.

National Lead Company
AND ITS WHOLLY OWNED DOMESTIC SUBSIDIARIES

Consolidated Balance Sheets
DECEMBER 31, 1951 AND 1950

	ASSETS	<u>1951</u>	<u>1950</u>
Current assets:			
Cash		\$ 23,418,857	\$ 24,370,746
United States Government securities, at cost (ap- proximately equivalent to amounts at market quotations) (Note 1)		22,762,718	22,128,927
Other marketable securities, at cost, less reserves of: 1951, \$129,960; 1950, \$522,892 (at market quo- tations: 1951, \$3,129,564; 1950, \$2,824,775)		817,964	602,518
Accounts and notes receivable, less reserves of: 1951, \$2,047,334; 1950, \$2,036,257		30,927,413	35,246,451
Notes receivable from employees		302,519	277,755
Inventories (Note 2)		55,404,739	48,824,480
Total current assets		133,634,210	131,450,877
Investments (at cost or below) in and advances to unconsolidated subsidiaries, less reserves of: 1951, \$4,776,385; 1950, \$5,196,385 (Note 3)		10,342,746	9,516,930
Miscellaneous investments and advances, at cost or below, less reserves of: 1951, \$45,826; 1950, \$846,778		1,760,703	835,132
Plant, property and equipment, at 1915 appraised values, subsequent additions at cost (including in- tangibles of \$20,692,311 not being amortized), less reserves for depreciation, depletion and amortiza- tion of: 1951, \$71,215,202; 1950, \$67,390,015		82,797,466	68,188,740
Patents and licenses, less amortization		40,027	48,409
Prepaid expenses, deferred charges, etc.		1,740,516	1,641,379
		<u>\$230,315,668</u>	<u>\$211,681,467</u>

The accompanying notes to financial statement.

National Lead Company

AND ITS WHOLLY OWNED DOMESTIC SUBSIDIARIES

Consolidated Balance Sheets

DECEMBER 31, 1951 AND 1950

LIABILITIES

	1951	1950
Current liabilities:		
Accounts payable and accrued liabilities	\$ 15,401,310	\$ 16,031,027
Payable to unconsolidated subsidiaries	231,162	1,337,381
Provisions for taxes, including federal taxes on income	50,283,364	38,910,745
Dividends payable February 1, 1952 and 1951 on Class B preferred stock	135,277	123,600
Total current liabilities	<u>\$ 66,051,113</u>	<u>\$ 56,402,753</u>
Reserves:		
Pension	\$ 1,679,060	\$ 2,646,778
Inventory (Note 2)	15,011,777	13,486,331
	<u>\$ 16,690,837</u>	<u>\$ 16,133,109</u>

CAPITAL

Capital stock:		
Preferred Class A, 7 per cent cumulative, non-callable (par value \$100); shares authorized 250,000, issued 243,676	\$ 24,367,600	\$ 24,367,600
Preferred Class B, 6 per cent cumulative, non-callable (par value \$100); shares authorized 250,000, issued 103,277	10,327,700	10,327,700
Common (par value \$5); shares authorized 20,000,000, issued 10,158,375 (including 398,700 issued under Stock Purchase Plan, Note 4)	50,791,875	
Common (par value \$10); shares authorized 5,000,000, issued 3,367,075 (including 113,850 issued under Stock Purchase Plan, Note 4)		33,670,750
	85,487,175	68,366,050
Capital surplus		8,102,965
Earned surplus:		
Appropriated:		
Fire insurance reserve	4,797,284	4,797,284
Employer's liability reserve	426,664	426,664
Contingencies reserve	4,080,358	4,080,358
Unappropriated	60,276,950	61,343,176
	<u>\$155,068,431</u>	<u>\$147,116,497</u>
Less:		
Reacquired capital stock, at cost (Note 5)	\$ 2,583,081	\$ 3,491,008
Employees' notes receivable under Stock Purchase Plan (Note 4)	4,911,632	4,479,884
	<u>\$ 7,494,713</u>	<u>\$ 7,970,892</u>
	<u>\$147,573,718</u>	<u>\$139,145,605</u>
	<u>\$230,315,668</u>	<u>\$211,681,467</u>

integral parts of these statements.

National Lead Company
AND ITS WHOLLY OWNED DOMESTIC SUBSIDIARIES

Consolidated Statements of Income and Earned Surplus Unappropriated
FOR THE YEARS ENDED DECEMBER 31, 1951 AND 1950

1951	1950
\$389,941,313	\$342,727,911
Sales, less returns and allowances (Note 6)	
Cost of sales (Notes 2 and 6)	\$284,245,815
Depreciation, depletion and amortization	4,902,085
Administrative, selling and general expenses	40,299,081
Taxes, other than federal taxes on income	3,329,918
Other income (Note 7)	\$57,164,414
Other charges and additions to reserves	\$332,776,899
Net income before provisions for federal taxes on income	\$291,865,736
Provisions for federal taxes on income (including excess profits taxes: 1951, \$8,770,000; 1950, \$4,900,000)	\$50,862,175
Net income for the year	\$54,677,799
Earned surplus unappropriated, January 1, 1949 inventory	28,067,155
Adjustment of December 31, 1949 inventory (\$766,276) less applicable federal taxes on income incident to adoption of "last-in, first-out" valuation method	\$22,993,717
Net income for the year	\$26,490,644

Earned surplus unappropriated, December 31	\$61,343,176
On Class A preferred stock, \$7 per share	\$1,640,051
On Class B preferred stock, \$6 per share	517,755
On common stock, \$1.41 2/3 per share in 1951, \$1.33 1/3 per share in 1950 (adjusted to reflect the 1951 stock split)	14,381,756
Transfer to common capital account in connection with reduction in par value and split of the common stock	7,520,381
Earned surplus unappropriated, December 31	\$61,343,176

The accompanying notes to financial statements are integral parts of these statements.

National Lead Company AND ITS WHOLLY OWNED DOMESTIC SUBSIDIARIES

Consolidated Statements of Capital Surplus FOR THE YEARS ENDED DECEMBER 31, 1951 AND 1950

	1951	1950
Capital surplus, January 1	\$8,102,965	\$4,523,071
Excess of aggregate subscription amount over aggregate par value of common stock issued under Stock Purchase Plan: 1951, 19,050 shares; 1950, 113,850 shares (Note 4)	1,082,488	3,579,894
Excess of amount based on market quotation over cost of 7,785 shares of Preferred Class B treasury stock issued for capital stock of another company	224,791	
Transfer to common capital stock account in connection with reduction in par value and split of the common stock	9,410,244	8,102,965
Capital surplus, December 31	9,410,244	\$8,102,965

Notes to Consolidated Financial Statements

1. United States Government securities include the following cost amounts deposited at the respective balance sheet dates:

	1951	1950
In connection with self-insurance of workmen's compensation risks, etc.	\$1,010,345	\$949,604
As collateral for bank loan of an unconsolidated subsidiary	750,275	
	<u>\$1,760,620</u>	<u>\$949,604</u>

2. Inventories are priced at the lower of cost (on various "average," "first-in, first-out" or "last-in, first-out" bases) or market. The inventory reserve has been maintained on the basis of the following quantities and prices of normal stocks:

	1951	1950
Lead	49,687½	49,687½
Antimony	1,400	1,400
Lined oil	3,125	3,125
Flaxseed	—	5,600
		<u>.0348</u>
		<u>\$1.03</u>
Fixed Inventory		
Price Per Pound		
December 31		
(Short Tons)		
Normal Quantities		

The company has discontinued the pressing of flaxseed and considers the maintenance of the related reserve no longer necessary. Accordingly, during 1951, \$430,000 was released to income. Physical quantities of certain metals were lower at the end than at the beginning of 1951. A provision of \$1,775,147, representing the difference between year-end market prices and cost (determined under the last-in, first-out method), for replacement of such quantities is included in the inventory reserve at December 31, 1951. The inventory reserves include, in addition to the normal stock reserves, general inventory reserves of \$800,000 at both December 31, 1951 and 1950. Intercompany profits in inventories are not considered to be material in amount. 3. Unconsolidated subsidiaries comprise domestic subsidiaries more than 50, but less than 100 per cent owned and foreign subsidiaries. Based upon financial statements as of the close of their respective fiscal years, National

Notes to Consolidated Financial Statements—Continued

Lead Company's equity in the net tangible assets of unconsolidated subsidiaries (other than those in Continental Europe) approximated \$25,500,000 at December 31, 1951 and \$23,210,000 at December 31, 1950. Such equities exceeded the company's investments in and advances to these subsidiaries, after deducting applicable reserves on the books of National Lead Company, by approximately \$15,223,000 at December 31, 1951 and \$13,829,000 at December 31, 1950, representing increases in such excesses of approximately \$1,494,000 in 1951 and \$149,000 in 1950. These increases are after dividends of \$2,364,733 in 1951 and \$2,596,477 in 1950 paid by the unconsolidated subsidiaries and included in consolidated net income.

Total equities of \$25,500,000 and \$23,210,000 shown in the preceding paragraph include \$12,908,000 and \$10,021,000, respectively, represented by foreign net tangible assets, translated into U. S. dollars at appropriate rates of exchange. The realization of foreign assets and foreign earnings is subject to various exchange and other restrictions imposed by the respective foreign governments.

Unaudited financial statements as of September 30, 1951 and 1950 received from the Continental European subsidiaries (other than the German subsidiary) indicate that National Lead Company's equity in the net assets thereof approximated the following foreign currency amounts at the respective dates:

	1951	1950
Norwegian kroner	11,420,000	14,110,000
Belgian francs	17,680,000	27,240,000
Dutch florins	1,300,000	590,000
French francs	36,480,000	17,750,000

National Lead Company's investments in and advances to Continental European subsidiaries, less reserves, approximated \$136,120 at December 31, 1951 and \$136,100 at December 31, 1950. Dividends of \$97,729 (U. S. dollar amount) were received in 1950 from a Norwegian subsidiary and are included in consolidated net income for that year.

4. Under the company's Stock Purchase Plan for Officers and Other Key Employees adopted in 1950 certain officers and employees contracted to purchase common stock of company. The purchase prices (market prices at the dates of execution of the purchase contracts) are evidenced by promissory notes bearing interest at 5 per cent payable within 10 years from dates thereof, the shares serving as collateral. Payments against interest and principal of the notes shall be not less than fifty per cent of the dividends paid on such collateral shares. The employees have the option to, and the company may require that they, withdraw the collateral in hundred-share lots as payments become equal to the purchase price thereof. Upon death or retirement of an employee the company shall, if requested, repurchase the employee's shares not then fully paid for. Under other circumstances if the employee shall not complete payments the company shall have the option of so repurchasing shares not then fully paid for but may exercise any legal right to compel completion of the contract.

Shares issued in accordance with the plan aggregated 19,050 in 1951 and 113,850 in 1950. Shares held as collateral aggregated 333,100 at December 31, 1951, after giving effect to the split of common stock, and 111,150 at December 31, 1950.

No further purchases may be made under the plan.

5. Recquired capital stock, carried in the balance sheets at first-in, first-out costs, comprises:

	December 31, 1951	December 31, 1950
Preferred Class A	9,383	9,383
Preferred Class B	13,092	13,092
Cost	\$1,147,727	\$1,147,727
No. of Shares	1,435,354	2,343,281
Cost	\$2,583,081	\$3,491,008

6. Intercompany transactions between consolidated companies have been eliminated from sales and cost of sales.

7. Other income comprises:

	1951	1950
Dividends received (including \$2,364,733 from unconsolidated subsidiaries in 1951 and \$2,694,206 in 1950)	\$2,973,695	\$3,287,845
Net profit on sales and other retirements of fixed assets	456,725	83,329
Interest and miscellaneous	640,495	444,450
Investment reserves no longer required	\$4,070,915	\$3,815,624

Notes to Consolidated Financial Statements—Continued

3. Other charges and additions to reserves comprise:

	1951	1950
Additions to reserves:		
Investments in and advances to unconsolidated foreign subsidiaries	\$ 42,945	\$120,000
Inventory, net (see Note 2)	1,345,147	
Excess of cost of subsidiaries' stocks acquired during year over book amounts of net assets thereof at dates of acquisition	201,098	
Net loss on sales and other retirements of fixed assets	35,834	
Miscellaneous	2,765	
	<u>\$1,627,789</u>	<u>\$120,000</u>

9. Numerous differences exist between taxable income and book income, including certain fluctuations in the inventory reserves; percentage depletion; depreciation charges; and as to the year 1951, purchases of past service annuities deductible for tax purposes but charged on the books to reserve for pensions.

General:

Under agreements with the Atomic Energy Commission, two consolidated subsidiaries are operating plants constructed with funds supplied by the Commission. Neither the assets, liabilities, nor results of operations of such plants are included in the accompanying financial statements. Annual fixed fees received by such subsidiaries as contract-operators are included in other income in the accompanying financial statements. Returns under the Renegotiation Act of 1951, if any, are not considered to be material and no provision has been made therefor. Reference is made to comments included in the president's message on the status of litigation under antitrust laws, Federal Trade Commission, Clayton Acts, Defense Production Act and patent infringements. No provision has been made for such taxes as may be paid if and when accumulated earnings of subsidiaries are distributed to the parent company, since such taxes may never accrue.

LYBRAND, ROSS BROS. & MONTGOMERY

Certified Public Accountants

90 Broad Street, New York City

To the Stockholders of
NATIONAL LEAD COMPANY, NEW YORK, N. Y.

We have examined the consolidated and individual balance sheets of NATIONAL LEAD COMPANY and its wholly owned domestic subsidiaries (other than one wholly owned domestic subsidiary) as of December 31, 1951 and the related statements of income and surplus for the year then ended. Our examinations were made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances. We have also examined or reviewed, or have received reports of other independent public accountants upon their examinations of, the balance sheets and related statements of income and surplus of the above-mentioned wholly owned domestic subsidiary, the major domestic subsidiaries more than 50, but less than 100 per cent owned and the major foreign subsidiaries other than Continental European, for their respective 1951 fiscal years. Similar examinations or reviews were made for the 1950 fiscal years. In our opinion, based upon the above-mentioned examinations and the above-mentioned reports of other independent public accountants, the accompanying consolidated balance sheets and related consolidated statements of income and surplus present fairly the consolidated financial position of National Lead Company and its wholly owned domestic subsidiaries at December 31, 1951 and 1950 and the consolidated results of their operations for the respective years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

LYBRAND, ROSS BROS. & MONTGOMERY

New York, March 6, 1952.

TEN-YEAR REVIEW

	1942	1943	1944	1945
Net Sales	\$127,679,608	\$148,622,919	\$166,168,715	\$167,562,928
Net Income before Taxes	12,154,827	13,537,168	18,304,136	11,218,228
Federal Taxes on Income	7,908,457	8,336,291	10,740,382	4,679,720
Net Income	4,246,370	5,200,877	7,563,754	6,538,508
Earned Per Share of Common Stock (Adjusted to present capitalization)	0.24	0.34	0.60	0.48
Preferred Dividends	2,031,323	2,031,323	2,031,323	2,059,323
Common Dividends	1,545,111	1,545,111	3,090,664	3,090,664
Current Assets:				
Cash	9,282,565	12,742,150	10,313,702	9,571,663
U. S. Government and other Marketable Securities	5,210,381	17,002,791	16,131,607	17,902,254
Notes and Accounts Receivable	11,913,477	12,560,223	14,859,530	15,171,135
Inventories†	25,444,442	21,787,559	23,601,398	29,361,453
Total Current Assets	51,850,865	64,092,723	64,906,237	72,006,505
Total Current Liabilities	15,992,762	19,054,627	21,566,069	16,843,516
Net Working Capital	35,858,103	45,038,096	43,340,168	55,162,989
Gross Property Account	93,474,782	94,198,239	98,025,024	100,794,666
Reserves for Depreciation, Depletion and Amortization	36,687,351	41,464,768	46,250,242	55,147,610
Net Property Account	56,787,431	52,733,471	51,774,782	45,647,056

* Includes cash dividends of \$3,869,137 and 5% stock dividend valued at \$31 per share.
† Inventories for 1942 to 1944, inclusive, are shown net of normal stock reserves.

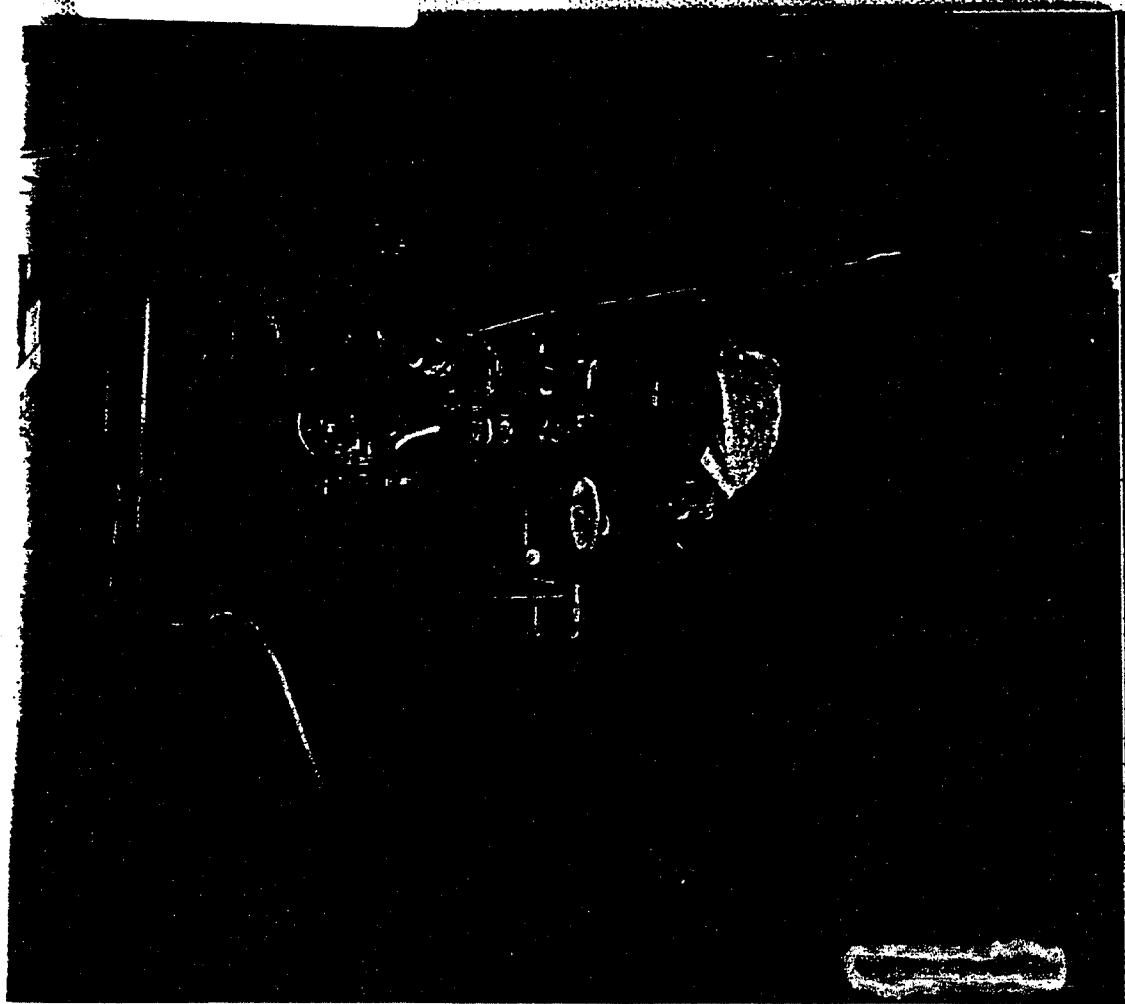
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OPERATIONS

46	\$268,026,394	\$320,457,301	\$257,461,599	\$342,727,911	1947
13,479	23,904,417	26,606,510	21,191,579	54,557,799	1948
36,395	11,724,285	13,302,155	6,442,568	28,067,155	1949
77,084	12,180,132	13,304,355	14,749,011	26,490,644	1950
0.82	1.09	1.21	1.29	2.41	1951
59,323	2,059,323	2,085,512	2,134,451	2,134,451	
35,996	7,181,130	8,671,502*	7,317,900	13,430,651	
81,055	12,953,907	9,304,183	17,961,612	24,370,746	
193,548	11,500,197	2,524,445	10,517,353	22,731,445	
173,093	21,461,427	28,120,306	16,114,669	35,524,206	
517,337	44,550,399	59,118,313	43,857,133	48,824,480	
165,033	90,465,930	99,067,247	88,450,767	131,450,877	
110,068	30,252,412	35,359,277	25,864,583	56,402,753	
354,965	60,213,518	63,707,970	62,586,184	75,048,124	
793,660	122,739,173	133,879,240	133,252,879	135,578,755	
018,905	57,407,848	59,856,625	64,080,311	67,390,015	
774,755	65,331,325	74,022,615	69,172,568	68,188,740	

1951	\$389,941,313	59,607,540	- 36,613,823	22,993,717	2.05	2,157,806	14,381,756	23,418,857	23,580,682	31,229,932	55,404,739	133,634,210	66,051,113	67,583,097	154,012,668	71,215,202	82,797,466
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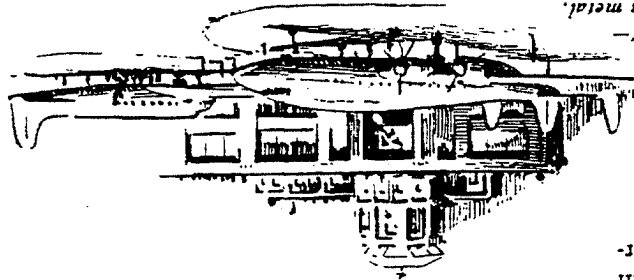


Top of reactor where titanium metal is produced. Major elements of reactor are below floor level.

TITANIUM METAL

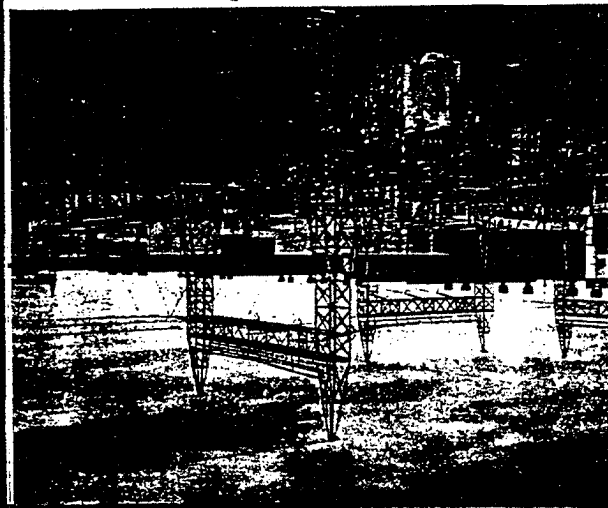
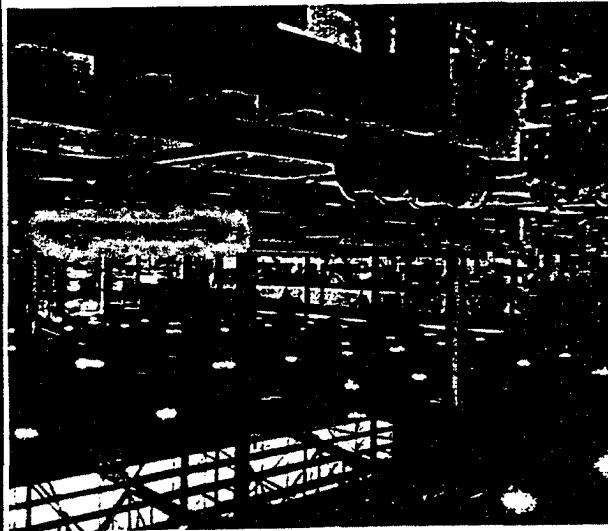


*Buildings housing
major manufacturing
units in titanium
metal production at
Henderson, Nevada.*



FOR THE AIRCRAFT INDUSTRY—
Kirkite dies and metal, titanium metal,
bearing metals, and castor oil.

(TOP PHOTO) An annual power supply of 151,000,000 kilowatt hours has been allocated to the new plant from nearby Boulder and Davis dams. (LOWER PHOTO) Cell room, where chlorine and magnesium will be recovered electrolytically from titanium metal process.



borne tank components. as mobile units, armor plate and air- ment—man-carried weapons as well (7) many types of ordnance equip- ers, pumps and propeller shafts, and haust systems, propellers, exchange- marine use, such as submarine ex- service conditions); (6) all types of able metal capable of withstanding many instances it is the only avail- cal manufacturing equipment (in- essing equipment and pharmaceutical- guided missiles; (5) chemical proc- various components of rockets and cations in atomic energy plants; (4) section and after-burners; (3) appli- parts, such as complete compressor bustion engine parts; (2) jet engine walls, armor, skin, and internal com- creat landing gear, propellers, are cant. To enumerate a few: (1) air- um metal are countless and signifi- Proposed applications for tita- any other constructional metal. and abrasive erosion—more so than point, extreme resistance to steam high shock resistance, high melting, ice conditions. It has high hardness, previous to salt water under all serv- unique in that it is completely im- resistance to corrosion of all kinds, the weight of steel. It has unusual s light—titanium is about one-half stronger even than the alloy steels. It times as strong as magnesium alloys, than the best aluminum alloys, five strong—two or three times stronger structural metal. It is extremely ent physical characteristics as a

TITANIUM METAL has unusually po-

Branches and Divisions

ATLANTA BRANCH, G. W. Pendery, Manager
400 Bishop Street, N.W., Atlanta
ATLANTIC BRANCH, R. M. Bennett, H. F. Freiherr, Managers
111 Broadway, New York
BAROID SALES DIVISION, G. L. Rardiff, General Manager
2404 Danville Street, Houston, Oil Well Drilling Mud Service
BALTIMORE BRANCH, H. A. Getz, Manager
214 West Henrietta Street, Baltimore
CHICAGO BRANCH, F. J. Pater, Manager
900 West High Street, Chicago
DETROIT, MICH., 1627 W. Fort Street
INDIANAPOLIS, IND., 1600 East 21st Street
MILWAUKEE, WIS., 744 No. Fourth Street
ST. PAUL, MINN., 102 W. Fairfield Avenue
CINCINNATI BRANCH, H. W. Hundley, Manager
659 Freeman Avenue, Cincinnati
LOUISVILLE, KY., 1320 Heyburn Building
CLEVELAND BRANCH, E. G. Orling, George Sathre, Managers
1776 Columbus Road, Cleveland
BUFFALO, N. Y., 116 Oak Street
PITTSBURGH, PA., 1376 River Avenue
DE LORE DIVISION, A. J. Wetzel, Manager
Carondelet, St. Louis, Barium Sulphate and Calcium Sulphate Pigments
EVANS LEAD DIVISION, R. M. Evans, Manager
Charleston, W. Va., Manufacturers of Lead Oxides
E. W. BLATCHFORD CO. BRANCH, M. J. Friday, St. Manager
111 Broadway, New York, Type Metals and Blatcbford Base
MAGNUS METAL DIVISION, W. V. Burley, General Manager
111 Broadway, New York, Railway Car Journal and Diesel Locomotive Bearings
NATIONAL LEAD CO. OF MASS., Karl Fischer, G. A. Savage, Managers
800 Albany Street, Boston
PACIFIC COAST BRANCH, D. D. Roberts, Manager
2240 Twenty-fourth Street, San Francisco
LOS ANGELES, CAL., 3113 East 26th Street
SEATTLE, WASH., 1128 W. Spokane Street
PHILADELPHIA BRANCH, J. W. Gardiner, Jr., G. A. Warrs, Managers
2607 East Cumberland Street, Philadelphia
ST. LOUIS BRANCH, E. E. Busse, R. R. Stamm, Managers
722 Chestnut Street, St. Louis
KANSAS CITY, MO., 1406-1408 W. Thirteenth Street
NEW ORLEANS, LA., 516 Tchoupitoulas Street
OMAHA, NEB., 2810 A Street
ST. LOUIS SMELTING & REFINING DIVISION, G. M. Wiles, Manager
Fredericktown, Missouri
SOUTHWESTERN BRANCH, W. H. Lessmann, R. R. Stamm, Managers
959 Terminal Street, Dallas
STEEL PACKAGE DIVISION, W. T. Trask, Manager
722 Chestnut Street, St. Louis
TEXAS MINING & SMELTING DIVISION, O. D. Niedermeier, Manager
Laredo, Texas, Metallic Antimony and Antimony Oxides
TTANUM ALLOY MFG. DIVISION, Winthrop Sargent, Jr., Manager
111 Broadway, New York, Products of Titanium and Zirconium
TTANUM DIVISION, J. H. Reid, Manager
111 Broadway, New York
Manufacturers of Titanium Products: Miners of Ilmenite and Magnetite Iron Ore

*Corporations In Which National Lead Company Is Interested
Through Ownership of All or Part of the Capital Stock*

AMERICAN BEARING CORPORATION,* Indianapolis
Peter Lambertus, *President* ... *Manufacturers of Precision Bearings*
BAKER CASTOR OIL COMPANY, New York
I. M. Colbeth, *President* ... *Manufacturers of Castor Oil*
CANADIAN TITANIUM PIGMENTS LIMITED,* Montreal
G. N. Bates, *Sales Manager* ... *Distributors of Titanium Oxide Pigments*
EVANS LEAD CORPORATION,* Charleston, W. Va.
R. M. Evans, *President* ... *Distributors of Lead Oxides*
HOYT METAL COMPANY OF GREAT BRITAIN, LTD.,* London
J. C. Hart, *Managing Director* ... *Manufacturers of Anti-Friction Metals*
MORRIS P. KIRK & SON, INC., LOS ANGELES, Portland, Ore., Salt Lake City
J. Paul Kirk, *President* ... *Manufacturers of Lead Alloys and Oxides*
MAGNUS BRASS MFG. CO.,* Cincinnati
W. V. Burley, *President* ... *Manufacturers of Locomotive Specialties*
MAGNUS METAL CORPORATION,* Chicago
W. V. Burley, *President* ... *Railway Car Journal and Diesel Locomotive Bearings*
MASTER METALS, INC., Cleveland
L. H. Herthneck, *Manager* ... *Smelters of Secondary Metals*
MINNESOTA LINSEED OIL CO., Minneapolis
E. H. Russell, *President* ... *Manufacturers of Linseed Oil*
NATIONAL LEAD CO. OF OHIO,* New York
Joseph A. Martino, *President*
NATIONAL LEAD CO. S. A. (ARGENTINA),*
Avenida Presidente Roque Saenz Pena 567, Buenos Aires
C. M. Merrell, *President*
NICKEL PROCESSING CORPORATION, Oriente, Cuba
Manufacturers of Nickel Oxides
THE CANADA METAL COMPANY, LTD.,*
TORONTO, Montreal, Winnipeg, Vancouver
James A. Taylor, *President* ...
Manufacturers of Lead Products, Brass and Bronze, Dross Smelters
THE CHAS. TAYLOR'S SONS COMPANY,* Cincinnati
Clifford R. Taylor, *President* ... *Manufacturers of Refractories*
TITAN CO. A/S., Fredrikstad, Norway
Erik Anker, *Managing Director* ...
Manufacturers and Distributors of Titanium Oxide Pigments
SOCIETE BELGE DU TITANE S.A., Brussels, Belgium
TITAN COMPANY, INC.,* Wilmington, Del.
Erik Anker, *Vice-President* ...
Manufacturers and Distributors of Titanium Oxide Pigments
SOCIETE INDUSTRIELLE DU TITANE, Paris, France
TITAN N.V., Rotterdam, Netherlands
TITANGESELLSCHAFT, m.b.H., Leverkusen, Germany
TITANIUM METALS CORPORATION OF AMERICA, New York
H. C. Wildner, *President* ... *Distributors of Titanium Metal Products*
TITANIUM PIGMENT CORPORATION,* New York
J. A. Martino, *President* ... *Distributors of Titanium Oxide Pigments*

*Wholly owned.

Products
of
National
Lead
Company

PAINTS AND PAINT MATERIALS

Sold under the DUTCH BOY brand name

Exterior House Paints
Interior Wall Paints
Enamels
Varnishes
Metal Protective Paints
Linseed Oil
Lead Mixing Oil
White Lead
Red Lead
Colors
Flatting Oil
Liquid Drier

PIGMENTS AND CHEMICALS

Basic Carbonate White Lead
Basic Silicate White Lead (45X)
Lead Acetate
Lead Silicates
Lead Oxides
Calcium Carbonate
Barium Sulphate
Copperas-Iron Sulphate
Zinc Chloride
Copper Sulphate
Antimony Oxides
Lead Chemicals for the Plastics Industry

OILS

Linseed Oil
Special Paint Oils
Castor Oil

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Products of National Lead Company (continued)

LEAD PRODUCTS

Lead Pipe
Sheet Lead
Lead Traps and Bends
Lead Cames
Lead Sash Weights
Ingot Lead
Bar Lead
Lead Shot
Lead Wire
Lead Washers
Lead Wool

LEAD ALLOY PRODUCTS

Solder
Bearing Metals
Type Metals
Electrotype Metal
Stereotype Metal
Antimonial Lead
Bismuth Lead
Storage Battery Plate Metal

OTHER METAL PRODUCTS

Railway Journal Bearings
Satco Bearing Metals
Diesel Engine Bearings
Kirksite "A" Die Metal
Pressure Die Castings
Pewter and Britannia Metal
Antimony

ACID HANDLING EQUIPMENT

Chemical Lead Pipe
Chemical Sheet Lead
Acid Pumps
Acid Concentrators
Lead Lined Pipe
Lead Lined Valves
Lead Lined Fittings
Tin Lined Pipe

Tin Lined Valves
Tin Lined Fittings
Hard Lead Valves

OIL WELL DRILLING MATERIALS

Clays
Colloids
Weighting Agents
Suspending Agents
Thinners
Logging Service

**TITANIUM ALLOY
MANUFACTURING DIVISION**

Ferro Alloys of Titanium
Titanates
Titanium Dioxide (natural Rutile)
Zirconium Chemicals
Zirconium Ceramic Materials
Zirconium Metal

TITANIUM PIGMENTS

Sold under the TITANOX brand name

Titanium Dioxide (Rutile)
Titanium Dioxide (Anatase)
Titanium Calcium Pigments
Titanium Dioxide (Technical Grade)

GENERAL PRODUCTS

Magnetite-Iron Concentrates
Magnetite Sinter
Ilmenite Concentrates
Journal Lubricator Pads
Locomotive Lubricating Devices
Titanium Metal
Linseed Oil Cake and Meal
Expansion Bolts
Screen Plates for Paper Mill Industry
Small Steel Containers
Bentonites
Refractories

NLI 121467

National Lead Company Facilities in the United States

National Lead Company

INCORPORATED DECEMBER 8, 1891



61st ANNUAL REPORT

FOR THE YEAR ENDED DECEMBER 31, 1952

NLI 121470

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BOARD OF DIRECTORS

LEONARD T. BEALE	JOSEPH H. REID
WILLIAM V. BURLEY	WINTHROP SARGENT, JR.
ALFRED H. DREWES	JAMES A. TAYLOR
JOSEPH A. MARTINO	HERMAN T. WARSHOW
DAVID A. MERSON	WILLIAM J. WELCH
GEORGE L. RATCLIFFE	HARRY C. WILDNER

EXECUTIVE COMMITTEE

Chairman: JOSEPH A. MARTINO

WILLIAM V. BURLEY	JOSEPH H. REID
ALFRED H. DREWES	HERMAN T. WARSHOW
DAVID A. MERSON	HARRY C. WILDNER

EXECUTIVE OFFICERS

President: JOSEPH A. MARTINO

Vice-Presidents:

WILLIAM V. BURLEY	GEORGE L. RATCLIFFE
ALFRED H. DREWES	JOSEPH H. REID
FRANK J. KOEGLER	HERMAN T. WARSHOW
DAVID A. MERSON	HARRY C. WILDNER

Secretary: JOHN B. HENRICH

Assistant Treasurer: MICHAEL USS

Treasurer: JOSEPH J. MORSMAN, JR.

Assistant Comptroller: THOMAS F. OWENS

Comptroller: GEORGE A. DEWEY

ARCHER D. SARGENT

Executive Offices: 111 BROADWAY, NEW YORK 6, N. Y.

General Counsel: ALEXANDER & GREEN, 120 BROADWAY, NEW YORK, N. Y.

Stock Transfer Agent: THE CHASE NATIONAL BANK, 11 BROAD ST., NEW YORK, N. Y.

Registrar of Stock: BANKERS TRUST CO., 14 WALL ST., NEW YORK, N. Y.

FINANCIAL HIGHLIGHTS



SALES

1952	\$358,048,435
1951	\$389,941,313



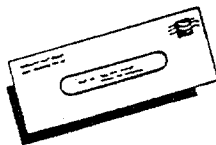
EARNINGS

1952	\$ 23,060,054
1951	\$ 22,993,717



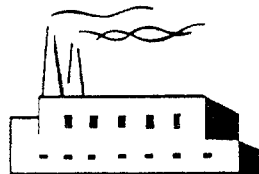
TAXES

1952	\$ 28,828,899
1951	\$ 39,943,741



DIVIDENDS PER SHARE

1952	\$ 1.45
1951	\$ 1.41 $\frac{2}{3}$



EARNINGS RETAINED FOR USE IN THE BUSINESS

1952	\$ 6,149,249
1951	\$ 6,454,155

THE PRESIDENT'S MESSAGE

March 17, 1953

To the Stockholders and Employees of National Lead Company:

COMPANY OPERATIONS during 1952 resulted in earnings equivalent to those of the previous year. And yet, generally speaking, the factors contributing to the showing were somewhat different from those which applied in 1951. The record is outlined in the pages which follow, reflecting to a great extent the advantages which the Company enjoys as the result of the wide scope of its interests.

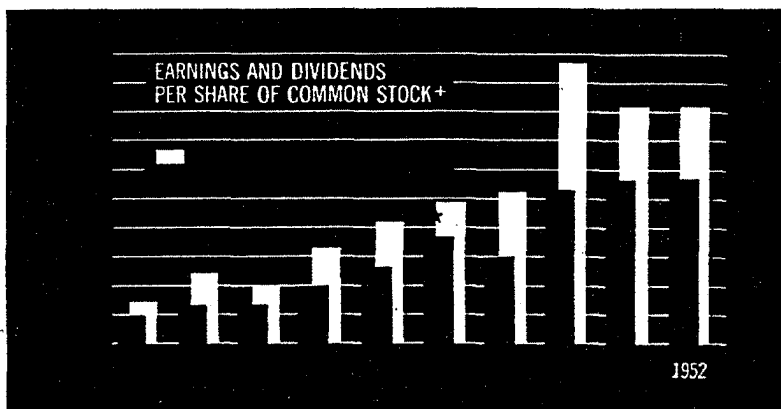
EARNINGS

The Company's net income for 1952 amounted to \$23,060,054 or \$2.66 per Common share, compared with \$22,993,717 or \$2.05 per share for 1951. Net income, the second highest in Company history, was 6.4 per cent of the sales dollar, an improvement over the 5.9 per cent reported in 1951.

Dividends received from foreign subsidiaries and partially-owned domestic companies, which likewise enjoyed a favorable year, are included in the above earnings figure. The Company's equity in the 1952 undistributed earnings of these affiliates, before considering foreign exchange fluctuations, is estimated at 6¢ per Common share. The Company's equity in the net tangible assets of these affiliates at December 31, 1952 amounted to \$23,725,000, as compared with the Company's investments of \$9,381,000.

DIVIDENDS

Cash dividend disbursements in 1952, totaling \$16,910,805, were the largest in the Company's history. Regular quarterly payments aggregating \$2,181,161 were made to Preferred share-



holders. Common stockholders received \$14,729,644. Payments consisted of four quarterly dividends of 25¢ per share and an extra payment of 45¢ in December 1952. The total of \$1.45 per share compared with the \$1.41 $\frac{2}{3}$ paid in 1951.

Since the issuance of the Preferred A stock in 1892 and the Preferred B stock in 1927, the Company has maintained consecutive quarterly dividends on these shares. Dividends have been paid continuously on the Common stock since 1906.

Dividend disbursements in 1952 accounted for 73 per cent of the net income and the remainder—\$6,149,249—was added to Earned Surplus account.

SALES

Company sales totaled \$358,048,435 in 1952, off 8 per cent from the record high of \$389,941,313 in 1951. The principal factor in this decrease was a sharp price break in the lead, zinc and antimony markets. Physical volume showed a slight decline from 1951.

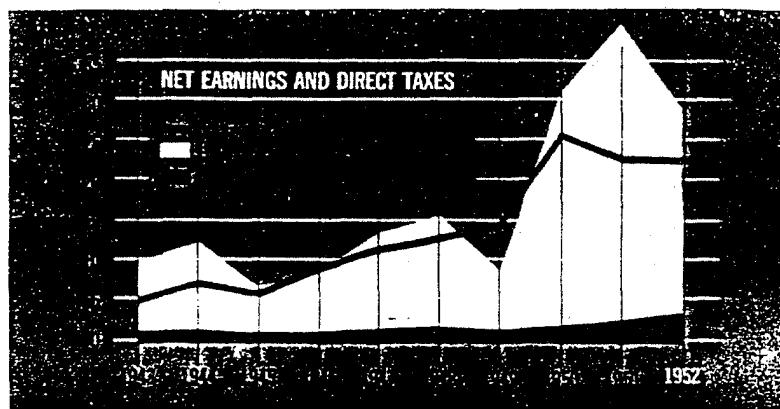
Increased imports of foreign metals, supplementing domestic

SALES OVER TEN-YEAR PERIOD

1952

production, caused the supply of lead, antimony and zinc to exceed demand for the first time since 1949, with a consequent weakening of price structure. Lead, which sold at 19¢ per pound in January, 1952, dropped to 14¾¢ at year-end; zinc fell from 19½¢ to 12½¢, and antimony from 50¢ to 34½¢. Lead and zinc continue to show price weakness and are currently selling for 13½¢ and 11¢, respectively. These lowered prices, although influencing the composite dollar sales picture, do not materially affect earnings. In the metals field the Company's primary interest is not the production of non-ferrous metals, but rather the fabrication of products which are sold at fixed differentials over the base prices of the metals.

Total units sold during 1952 declined only 2 per cent from the shipments for the previous year. The Company's long-range plan of product diversification minimized the effects of fluctuations in the sales of individual products, since increased business in one line of activity tends to offset a temporary decrease in another. All divisions of the Company kept pace with the demands and growth of the industries which they serve. The Titanium Division has completed the expansion program started



1952 placed the Division in an excellent position to satisfy increased demands for its products. Baroid Sales Division plant units operated at capacity throughout the year. As an addition to the "Dutch Boy" mixed paint line, the "Dutch Boy" Color Gallery has been introduced, offering the consumer a wide variety of colors in interior paints and enamels.

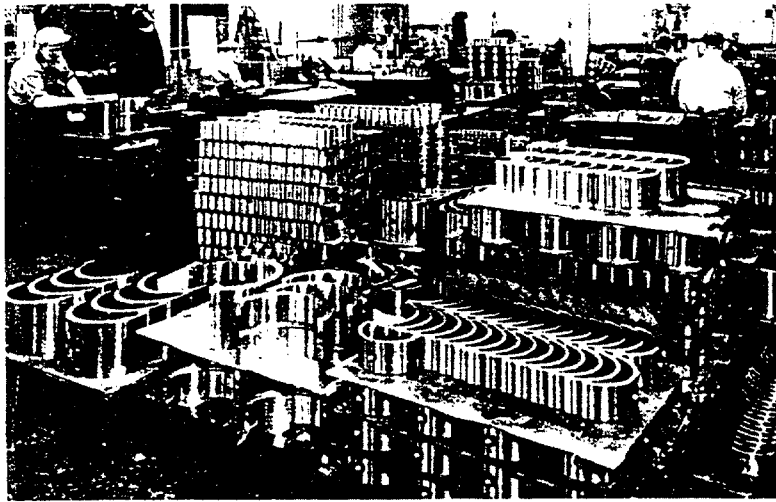
A source of great satisfaction to your Management is the continuous satisfaction with our products developed within past years in the Company's research laboratories. Lead chemicals and stabilizers, calcium and white lead "45 X," bentones, and various new materials for oil well drilling were sold in substantially greater volume during 1952 than in any prior year.

TAXES

Provision for various taxes amounted to \$28,828,899 in 1952 and represented about 56 per cent of earnings before such taxes, or \$2.81 per share of Common stock. Total taxes for 1951 were \$30,915,741.

Federal income tax requirements were lower than in the pre-

Baroid Sales Division engineers provide an important service to oil well drillers by solving their drilling mud problems. Baroid again boosted its oil well drilling materials sales in 1952.



Production at the Indianapolis plant of American Bearing Corporation. Such precision bearings for submarines, jet engines and stationary engines are manufactured.

preceding year. The total decrease amounted to \$11,287,714, of which \$1,020,000 represented reduction in excess profits tax requirements.

PLANT INVESTMENT

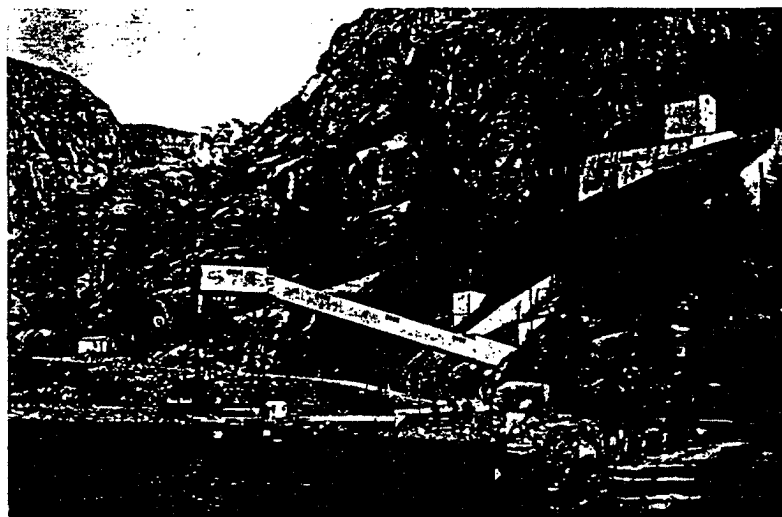
The gross property account was \$161,540,966 at December 31, 1952, compared with \$154,012,668 at close of preceding year, a net increase of \$7,528,298. Among the important additions to the plant account were expenditures for completion of the Titanium Division expansion program at Sayreville, New Jersey, and for the nickel-copper-cobalt plant under construction at Fredricksburg, Missouri. It is estimated that this latter plant, constructed with Government funds under a certificate of necessity and scheduled for completion by the end of 1953, will cost 71 million dollars.

For increased production of oil well drilling muds, the Baroid Sales Division continued a program of expansion at its Magnet Cove, Arkansas, mine and mill. Late in 1952 construction of a new production unit began at Corpus Christi, Texas. This facility started operation early this month.

The De Lore Division started construction of a new plant for the production of its new pigment extender "Lorite." The unit will be located near the source of raw material at Edson, Kansas. Demand for "Lorite" exceeds the capacity of De Lore's St. Louis plant and initial production at the new Kansas unit is scheduled for April 1953.

Other expansion projects under way during the year included improved facilities for production of lead and zinc ores at the Baxter Springs, Kansas, mine, additional equipment for manufacture of mixed paints at the Perth Amboy, N. J., and Chicago plants, and expanded capacity for the manufacture of lead chemicals at the Philadelphia plant.

Loading docks at the Company's mine and mill in Norway, which produce ilmenite ore for titanium pigments.





Titanium pigment plant in Leverkusen, Germany, the largest of its type in Europe.

Provision for depreciation, depletion and amortization increased from \$4,902,085 in 1951 to \$5,193,355 in 1952, reflecting largely the Company's growing plant investment.

LITIGATION

The program of adjusting the Company's stockholdings in foreign companies, as required by the final decree heretofore entered in the civil anti-trust suit brought by the Government, has been completed. The Company has purchased the entire ownership of Titangesellschaft m.b.H., manufacturers of titanium pigments at Leverkusen, Germany, and has sold its interest in the Japanese company, Titan Kogyo Kabushiki Kaisha.

The Federal Trade Commission handed down a decision on January 12, 1953, ordering the Company to cease and desist from

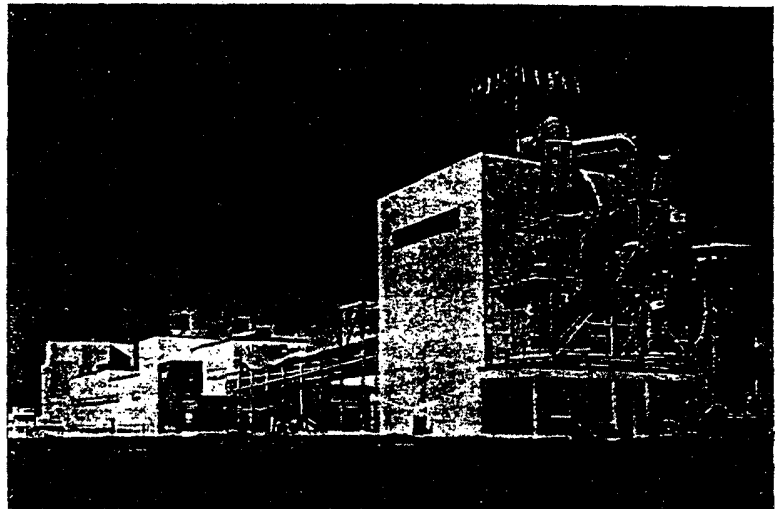
certain activities in the sale and distribution of lead pigments, held to be at variance with the Federal Trade Commission Act and the Clayton Act. A strong dissenting opinion was filed in this case and the Company plans on taking an appeal.

In July of 1952 the United States District Court in San Francisco held that the Dutch Paint Company was not infringing the "Dutch Boy" trade mark by its use of the term "Dutch Paint." The Company has taken an appeal from this decision.

It has previously been reported that in February, 1951, two actions were filed against the Company in the United States District Court in Houston, Texas, by individual patent owners, alleging that some phases of the well logging operations of the Company's Baroid Sales Division infringe certain United States letters patent. One of these cases was tried last December, but no decision has as yet been handed down. Meanwhile, the patent

Nickel plant at Nicaro, Cuba, operated for the United States Government by Nickel Processing Corporation, in which the Company has the majority interest.





Production capacity of the titanium pigment plant in Sayreville, New Jersey, has been expanded considerably by the addition of this new unit.

owner whose case has not yet been tried, filed in January of 1953, a further suit against the Company, alleging infringement of another patent owned by him in the well logging field.

There have been no changes in the status of the following cases mentioned in the Annual Report for 1951: the proceedings by the Government against the Company, with respect to the sale of used storage batteries and lead salvaged therefrom; the treble damage suit instituted by Dutch Paint Company in regard to the sale and distribution of titanium pigments, and the action by the Government with respect to the alleged violation of price stabilization regulations by the Company in the sale of some products.

PERSONNEL

Relations with Company employees and their various union organizations continued on a satisfactory basis during 1952.

Of the 14,318 employees on the Company payroll at the year-

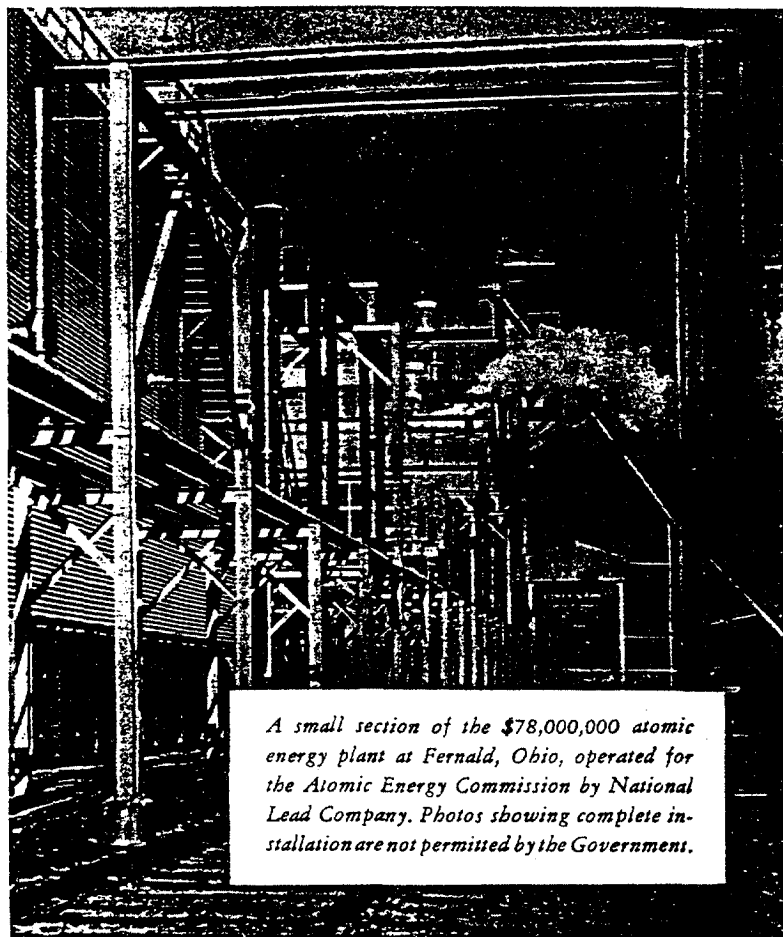
end, 6 per cent had been employed for 25 years or more and had been presented with gold watch awards, 18 per cent had service for 15 years, and 51 per cent for five years or more. Executive officers average more than 23 years of service.

Extra compensation was again paid in December 1952 on the same basis as in the preceding three years. Earnings were likewise sufficient to permit a contribution by the Company to the profit-sharing trust established by stockholders' action in 1945. Past service pension liability was further liquidated by the net payment in 1952 of \$950,697, charged to the Reserve and deductible for tax purposes.

At the end of 1952 a total of 880 pensioners were receiving

Loading 1500-pound titanium metal ingots aboard an air transport at Las Vegas, Nevada, for shipment east, where this critical metal is fabricated into sheet, wire, bar and forgings for jet engines and structural parts for aircraft. Henderson, Nevada, is the plant site of the Titanium Metals Corporation of America, largest titanium producer in the country.





A small section of the \$78,000,000 atomic energy plant at Fernald, Ohio, operated for the Atomic Energy Commission by National Lead Company. Photos showing complete installation are not permitted by the Government.

annuities under a plan originally established in 1912 and liberalized in 1937 and subsequent years. Group life insurance claims aggregating \$604,881 were paid during the year on behalf of 104 employees.

A total of 592 employees are or have been in military service in the period between June 15, 1950 and December 31, 1952.

With few exceptions those released from such service have returned to Company employment.

TITANIUM METAL

Demand continues to mount for titanium metal—that versatile material possessing the rare combination of strength with lightness and high resistance to corrosive forces. Defense agencies recently forecast titanium metal requirements for 1955 at 22,000 short tons, a revision upward from the 10,000 tons previously estimated. The potential growth prospects for titanium metal may be gauged from the fact that total output of the industry in 1951 was only 500 tons. To meet the revised requirements it will be necessary to increase productive capacity by 4300 per cent within four years, a remarkable feat for an industry still in its beginning stages.

Titanium Metals Corporation of America, jointly owned by National Lead Company and Allegheny Ludlum Steel Corporation, continues to occupy a prominent place in the development of the industry. The country's first large-scale production unit is rapidly nearing completion at Henderson, Nevada, and goals established for existing facilities are within sight. Additional properties adjacent to the present Henderson plant have been leased and are available, should further expansion be necessary.

The present accelerated demand for titanium metal comes primarily from the Armed Services and aircraft industry. When defense requirements have been satisfied, increasing quantities of the metal will find their way into civilian applications where research indicates the uses will be many. The future of the metal in a civilian economy rests largely on the attainment of lowered production costs. To this end are directed the combined energies and facilities of Titanium Metals Corporation of America and its parent companies.



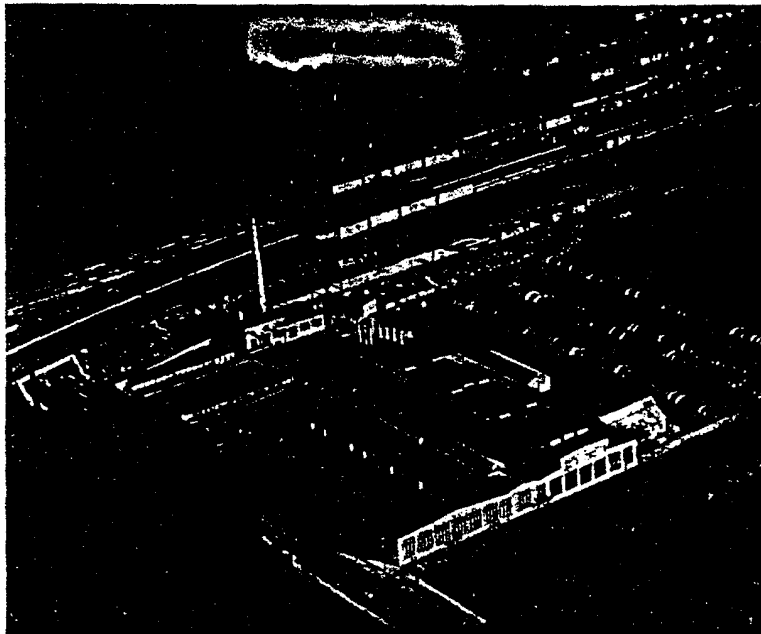
Over-all view of the die shop in one of Doehler-Jarvis Division plants. Here some of the 20,000 "live" dies used for manufacturing customer parts are made.

THE YEARS AHEAD

On February 28, 1953, the Company acquired the assets and business operations of the Doehler-Jarvis Corporation on the basis outlined in the president's letter to stockholders dated December 16, 1952. The sale of the Doehler-Jarvis corporate assets was approved by its stockholders on February 6, 1953. With this new acquisition, which is being operated as the Doehler-Jarvis Division, the Company has become an important factor in the die casting of non-ferrous metals.

Negotiations commencing shortly after the end of World War II culminated in 1952 in the acquisition by your Company from I. G. Farbenindustrie of the remaining 50 per cent capital stock interest in Titangesellschaft m.b.H. of Leverkusen, Germany. This wholly owned subsidiary, operating the largest plant of its type in Europe, produces titanium dioxide pigments for European consumption. The important raw material, ilmenite, is supplied by Company-owned mines in Norway and sales are handled through subsidiaries in Norway, France, Belgium and the Netherlands. Current output is nearly three times that of pre-World War II capacity, providing an important contribution to the rehabilitation of western European economy.

Chicago plant of the newly-formed Doehler-Jarvis Division, a major producer and finisher of die castings.



In 1952 National Lead Company acquired the majority stock interest in Nickel Processing Corporation, contract operator of the United States Government-owned nickel plant at Nicaro, Cuba, by joining with Fomento de Minerales Cubanos S. A. in the purchase of the stock interest of N. V. Billiton Maatschappij. Included in the acquisition were rights to certain processes which may further expand the output of the plant. This operation is scheduled to add 30 million pounds or more per year to our supply of a vital metal.

The Minnesota Linseed Oil Company, partially owned by National Lead Company, is enlarging its flaxseed storage capacity by 1 1/2 million bushels.

In October 1952 the Pioneer Alloy Products Division of the Company was formed. This unit will produce corrosion resisting valves and acid and heat resisting castings, mainly of stainless steel, in its plant at Ellwood City, Pennsylvania.

The Company is actively engaged in the Atomic Energy Program operating a sampling plant at Middlesex, New Jersey, and a \$78,000,000 feed materials production center at Fernald, Ohio. Employees at these locations total 1250 and key supervisory personnel have been drawn from various operating units of the parent company. Several facilities of the Fernald center are now in operation, contributing vitally needed materials to Atomic Energy Commission installations at other locations.

EXECUTIVE PERSONNEL

Frank J. Koegler was elected a Company vice-president in February 1953. Mr. Koegler, president of the Doehler-Jarvis Corporation, was also named general manager of the Doehler-Jarvis Division of the Company.

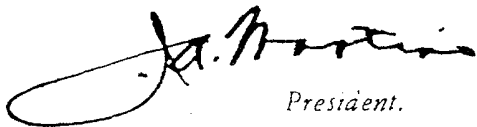
OUTLOOK FOR 1953

The Company's business in the first two months of the year has been somewhat better than at the start of 1952. It seems quite reasonable to expect favorable comparisons for the months ahead, and further building of the Company's capacity to produce and earn, even though the high cost of the United States' present leadership role in world affairs seems certain to keep the tax burden heavy. Other handicaps on industry, however, show signs of lightening.

Acknowledgment of the debt any company owes to its employees and their good work has become fairly routine. However, the nature of the Company's business puts an unusually high premium on the intelligence, resourcefulness, and plain hard work of its men and women. There is no doubt that the Company's employees will give as much toward its prosperity during 1953 as they unfailingly have in the past.

The number of Company stockholders showed a gratifying increase during 1952—from 21,365 at the end of 1951 to 23,813 at December 31, 1952. This report will be presented to the stockholders at their Annual Meeting, which will be held at Sayreville, New Jersey, on April 16, 1953.

By Order of the Board of Directors.


President.

NATIONAL LEAD COMPANY AND ITS WHOLLY OWNED DOMESTIC SUBSIDIARIES
--

Consolidated Balance Sheets
DECEMBER 31, 1952 AND 1951

ASSETS

Current Assets:	<u>1952</u>	<u>1951</u>
Cash	\$ 18,730,699	\$ 23,418,857
United States Government securities, at cost (approximately equivalent to amounts at market quotations) (Note 1)	16,035,442	22,762,718
Other marketable securities, at cost, less reserves of: 1952, \$109,181; 1951, \$129,960 (at market quotations: 1952, \$3,685,060; 1951, \$3,129,564) (Note 1)	1,593,089	817,964
Accounts and notes receivable, less reserves of: 1952, \$1,999,338; 1951, \$2,047,334	29,296,224	30,927,413
Notes receivable from employees	255,013	302,519
Inventories (Note 2)	56,960,027	55,404,739
Total current assets	122,870,494	133,634,210
Investments (at cost or below) in and advances to unconsolidated subsidiaries, less reserves of: 1952, \$3,801,088; 1951, \$4,776,385 (Note 3)	10,787,483	10,342,746
Miscellaneous investments and advances, at cost or below, less reserves of \$45,826	2,760,019	1,760,703
Plant, property and equipment, at 1915 appraised values, subsequent additions at cost (including intangibles of \$20,692,311 not being amortized) less reserves for depreciation, depletion and amortization of: 1952, \$75,944,349; 1951, \$71,215,202	85,596,617	82,797,466
Patents and licenses, less amortization	32,464	40,027
Prepaid expenses, deferred charges, etc.	1,863,473	1,740,516
	<u>\$223,910,550</u>	<u>\$230,315,668</u>

The accompanying notes to financial statements.

NATIONAL LEAD COMPANY

AND ITS WHOLLY OWNED DOMESTIC SUBSIDIARIES

Consolidated Balance Sheet DECEMBER 31, 1952 AND 1951

LIABILITIES

Current Liabilities:	1952	1951
Accounts payable and accrued liabilities	\$ 16,497,533	\$ 15,401,310
Payable to unconsolidated subsidiaries	547,985	231,162
Provisions for taxes, including federal taxes on income	38,238,944	50,283,364
Dividends payable January 30, 1953 and February 1, 1952 on Class B preferred stock	135,277	135,277
Total current liabilities	<u>\$ 55,419,739</u>	<u>\$ 66,051,113</u>

Reserves:		
Pension	\$ 728,363	\$ 1,679,060
Inventory (Note 2)	13,509,584	15,011,777
	<u>\$ 14,237,947</u>	<u>\$ 16,690,837</u>

CAPITAL

Capital stock:		
Preferred Class A, 7 per cent cumulative, non-callable (par value \$100); shares authorized 250,000, issued 243,676	\$ 24,367,600	\$ 24,367,600
Preferred Class B, 6 per cent cumulative, non-callable (par value \$100); shares authorized 250,000, issued 103,277	10,327,700	10,327,700
Common (par value \$5); shares authorized 20,000,000, issued 10,158,375 (including 398,700 issued under Stock Purchase Plan, Note 4)	50,791,875	50,791,875
	85,487,175	85,487,175

Accumulated surplus:		
Appropriated:		
Fire insurance reserve	4,797,284	4,797,284
Employer's liability reserve	426,664	426,664
Contingencies reserve	4,080,358	4,080,358
Unappropriated	66,426,199	60,276,950
	<u>\$161,217,680</u>	<u>\$155,068,431</u>

Less:		
Reacquired capital stock, at cost (Note 5)	\$ 2,583,081	\$ 2,583,081
Employees' notes receivable under Stock Purchase Plan (Note 4)	4,381,735	4,911,632
	<u>\$ 6,964,816</u>	<u>\$ 7,494,713</u>
	<u>\$154,252,864</u>	<u>\$147,573,718</u>
	<u>\$223,910,550</u>	<u>\$230,315,668</u>

all parts of these statements.

NATIONAL LEAD COMPANY

AND ITS WHOLLY OWNED DOMESTIC SUBSIDIARIES

Consolidated Statements of Income and Earned Surplus Unappropriated

FOR THE YEARS ENDED DECEMBER 31, 1952 AND 1951

	1952	1951
Sales, less returns and allowances (Note 6) . . .	<u>\$358,048,435</u>	<u>\$389,941,313</u>
Cost of sales (Notes 2 and 6)	<u>\$263,323,357</u>	<u>\$284,245,815</u>
Depreciation, depletion and amortization . . .	5,193,355	4,902,085
Administrative, selling and general expenses . .	42,611,966	40,299,081
Taxes, other than federal taxes on income . . .	3,502,790	3,329,918
	<u>\$314,631,468</u>	<u>\$332,776,899</u>
	<u>\$ 43,416,967</u>	<u>\$ 57,164,414</u>
Other income (Note 7)	5,030,104	4,070,915
	<u>48,447,071</u>	<u>61,235,329</u>
Other charges and additions to reserves (Note 8)	60,908	1,627,789
Net income before provisions for federal taxes on income	48,386,163	59,607,540
Provisions for federal taxes on income (including excess profits taxes: 1952, \$4,150,000; 1951, \$8,770,000)	<u>25,326,109</u>	<u>36,613,823</u>
Net income for the year	<u>\$ 23,060,054</u>	<u>\$ 22,993,717</u>
Earned surplus unappropriated, January 1 . . .	\$ 60,276,950	\$ 61,343,176
Net income for the year	<u>23,060,054</u>	<u>22,993,717</u>
	<u>\$ 83,337,004</u>	<u>\$ 84,336,893</u>
Dividends:		
On Class A preferred stock, \$7 per share . . .	\$ 1,640,051	\$ 1,640,051
On Class B preferred stock, \$6 per share . . .	541,110	517,755
	<u>2,181,161</u>	<u>2,157,806</u>
On common stock, \$1.45 per share in 1952, \$1.41 per share in 1951	<u>14,729,644</u>	<u>14,381,756</u>
	16,910,805	16,539,562
Transfer to common capital stock account in connection with reduction in par value and split of the common stock		7,520,381
	<u>\$ 16,910,805</u>	<u>\$ 24,059,943</u>
Earned surplus unappropriated, December 31	<u>\$ 66,426,199</u>	<u>\$ 60,276,950</u>

The accompanying notes to financial statements are integral parts of these statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. The following cost amounts of securities were on deposit at the respective balance sheet dates:

	1952	1951
In connection with self-insurance of workmen's compensation risks, etc.:		
United States Government securities	\$352,681	\$1,010,345
Other marketable securities	881,452	
As collateral for bank loan of an unconsolidated subsidiary:		
United States Government securities	750,241	750,275

2. Inventories are priced at the lower of cost (on various "average," "first-in, first-out" or "last-in, first-out" bases) or market.

The inventory reserve has been maintained on the basis of the following quantities and prices of normal stocks:

	Normal Quantities (Short Tons)	Fixed Inventory Price per Pound
Lead	49,687½	\$.03
Tin	1,124½	.21
Antimony	1,400	.05
Linseed oil	3,125	.06

Replacement was made during 1952 of a substantial portion of the quantities of certain metals which were lower at the end than at the beginning of 1951. The excess of replacement cost over cost determined under the Lifo method has been charged to income in 1952, and a related portion of the reserve, provided in 1951, has been credited to 1952 income.

The inventory reserves include, in addition to the normal stock reserves, general inventory reserves of \$800,000 at both December 31, 1952 and 1951.

Intercompany profits in inventories are not considered to be material in amount.

3. Unconsolidated subsidiaries comprise domestic subsidiaries more than 50, but less than 100 per cent owned and foreign subsidiaries.

Based upon financial statements as of the close of their respective fiscal years, National Lead Company's equity in the net tangible assets of unconsolidated subsidiaries (other than those in Continental Europe) approximated \$23,725,000 at December 31, 1952 and \$25,500,000 at December 31, 1951. Such equities exceeded the company's investments in and advances to these subsidiaries, after deducting applicable reserves on the books of National Lead Company, by approximately \$14,344,000 at December 31, 1952 and \$15,323,000 at December 31, 1951, representing a decrease in such excess of approximately \$979,000 in 1952 and an increase of \$1,494,000 in 1951. These changes are after various adjustments in 1952 and are after dividends of \$2,259,147 in 1952 and \$2,364,733 in 1951 paid by the unconsolidated subsidiaries and included in consolidated net income.

Total equities of \$23,725,000 and \$25,500,000 shown in the preceding paragraph include \$11,307,000 and \$12,908,000, respectively, represented by foreign net tangible assets, translated into U. S. dollars at appropriate rates of exchange. The realization of foreign assets and foreign earnings is subject to various exchange and other restrictions imposed by the respective foreign governments.

Unaudited financial statements as of September 30, 1952 and 1951 received from the Continental European subsidiaries indicate that National Lead Company's equity in the net assets thereof approximated the following foreign currency amounts at the respective dates:

	September 30	
	1952	1951
Norwegian kroner	12,425,000	11,420,000
Belgian francs	20,520,000	17,680,000
Dutch florins	1,540,000	1,300,000
French francs	47,920,000	36,480,000
German deutschemarks	16,698,000	—

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, Continued

National Lead Company's investments in and advances to Continental European subsidiaries, less reserves, approximated \$1,406,850 at December 31, 1952 and \$136,120 at December 31, 1951. Dividends of \$48,867 (U. S. dollar amounts) were received in 1952 from a Norwegian subsidiary and are included in consolidated net income.

4. Under the company's Stock Purchase Plan for Officers and Other Key Employees, adopted in 1950, certain officers and employees contracted to purchase common stock of the company. The purchase prices (markets at the dates of execution of the purchase contracts) are evidenced by promissory notes bearing interest at 3 per cent payable within 10 years from dates thereof, the shares serving as collateral. Payments against interest and principal of the notes shall be not less than fifty per cent of the dividends paid on such collateral shares. The employees have the option to, and the company may require that they, withdraw the collateral in hundred-share lots as payments become equal to the purchase price thereof.

Upon death or retirement of an employee the company shall, if requested, repurchase at the original sales price shares not then fully paid for. Under other circumstances if the employee shall not complete payments the company shall have the option of so repurchasing shares not then fully paid for but may exercise any legal right to compel completion of the contract.

Shares held as collateral aggregated 302,700 at December 31, 1952, and 333,100 at December 31, 1951.

5. Reacquired capital stock, carried at first-in, first-out costs, comprises:

	Shares	Cost
Preferred Class A	9,383	\$1,147,727
Preferred Class B	13,092	1,435,354
		<u>\$2,583,081</u>

6. Intercompany transactions between consolidated companies have been eliminated from sales and cost of sales.

Other income comprises:	1952	1951
Dividends received (including \$2,308,014 from unconsolidated subsidiaries in 1952 and \$2,364,733 in 1951)	\$2,847,143	\$2,973,695
Reserves no longer required:		
Investments		640,495
Advances to unconsolidated subsidiaries	406,542	
Inventory (see Note 2)	1,276,381	
Interest and miscellaneous	500,038	456,725
	<u>\$5,030,104</u>	<u>\$4,070,915</u>

Other charges and additions to reserves comprise:	1952	1951
Additions to reserves:		
Investments in and advances to unconsolidated foreign subsidiaries		\$ 42,945
Inventory, net (see Note 2)		1,345,147
Excess of cost of subsidiaries' stocks acquired during year over book amounts of net assets thereof at dates of acquisition		201,098
Net loss on sales and other retirements of fixed assets	\$54,278	35,834
Miscellaneous	6,630	2,765
	<u>\$60,908</u>	<u>\$1,627,789</u>

9. Numerous differences exist between taxable income and book income, including certain fluctuations in the inventory reserves; percentage depletion; depreciation charges; and purchases of past service annuities deductible for tax purposes but charged on the books to reserve for pensions.

10. An Agreement and Plan of Reorganization between National Lead Company and Doehler-Jarvis Corporation providing for the acquisition by National Lead Company of all

of the assets, property, business and good will of Doehler-Jarvis Corporation in exchange for shares of common stock of National Lead Company and the assumption by National Lead Company of all of the liabilities of Doehler-Jarvis Corporation, was approved by shareholders of Doehler-Jarvis Corporation on February 1, 1953. The shareholders of Doehler-Jarvis Corporation also approved the dissolution of that company. In accordance with the provisions of the Agreement, National Lead Company, as of February 28, 1953, will issue 1,222,118 shares of its common stock and will acquire all of the assets, property, etc., of Doehler-Jarvis Corporation. National Lead Company has an investment (included in other marketable securities) of 67,575 shares of common stock of Doehler-Jarvis Corporation for which National Lead Company will acquire, as a shareholder of Doehler-Jarvis Corporation, 77,711 shares of its own common stock. These treasury shares will be recorded at the same amount as the cost of the present investment in shares of Doehler-Jarvis Corporation. The business of Doehler-Jarvis Corporation will be continued as a division of National Lead Company.

General:

Under agreements with the Atomic Energy Commission, two consolidated subsidiaries are operating plants constructed with funds supplied by the Commission. Neither the assets, liabilities, nor results of operations of such plants are included in the accompanying financial statements. Annual fixed fees received by such subsidiaries as contract operators are included in other income in the accompanying financial statements.

Refunds under the Renegotiation Act of 1951, if any, are not considered to be material and no provision has been made therefor.

Reference is made to comments included in the president's message on the status of litigation under antitrust laws, Federal Trade Commission and Clayton Acts, Defense Production Act and patent infringements.

No provision has been made for such taxes as may be paid or when accumulated earnings of subsidiaries are distributed to the parent company, since such taxes may never accrue.

LYBRAND, ROSS BROS. & MONTGOMERY

Certified Public Accountants

90 Broad Street, New York City

To the Stockholders of

NATIONAL LEAD COMPANY, NEW YORK, N. Y.

We have examined the consolidated and individual balance sheets of NATIONAL LEAD COMPANY and its wholly owned domestic subsidiaries as of December 31, 1952 and the related statements of income and surplus for the year then ended. Our examinations were made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances. We have also examined or have received reports of other independent public accountants upon their examinations of the balance sheets and related statements of income and surplus of the major domestic subsidiaries more than 50, but less than 100 per cent owned and the major foreign subsidiaries other than Continental European, for their respective 1952 fiscal years. Similar examinations were made for the 1951 fiscal years.

In our opinion, based upon the above-outlined examinations and the above-mentioned reports of other independent public accountants, the accompanying consolidated balance sheets and related consolidated statements of income and earned surplus unappropriated present fairly the consolidated financial position of National Lead Company and its wholly owned domestic subsidiaries at December 31, 1952 and 1951 and the consolidated results of their operations for the respective years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

LYBRAND, ROSS BROS. & MONTGOMERY

New York, March 3, 1953.

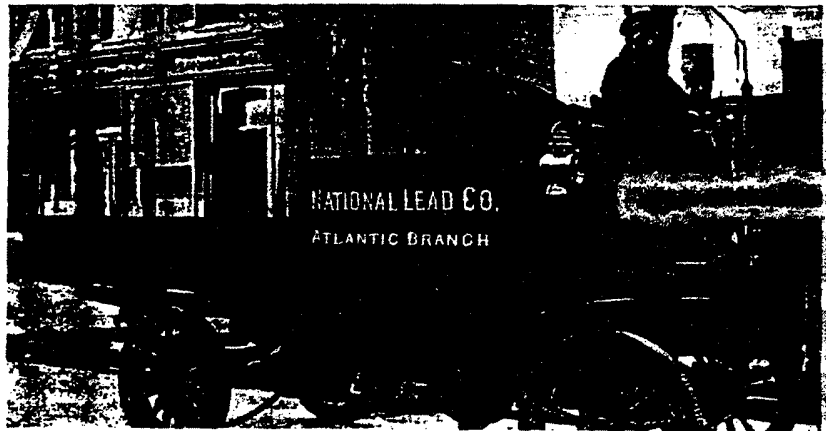
Net Sales	\$148,622,919	\$166,168,715	\$167,562,928	\$167,447,2
Net Income before Taxes	13,537,168	18,304,136	11,218,228	16,713,4
Federal Taxes on Income	8,336,291	10,740,382	4,679,720	7,036,3
Net Income	5,200,877	7,563,734	6,538,508	9,677,0
Earned Per Share of Common Stock (Adjusted to present capi- talization)	0.34	0.60	0.48	0.
Preferred Dividends	2,031,323	2,031,323	2,059,323	2,059,3
Common Dividends	2,317,998	3,090,664	3,090,664	4,635,9
Current Assets:				
Cash	12,742,150	10,313,702	9,571,663	11,681,0
U. S. Government and other Marketable Securities	17,002,791	16,131,607	17,902,254	18,393,5
Notes and Accounts Receiv- able	12,560,223	14,859,530	15,171,135	15,573,0
Inventories†	21,787,559	23,601,398	29,361,453	32,617,3
Total Current Assets	64,092,723	64,906,237	72,006,505	78,265,0
Total Current Liabilities	19,054,627	21,566,069	16,843,516	22,410,0
Net Working Capital	45,038,096	43,340,168	55,162,989	55,854,9
Gross Property Account	94,198,239	98,025,024	100,794,666	106,793,6
Reserves for Depreciation Depletion and Amortization	41,464,768	46,250,242	55,147,610	56,018,9
Net Property Account	52,733,471	51,774,782	45,647,056	50,774,7

* Includes cash dividends of \$3,869,137 and 5% stock dividend valued at \$31 per share.

1952

94	\$320,457,301	\$257,461,599	\$342,727,911	\$389,941,313	\$358,048,435
17	26,606,510	21,191,579	54,557,799	59,607,540	48,386,163
85	13,302,155	6,442,568	28,067,155	36,613,823	25,326,109
32	13,304,355	14,749,011	26,490,644	22,993,717	23,060,054
09	1.21	1.29	2.41	2.05	2.06
23	2,085,512	2,134,451	2,134,451	2,157,806	2,181,161
28	8,671,502*	7,317,900	13,430,651	14,381,756	14,729,644
07	9,304,183	17,961,612	24,370,746	23,418,857	18,730,699
97	2,524,445	10,517,353	22,731,445	23,580,682	17,628,531
27	28,120,306	16,114,669	35,524,206	31,229,932	29,551,237
99	59,118,313	43,857,133	48,824,480	55,404,739	56,960,027
30	99,067,247	88,450,767	31,450,877	133,634,210	122,870,494
12	35,359,277	25,864,583	56,402,753	66,051,113	55,419,739
18	63,707,970	62,586,184	75,048,124	67,583,097	67,450,755
73	133,879,240	133,252,879	135,578,755	154,012,668	161,540,966
48	59,856,625	64,080,311	67,390,015	71,215,202	75,944,349
25	74,022,615	69,172,568	68,188,740	82,797,466	85,596,617

ories for 1943 and 1944 are shown net of normal stock reserves.

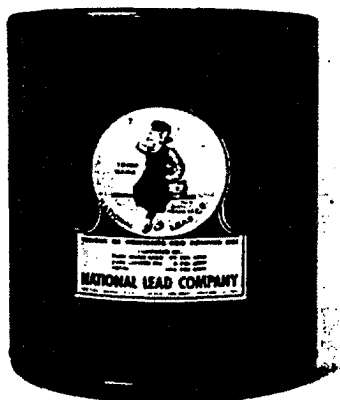


YESTERDAY AND TODAY

Development of product and processes has gone hand-in-hand with advancements in transportation and packaging. In 1953, as in past years, improvements will continue to insure the fine reputation of "Dutch Boy" products in their wide-range service to industry.



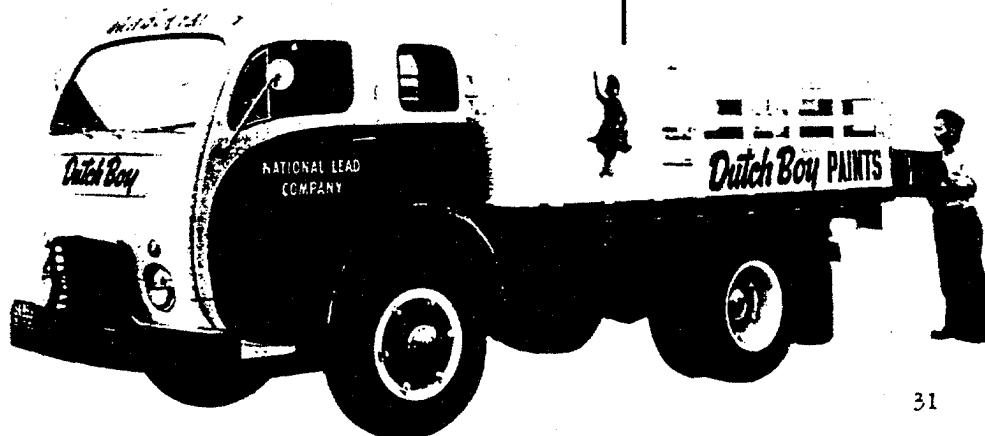
1907...Earliest example of the "Dutch Boy" trademark on an oaken white lead keg, opposite its means of delivery.



1909...The steel package for white lead, which National Lead Company pioneered, was a notable development.



1953...The blue and white label, with trademark in full color, distinguishes today's "Dutch Boy" mixed paint line package.



BRANCHES AND DIVISIONS

- ATLANTA BRANCH . . . 400 Bishop Street, N. W., Atlanta
G. W. Pender, *Manager*
- ATLANTIC BRANCH . . . 111 Broadway, New York
R. M. Bennett, H. F. Freiherr, *Managers*
- BALTIMORE BRANCH . . . 214 West Henrietta Street, Baltimore
H. A. Getz, *Manager*
- BAROID SALES DIVISION . . . 2404 Danville Street, Houston
G. L. Ratcliffe, *General Manager* . . . Oil Well Drilling Mud Service
- CHICAGO BRANCH . . . 900 West Eighteenth Street, Chicago
P. J. Pater, *Manager*
- CINCINNATI BRANCH . . . 659 Freeman Avenue, Cincinnati
H. W. Hundley, *Manager*
- CLEVELAND BRANCH . . . 1776 Columbus Road, Cleveland
E. G. Orling, George Sathre, *Managers*
- DE LORE DIVISION . . . Carondelet, St. Louis
A. J. Wetzel, *Manager* . . . Barium Sulphate and Calcium Carbonate Pigments
- DOEHLER-JARVIS DIVISION . . . Smead Avenue, Toledo
F. J. Koegler, *General Manager* . . . Die Castings
- EVANS LEAD DIVISION . . . Charleston, W. Va.
R. M. Evans, *Manager* . . . Lead Oxides
- E. W. BLATCHFORD CO. BRANCH . . . 111 Broadway, New York
M. J. Friday, Sr., *Manager* . . . Type Metals and Blatchford Base
- MAGNUM METAL DIVISION . . . 111 Broadway, New York
W. V. Burley, *General Manager*
Railway Car Journal and Diesel Locomotive Bearings
- NATIONAL LEAD CO. OF MASS. . . . 800 Albany Street, Boston
Karl Fischer, G. A. Savage, *Managers*
- PACIFIC COAST BRANCH . . . 2240 Twenty-fourth Street, San Francisco
D. D. Roberts, *Manager*
- PHILADELPHIA BRANCH . . . 2607 East Cumberland Street, Philadelphia
J. W. Gardiner, Jr., G. A. Watts, *Managers*
- PIONEER ALLOY PRODUCTS DIVISION . . . 111 Broadway, New York
W. J. Welch, *Manager* . . . Stainless Steel Valves and Castings
- ST. LOUIS BRANCH . . . 722 Chestnut Street, St. Louis
E. E. Busse, R. R. Stamm, *Managers*
- ST. LOUIS SMELTING & REFINING DIVISION . . . Fredericktown, Missouri
H. A. Krueger, *Manager*
- SOUTHWESTERN BRANCH . . . 959 Terminal Street, Dallas
W. H. Lessmann, R. R. Stamm, *Managers*
- STEEL PACKAGE DIVISION . . . 722 Chestnut Street, St. Louis
W. T. Trask, *Manager*
- TEXAS MINING & SMELTING DIVISION . . . Laredo, Texas
J. C. Archibald, Jr., *Manager* . . . Metallic Antimony and Antimony Oxides
- TITANIUM ALLOY MFG. DIVISION . . . 111 Broadway, New York
J. M. Johnston, *Manager* . . . Products of Titanium and Zirconium
- TITANIUM DIVISION . . . 111 Broadway, New York
J. H. Reid, *Manager* . . . Manufacturers of Titanium Products;
Miners of Ilmenite and Magnetite Iron Ore

CORPORATIONS

In Which National Lead Company is Interested
Through Ownership of All or Part of the Capital Stock

AMERICAN BEARING CORPORATION*... Indianapolis
Peter Lambertus, *President*... Manufacturers of Precision Bearings

BAKER CASTOR OIL COMPANY... New York
I. M. Colbeth, *President*... Manufacturers of Castor Oil

CANADIAN TITANIUM PIGMENTS LIMITED*... Montreal
G. N. Bates, *Sales Manager*... Distributors of Titanium Oxide Pigments

DOEHLER-JARVIS CORPORATION*... Toledo
F. J. Koegler, *President*... Distributors of Die Castings

EVANS LEAD CORPORATION*... Charleston, W. Va.
R. M. Evans, *President*... Distributors of Lead Oxides

HOYT METAL COMPANY OF GREAT BRITAIN, LTD.*... London
J. C. Hart, *Managing Director*... Manufacturers of Anti-Friction Metals

MORRIS P. KIRK & SON, INC.... Los Angeles
J. Paul Kirk, *President*... Manufacturers of Lead Alloys and Oxides

MAGNUS BRASS MFG. CO.*... Cincinnati
W. V. Burley, *President*... Manufacturers of Locomotive Specialties

MAGNUS METAL CORPORATION*... Chicago
W. V. Burley, *President*... Railway Car Journal and Diesel Locomotive Bearings

MASTER METALS, INC.... Cleveland
L. H. Herthneck, *Manager*... Smelters of Secondary Metals

MINNESOTA LINSEED OIL CO.... Minneapolis
E. H. Russell, *President*... Manufacturers of Linseed Oil

NATIONAL LEAD CO. OF OHIO*... New York
J. A. Martino, *President*

NATIONAL LEAD CO. S. A. (ARGENTINA)*... Buenos Aires
C. M. Merrell, *President*

NICKEL PROCESSING CORPORATION... Nicaro, Cuba
H. C. Wildner, *President*... Manufacturers of Nickel Oxides

THE CANADA METAL COMPANY, LTD.*... Toronto
J. A. Taylor, *President*
Manufacturers of Lead Products, Brass and Bronze, Dross Smelters

THE CHAS. TAYLOR'S SONS COMPANY*... Cincinnati
C. R. Taylor, *President*... Manufacturers of Refractories

TITAN CO. A.S.... Fredrikstad, Norway
Erik Anker, *Managing Director*
Manufacturers and Distributors of Titanium Oxide Pigments

SOCIETE BELGE DU TITANE S. A., Brussels, Belgium

TITAN COMPANY, INC.*... Wilmington, Del.
Erik Anker, *Vice-President*
Manufacturers and Distributors of Titanium Oxide Pigments

SOCIETE INDUSTRIELLE DU TITANE, Paris, France

TITAAN N. V., Rotterdam, Netherlands

TITANGESELLSCHAFT, m.b.H., Leverkusen, Germany

TITANIUM METALS CORPORATION OF AMERICA... New York
H. C. Wildner, *President*... Distributors of Titanium Metal Products

TITANIUM PIGMENT CORPORATION*... New York
J. A. Martino, *President*... Distributors of Titanium Oxide Pigments

*Wholly owned.

PRODUCTS o

PAINTS AND PAINT MATERIALS

Sold under the DUTCH BOY brand name

Exterior House Paints
Interior Wall Paints
Enamels
Varnishes
Metal Protective Paints
Linseed Oil
Lead Mixing Oil
White Lead
Red Lead
Colors
Flatting Oil
Liquid Drier

PIGMENTS AND CHEMICALS

Basic Carbonate White Lead
Basic Silicate White Lead (45X)
Lead Acetate
Lead Silicates
Lead Oxides
Calcium Carbonate
Barium Sulphate
Copperas-Iron Sulphate
Zinc Chloride
Copper Sulphate
Antimony Oxides
Lead Chemicals for the Plastics Industry
Lorite

OILS

Linseed Oil
Special Paint Oils
Castor Oil

LEAD PRODUCTS

Lead Pipe
Sheet Lead
Lead Traps and Bends
Lead Cames
Lead Sash Weights
Ingot Lead
Bar Lead
Lead Shot
Lead Wire
Lead Washers
Lead Wool

LEAD ALLOY PRODUCTS

Solder
Bearing Metals
Type Metals
Electrotype Metal
Stereotype Metal
Antimonial Lead
Tellurium Lead
Storage Battery Plate Metal

DOEHLER-JARVIS DIVISION

Raw & Finished Die Castings
(Zinc, Aluminum, Brass,
and Magnesium)

TIONAL LEAD COMPANY

OTHER METAL PRODUCTS

Railway Journal Bearings
Satco Bearing Metals
Diesel Engine Bearings
Kirksite "A" Die Metal
Pressure Die Castings
Pewter and Britannia Metal
Antimony
Stainless Steel Valves and Castings

ACID HANDLING EQUIPMENT

Chemical Lead Pipe
Chemical Sheet Lead
Acid Pumps
Acid Concentrators
Lead Lined Pipe
Lead Lined Valves
Lead Lined Fittings
Tin Lined Pipe
Tin Lined Valves
Tin Lined Fittings
Hard Lead Valves

OIL WELL DRILLING MATERIALS

Clays
Colloids
Weighting Agents
Suspending Agents
Thinners
Logging Service

TITANIUM ALLOY MANUFACTURING DIVISION

Ferro Alloys of Titanium
Titanates
Titanium Dioxide (natural Rutile)
Zirconium Chemicals
Zirconium Ceramic Materials
Zirconium Metal

TITANIUM PIGMENTS

Sold under the TITANOX brand name

Titanium Dioxide (Rutile)
Titanium Dioxide (Anatase)
Titanium Calcium Pigments
Titanium Dioxide (Technical Grade)

GENERAL PRODUCTS

Magnetite-Iron Concentrates
Magnetite Sinter
Ilmenite Concentrates
Journal Lubricator Pads
Locomotive Lubricating Devices
Titanium Metal
Linseed Oil Cake and Meal
Expansion Bolts
Screen Plates for Paper Mill Industry
Small Steel Containers
Bentones
Refractories

