CALL REPORT – ORGANIC DIVISION MARKETI[illegible] DEPARTMENT

DICTATE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES AND CARBONEES

REPORT:
1. IMMEDIATE ACTION REQUIRED
2. PERSONS CONTACTED
3. OBJECTIVE
4. RESULTS
5. FURTHER ACTION REQUIRED

CUSTOMER NAME	DATE OF CALL
FORD MOTOR COMPANY	4-25-68
CITY AND STATE	CHARGE REQUIRED CALL UNITS
DEARBORN, MICHIGAN	

CONTACT DATA AND MAILING LIST CHANGES - DISTRICT OFFICE USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

TO N.T. JOHNSON
ST. LOUIS

Dale Smith - St. Louis
CC L.N. STARK - ST. LOUIS
P. WHEELER, M.D. - ST. LOUIS

PERSONNEL CONTACTED: Stu Falls - Quality Control
(Joint call made with Howard Bergen)

OBJECTIVE: DISCUSS PLANS FOR FIRE-RESISTANCE SEMINAR AND FORTHCOMING PRESENTATION TO ROUGE IRON FOUNDRY PERSONNEL.

RESULTS:

Falls mentioned that he had received a letter from our Emmet Kelly concerning Pydraul toxicity, but felt that the information in this letter was insufficient. He again emphasized the fact that we are dealing with people in the Rouge Iron Foundry who have used Houghto-Safe 1120 for many years. The information necessary to make them change must be precise, accurate and concrete. He made certain suggestions on what should be contained in such a letter on the toxicity of Pydraul.

We discussed the coming safety symposium to be held on May 1 and Falls mentioned that Gunnar Bergahmn, Ford's Corporate Director of Plant Safety, would be present at this meeting. All other arrangements have been completed and Falls estimated that there would be 15 to 20 Ford people there.

ATTN: KLAUS WHEELER

Dr. Wheeler, Dr. Kelly recently wrote a very nice comprehensive letter to Stu Falls at Ford concerning the toxicity of Pydraul 312. However, Falls asked for the following improvements:

1 - The toxicity and safe handling bulletin mentioned that tests were run at Battering Lab on a Pydraul fluid. Falls would like it explained that this Pydraul fluid would contain the same components as Pydraul 312, except of course, for the petroleum fraction.

2 - What are the actual chemical constituents of the decomposition vapors of Pydraul 312?

3 - Why is it impossible for Phosgene to be emitted as a decomposition gas?

Would it be possible for you to compose a letter like Dr. Kelly's first one but including the above information. Rather than a letter actually,

DISTRICT OFFICE	SALESMAN	COMPLETED	DATE TYPED
	G.F.Vague		

S-331A (REV 2/66)

EXTRA COPY

MONS 080339

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TO CONTINUED.... CC

it might be better to put it in the form of a bulletin much like the toxicity and safe handling bulletin on Pydraul 312. You could then send it to me, and I could include it in my formal proposal to the Rouge Iron Foundry. I know you have had much contact with the automotive industry, and you name has been mentioned and recognized among my contacts at Ford.

ATTN: LOUIE STARK

Lou, would you please send the information we talked about while you were in Detroit concerning the decomposition of Pydraul 312 and the infeasibility of Phosgene formation.

ATTN: DALE SMITH

Dale, Howard Bergen mentioned some tests that were recently completed at General Electric concerning the toxicity of our electrical Arochlors. Could you send a copy of the results of these tests so that I may use them as a reference?

DISTRICT OFFICE	SALESMAN	DATE REC'D	DATE TYPED
DETROIT	C.E. VAGUE/ab	5-3-68	5-6-68

5-331A (REV. 2/66)

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