THE MARTIN-SENOUR CO. OF CHICAGO

PACKAGES FILLED

FROM SEPT. 1, 1932 to AUG. 31, 1933

N23398

	Rex No	[illegible]	1/16	1/8	1/4	1/2	1
[illegible] Floor	11			1634	[illegible]	[illegible]	[illegible]
" "	[illegible]			1407	3[illegible]	[illegible]	
" "	1[illegible]			[illegible]	6	1	
" "	15			104[illegible]	[illegible]	[illegible]	[illegible]
Ornamental Pt	17			120			
[illegible] Floor	2[illegible]			1490	4142	2515	[illegible]
" "	[illegible]			16	13	2	
" "	[illegible]			2200	7810	3710	1662
" "	24			24	124	18	107
" "	2[illegible]				100	60	[illegible]
" "	25	14[illegible]		800	[illegible]	1343	[illegible]
	[illegible]	11[illegible]	11[illegible]	127[illegible]	1[illegible]		
	3[illegible]			1080	2[illegible]	910	[illegible]
	[illegible]	[illegible]	[illegible]	393	291	40	[illegible]
	[illegible]	[illegible]	[illegible]	[illegible]	8540	1[illegible]8	[illegible]
	[illegible]	[illegible]	[illegible]4	1770	[illegible]	[illegible]	
	[illegible]	44[illegible]	[illegible]	6086	4452	[illegible]	105
	[illegible]	[illegible]	1703	1257	411	12	[illegible]
		[illegible]	[illegible]	96[illegible]	[illegible]		
	4[illegible]				[illegible]6	4	[illegible]
	[illegible]	[illegible]	[illegible]9	1[illegible]	714		
	[illegible]					[illegible]	
					[illegible]	[illegible]	[illegible]
	[illegible]	[illegible]	[illegible]91	2191	[illegible]	[illegible]	
	[illegible]		11	24	40	[illegible]	
	[illegible]						[illegible]
	[illegible]	[illegible]	1987	1230	[illegible]		[illegible]
							[illegible]
	6[illegible]	[illegible]	1341	3270	3667	78	

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Rex No	1/32	1/16	1/8	1/4	1/2	1	[illegible]	5	[illegible]	[illegible]	[illegible]
68	3842	4703	5086	[illegible]	[illegible]	[illegible]					
70	6			[illegible]	[illegible]	[illegible]					
73	6					[illegible]		[illegible]		[illegible]	[illegible]
75	1073	3171	2081	1217	74	57					[illegible]
76	2168	3164	1667	602		4					[illegible]
78	3112	1922	1512	957	46	47					[illegible]
79	752	637	200	307		7					[illegible]
98		552	655	556	12	61					[illegible]
100		1796	8928	22190	18151	64077		4096	1/30		106438
101F						6				X	6
102F						6				X	6
104		128	224	388	152	90				X	[illegible]
[illegible]		1208		72		24					[illegible]
[illegible]		381		24		8					37
111L		402		24		8					[illegible]
112L		408		16		5		1			[illegible]
113L		402		24		8					[illegible]
114L		1107		92		14					[illegible]
[illegible]		733		59		18					
[illegible]		3205		200		50					
[illegible]		206		11		3					
[illegible]		432		24		8					[illegible]
[illegible]		213		12		4					
[illegible]		223		8		4					
[illegible]		414		24		6					
[illegible]		182		12		[illegible]		1			
[illegible]		186		4		[illegible]					[illegible]
135L		423		24		[illegible]					[illegible]
136L		180		4		[illegible]					[illegible]

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0007-SWP-000129445

| Rex No | | |

1/32	1/16	1/8	1/4	1/2	1	2	5	[illegible]	[illegible]
		16	[illegible]	4					
			4						
	2	24	40	20	10			1/50	[illegible]
		1000	1797	428	421				[illegible]
		40	60	41	35				[illegible]
	40	120	220	100	145				26[illegible]
		44	283	55	21				[illegible]
		667	1043	244	225				
	110	1549	2525	857	444		4		[illegible]
		2	2	1					
	1444	1360	5416	878	[illegible]				
	[illegible]	1028	1034	[illegible]	[illegible]				
					1				X
[illegible]	[illegible]	[illegible]	1480	[illegible]	[illegible]				
	140	827	1122	101	[illegible]				
80	400	921	1268	140	[illegible]				
[illegible]	280	400	466	100	[illegible]				
[illegible]	562	426	365	80	68				
	[illegible]		[illegible]	664	[illegible]		228		
	[illegible]	396	277	63	42				
					17		12		
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]				
			84	[illegible]	[illegible]				
		[illegible]	[illegible]	[illegible]	[illegible]				
	48	344	[illegible]	100	[illegible]				
		40	[illegible]						
		[illegible]	[illegible]	[illegible]	[illegible]				
			3	17					
	640	1752	3160	2121	[illegible]				

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Row No											

0007-SWP-000129449

Rec No	1/32	1/16	[redacted]	1/4	1/2	1	2	5	1/4 POL	INCL	D	
685					2							
686				2								
687				00	51	100						
689				412	1640	680	454					
692				800	4220	3874	6454		88			
693				200	680	400	261					
694							2				X	
696				880	3440	2887	4223		54			
717		3282		1323	708	21	12					
				1440	5974	3552	1817					
				3954	14811	11158						
				2020	7941	5483						
					144	36						
				680								
				12								
						165						
						152						
				2								
											X	
					24						X	

0007-SWP-000129452

| Roll No. | | |

0007-SWP-000129455

0007-SWP-000129457

0007-SWP-000129458

0007-SWP-000129459

Rex NO	1/32	1/16	1/8	1/4	1/2	1	2	5	1/2 BEL	PRI	
B-1114											
B-1115											
B-1117											
B-1118											
B-1122											
B-1123											
B-1124											
B-1125											
B-1126											

4 120 [illegible]

72 19[illegible]

X

0007-SWP-000129460

Rex no.	Y.	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
D. [illegible]										
D. [illegible]										
D. [illegible]										

[illegible]	1/16	1/8	1/4	1/2	1				
		[illegible]	111	72					
		[illegible]	[illegible]	1					
		[illegible]	48						
[illegible]	33		100					×	[illegible]
		98	100						[illegible]
				6	34				37
						10			[illegible]
	80	120	80		5				
	120	192	204	12	8				
	24	24	12		4				[illegible]
[illegible]	144	216	564		8				[illegible]
[illegible]	12	36	36		4				
	60	36	[illegible]		4				
	24	[illegible]	24						
[illegible]		24	12						
	72	72	72		4				[illegible]
[illegible]	168	168	192		[illegible]				
[illegible]	120	168	72		12				
		24	48		4				
	[illegible]	216	48		20				[illegible]
					8		1		
					12		9		
					4				
					4		7		
[illegible]	[illegible]	48	12						
[illegible]	60	24	[illegible]						
[illegible]	192	216	144						[illegible]
[illegible]	144	144	96		[illegible]				[illegible]
[illegible]	48	24	12						[illegible]

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Rem No	1/32	1/16	1/8	1/4	1/2	1	2	5	1/2 Box	Box	Q	[illegible]
H-118	48	60	54									12 n
H-120	48	72	72	12								18 n
H-121	48	48	48	12							X	13 1/2
H-122	72	60	12	6								9 n
H-123	360	144	168	24		1						63 1/4 n
H-124	408	504	480	[illegible]	114	64						77 1/4 n
H-125		12	24									5 3/4 n
H-126	144	[illegible]	336	[illegible]	54	36						169 1/2 n
H-127	72	72	60	60								29 1/4 n
H-128			18	24	[illegible]	8						19 1/4 n
H-137		336	890	1516								511 1/4 n
H-151		504	2000	4563	276	98						1658 1/4 n
H-152			248	252	20	5						109 n
H-153		336	928	784	240	84						587 n
H-162				4	1							3 n
H-163				48	30	44						71 n
H-164				60	56	68						111 n
H-167			12	252	24	64						140 1/2 n
H-169						4						4 n
H-171				24							X	6
H-172				24	6						X	9
H-175			8	6	6	4						7 1/2 n
H-178						8						8 n
H-183								1				5 n
H-195						3		1			X	8
H-202						1		2			X	11
H-207						2					X	2
H-213				12		4						7 n
H-215			50	24								12 1/4 n

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Receivers	1/32	1/16	1/8	1/4	1/2	1	2	5	1/2 Bbl	Balls	Quantity
H-217		45	72	12		4					13 M
H-218		288				3					21 M
H-240				2							1/2 M
H-256		12			3	3					5 1/4 M
H-272				6							x 1 1/2
H-350			24			481		10			534 M
S-9-1	452	5471	6850	5876	472	342					3262 5/16 M
S-97				12							2 M
S-9-24						2					2 M
W-15	6265	8177	2784	791	150	230		4	1/60		167 1/2 M
X-05						161		69	1/30		536 M
X-07				1		104		41			309 1/4 M
X-08						34		8			74 M
X-14				1		72		47			315 1/4 M
X-15						4		5			1 M
X-18						44		32			204 M
X-355						1					1 M
X-370						1					1 M
O-2455			1814	1447	12	41				X	641 1/2

0007-SWP-0001294641

| Rex No | | |

0007-SWP-000129466

Rex No.	1/4#	1/2#	1#	2#	5#	10#	12 1/2#	25#	50#	100#	1/2 Bbl	Bbls	[illegible]
H-40			10									X	[illegible]
H-43			40									X	4[illegible]
H-56			60										[illegible]
H-68			5										5
H-222			[illegible]		45		8	[illegible]				X	57[illegible]
H-[illegible]			400		[illegible]								12[illegible]
I-X-L			1088		[illegible]								12[illegible]
NAW			6958		137								7642
PWP								2	3	[illegible]		X	[illegible]
800 W										1			[illegible]
WC 107			1018		19		2						11[illegible]
WC 110			269		50		45	37	2	1			[illegible]
WC 111			253		10								[illegible]
WC 114			582		[illegible]		7						81[illegible]
WC 116			440		[illegible]		3						[illegible]
WC 117			[illegible]		88		8						3172
WC 123			276		[illegible]6		6	1					[illegible]
WC 125			494		10		8						644
WC 126			1397		56		12						1[illegible]
WC 127			371		14		9						[illegible]
WC 129			179		11								[illegible]
WC 130			1431		58		14						[illegible]
WC 132			501		32		3						618
WC 133	100	10	248				2						303
WC 135	50		228		2								[illegible]
WC 137			142		13		4						257
WC 139		547	1076		4								1369
WC 157			258		10								308

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THE MARTIN-SEBOUR COMPANY
PACIFIC COAST DIVISION
COMPARATIVE TRADING STATEMENT
August 26, 1932 to August 25, 1933

	TOTAL		MANUFACTURED MERCHANDISE		ODF LEAD		LINSEED OIL		UNMANUFACTURED MERCHANDISE		DRUMS	
Gross Sales		118,781.82		102,147.78		1,032.50		4,152.46		10,402.33		1,046.75
Less: Freight	1,948.51		1,657.78		17.21		89.41		184.11		-	
Mdse.Overcharges	526.44		503.51		3.22		4.24		15.47		-	
" Returned Goods	3,664.99		3,552.89		-		-		112.10		-	
Accrued Discount	1,199.79		1,199.79		-		-		-		-	
Total Deductions		7,339.73		6,913.97		20.43		93.65		311.68		-
Net Sales to Trade		111,442.09		95,233.81		1,012.07		4,058.81		10,090.65		1,046.75
Cost of Goods sold:												
Beginning Inventory	32,853.13		30,050.46		513.38		186.76		1,738.53		64.00	
Purchases	71,559.74		57,670.13		489.56		4,936.97		7,560.58		902.50	
Total Mdse. Available	104,412.87		87,720.59		1,302.94		5,123.73		9,299.11		966.50	
Less Invtry.at end of year	29,489.30		25,663.44		373.48		1,713.80		1,716.05		22.50	
Cost of Goods Sold		74,923.57		62,057.15		929.46		3,409.93		7,583.03		944.00
Percent to Net Sales		67.23%		65.16%		91.84%		84.01%		75.15%		90.19
Gross Profit		36,518.52		33,176.66		82.61		648.88		2,507.62		102.75
Percent to Net Sales		32.77%		34.84%		8.16%		15.99%		24.85%		9.81%

0007-SWP-00012946

The Martin Senour Co. Chicago, Ill

Package Additions

Based on 11 Months Operations

Ending July 31, 1933

0007-SWP-00012947C

Package Schedule "1

Liquid Paint Plain Cans

Size of Package	1/32	1/16	1/8	1/4	1/2	1	5	5
No. of Can	37	38	39	40	71	68	216	Pail
Package Price per 100	1.83	1.99	2.47	3.50	6.85	9.63	25.09	32.44
Labeling Cost	.10	.10	.13	.13	.83	.83	1.25	1.25
~~Cost of Labels~~	~~.40~~	~~.40~~	~~.40~~	~~.40~~	~~.40~~	~~.40~~	.40	.40
Dept. Handling Cost	.24	.24	.24	.48	.72	.96	2.87	2.87
Packing Cost	.25	.38	.57	.76	1.14	2.03	7.62	7.62
48 in a "101 Carton @ 4.31 per 100	.09							
48 in a "105 Carton @ 6.30 per 100		.13						
24 in a "110 Carton @ 6.93 per 100			.29					
12 in a "121 Carton @ 8.34 per 100				.70				
6 in a "133 Carton @ 8.25 per 100					1.38			
4 in a "144 Carton @ 8.51 per 100						2.18		
1 in a 5 Gal. Case @ 20.91 per 100							20.91	
Cost per 100 Pkgs.	2.91	3.24	4.10	5.97	11.32	15.48	58.14	44.58
Cost per 100 Gal	93.12	51.84	32.80	23.88	22.64	15.48	11.63	8.92
5% for Contingencies	4.66	2.59	1.64	1.19	1.13	.77	.58	.45
Total Cost per 100 Gal.	97.78	54.43	34.44	25.07	23.77	16.25	12.21	9.37
Rate for Use	97.80	54.40	34.40	25.10	23.80	16.30	12.20	9.40

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Package Schedule # 2

Graining Compound Glass Jar

Si Package	1/16	1/8	1/4
Package Price per 100	2.24	3.09	4.41
Labeling Cost	10	13	13
Cost of Labels	30	30	30
Dept Handling Cost	24	24	48
Packing Cost	38	51	76
Old Cartons used No Cost			
Cost per 100 Pkgs.	3.26	4.38	6.08
Cost per 100 Gal	52.16	34.64	24.32
5% for Contingencies	2.61	1.73	1.22
Total Cost per 100 Gal	54.77	36.37	25.54
Rate for Size	54.80	31.40	25.50

0007-SWP-0001294722

Package Schedule # 3

Crack & Crevice Filler Rec no 355

Size Package	1#	5#
Can No.	39	68
Package Price per 100	2.47	9.13
Labeling Cost	.52	.62
Cost of Labels	.29	.29
Dept Handling Exp.	.48	.48
Packing cost.	.59	1.14
# in a # 110 Carton @ 6.93 per 100	29	
# in a # 14# Carton @ 8.51 per 100		2.13
Cost per 100 Pkgs.	4.38	9
Cost per 100 Lbs	438	2.78
5% for Contingencies	22	.14
Total Cost per 100 lbs	4.60	2.92
Rate for Use	4.60	2.90

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Package Schedule "4

Size of Package	¼"	½"	½"	1"	1"	1"	1"	1"
No of Can	70	86	87	87	88	89	86	90
Package Price per 100	1.40	1.99	1.94	1.94	2.47	2.47	1.99	2.47
Labeling Cost	½	½	½	½	½	½	½	½
Cost of Labels	.25	.25	.25	.25	.25	.25	.25	.25
Dept Handling Exp	.04	.04	.04	.04	.04	.04	.04	.04
Packing Cost	.25	38	38	57	57	57	57	57
120 in a # 110 Carton @ 6.93 per 100	.05							
48 in a # 225 Carton @ 5.31 per 100		.11						
48 in a # 225 Carton @ 5.31 per 100			.11					
48 in a # 225 Carton @ 5.31 per 100				11				
48 in a # 231 Carton @ 7.64 per 100					.16			
48 in a # 231 Carton @ 7.64 per 100						.16		
48 in a # 225 Carton @ 5.31 per 100							.11	
48 in a # 234 Carton @ 6.72 per 100								.14
Cost per 100 Pkgs	2.71	3.49	3.44	3.63	4.21	4.21	3.68	4.19
Cost per 100 Lbs.	10.84	6.98	6.88	3.63	4.21	4.21	3.68	4.19
5% for Contingencies	54	35	34	.18	21	21	18	21
Total Cost per 100 Lb.	11.38	7.33	7.22	3.81	4.42	4.42	3.86	4.40
Rate For Use	11.40	7.35	7.20	3.80	4.40	4.40	3.85	4.40

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Package Schedule #4 Continued

Size of Package	2#	2#	2#	5#	5#	5#	5#
No of Can	89	40	90	40	71	95	93
Package Price per 100	2.47	3.50	2.47	3.50	6.85	8.62	6.20
Labeling Cost	.62	62	62	62	62	62	62
Cost of Labels	25	25	25	25	25	25	25
Dept Handling Exp.	24	24	24	48	48	48	48
Packing Cost.	57	57	57	1.14	1.14	1.14	1.14
48 in a # 231 Carton @ 7.64 per 100	16						
12 in a # 121 Carton @ 8.34 per 100		70					
48 in a # 234 Carton @ 8.72 per 100			14				
12 in a # 121 Carton @ 8.34 per 100				70			
6 in a # 133 Carton @ 8.25 per 100					1.38		
6 in a # 133 Carton @ 8.25 per 100						1.38	
10 in a # 186 Carton @ 8.31 per 100							83
Cost per 100 Pkgs.	4.31	5.88	4.29	6.69	10.72	12.47	9.52
Cost per 100 lbs	2.16	2.94	2.15	1.34	2.14	2.50	1.90
5% for Contingencies	.11	.15	.11	.07	.11	.13	.10
total Cost per 100 Lbs	2.27	3.07	2.26	1.41	2.25	2.63	2.00
Rate for Use	2.25	3.10	2.25	1.40	2.25	2.65	2.00

0007-SWP-0001294

Package Schedule # 4 Continued

Size of Can	12½"	12½"	12½"	2"	2½"	2½"
No of Can	71	97	95	232	97	68
Package Price per 100	6.85	16.72	8.62	17.44	16.72	9.13
Labeling Cost	.83	.83	.83	.83	.83	.83
~~Cost of Labels~~	.25	.25	.25	.25	.25	.25
Dept Handling Exp.	.96	.96	.96	.96	.96	.96
Packing Cost	2.54	2.54	2.54	3.05	3.05	3.05
6 in a # 133 Carton @ 8.25 per 100	1.38					
4 in a # 144 Carton @ 8.51 per 100		2.13				
6 in a # 133 Carton @ 8.25 per 100			1.38			
2 in a # 281 Carton @ 10.39 per 100				5.20		
4 in a # 144 Carton @ 8.51 per 100					2.13	
4 in a # 144 Carton @ 8.51 per 100						2.13
Cost per 100 Pkgs.	12.81	23.43	14.58	27.73	23.91	16.35
Cost per 100 Lbs	1.02	1.87	1.17	1.11	.96	.65
5% for Contingencies	.05	.09	.06	.06	.05	.03
Total Cost per 100 Lbs	1.07	1.96	1.23	1.17	1.01	.68
Rate for Use	1.05	1.95	1.25	1.15	1.00	.70

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Package Schedule "S"

Lead Cans & Kegs

Size of Package	1"	2"	5"	12½"	25"	50"	100"
No. of Can	87	90	40	Keg	Keg	Keg	Keg
Package Price per 100	1.94	2.47	3.50	13.70	21.32	29.56	46.12
Labeling Cost	52	62	.62	83	.83	1.25	1.25
~~Cost of Labels~~	~~22~~	~~.22~~	~~.22~~	~~.22~~	~~.22~~	~~.22~~	~~.22~~
Dept Handling Exp	24	24	48	96	96	1.20	1.43
Packing Cost	57	59	1.14	2.54	3.05	6.85	12.76
48 in a "225 Carton @ 5.31 per 100	.11						
~~48 in a "234 Carton @ 6.72 per 100~~		.14					
12 in a "121 Carton @ 8.34 per 100			.70				
Cost Per 100 Pkgs	3.60	4.26	6.66	18.25	26.38	38.58	61.72
Cost Per 100 Lbs	3.60	2.13	1.33	1.46	1.06	.77	.62
5% for Contingencies	18	.11	.07	.07	.05	.04	.03
Total Cost per 100 Lbs	3.78	2.24	1.40	1.53	1.11	.81	.65
Rate for Use	3.80	2.25	1.40	1.55	1.10	80	65

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Package Schedule # 6

Putty Cans Kegs + Bbls.

Size of Package	1#	1#	2#	5#	12½#	25#	50#	100#
No. of Can.	38	100	39	93	95	Keg	Keg	Keg
Package Price per 100	1.99	1.53	2.47	6.20	8.62	21.[illegible]	31.62	38.25
Labeling Cost	52	52	62	62	83	.83	1.25	1.25
Cost of Labels	13	13	13	.13	.13	.13	.13	.13
Dept Handling Exp.	.61	61	61	1.23	2.45	2.45	3.68	3.68
Packing Cost.	57	57	57	1.14	2.54	3.05	6.35	12.70
48 in a #105 Carton @ 6.30 per 100	.13							
48 in a #215 Carton @ 5.31 per 100		.11						
24 in a #110 Carton @ 6.93 per 100			.29					
10 in a #186 Carton @ 8.31 per 100				.83				
6 in a #133 Carton @ 8.25 per 100					1.38			
Cost per 100 Pkges.	3.95	3.47	4.19	10.15	15.75	2[illegible].14	43.03	56.01
Cost per 100 Lbs	3.95	3.47	2.35	2.03	1.28	.13	.86	.56
5% for Contingencies	.20	.17	.12	.10	.06	.06	.04	.03
Total Cost per 100 Lbs	4.15	3.64	2.47	2.13	1.34	.19	.90	.59
Rate for Use	4.15	3.65	2.45	2.15	1.35	.20	.90	.60

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Package Schedule #6 Continued

	Putty	Bbls	O.T.S. Drums			
Size of Package	300#	500#	900#	350#	550#	900#
Type of Package	Bladder	Bbl	Bbl	Drum	Drum	Drum
Package Price per 100	178.50	178.50	178.50	117.30	168.30	249.90
Bladders (3500)	148.75					
~~Finishing Cost~~	~~.66~~	~~.66~~	~~1.32~~	~~.66~~	~~.66~~	~~1.32~~
Packing Cost.	38.10	1.16	38.10	14.82	23.28	38.10
Cost per 100 Packages	366.01	200.32	217.92	132.78	192.24	289.32
Cost per 100 Lbs	1.22	.40	.24	.38	.35	.32
5% for Contingencies	.06	.02	.01	.02	.02	.02
Total Cost per 100 Lbs	1.28	.42	.25	.40	.37	.34
Rate for Use	1.30	40	25	40	40	35

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Package Schedule # 7

e of Package	50#	100#	350#	600#	350#	600#	30 Gal	50 Gal	30 Gal	50 Gal
e of Package			Bbl	Bbl	Drum	Drum	Bbl	Bbl	Drum	Drum
e Price per 100	53.04	61.20	178.50	178.50	163.20	214.20	178.50	178.50	163.20	214.20
shing Cost	44	44	66	1.32	66	1.32	.66	1.32	.66	1.32
king Cost	6.35	12.70	14.82	25.40	14.82	25.40	15.24	25.40	15.24	25.40
eling Cost	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25	1.25
t of Labels	.53	.53	.53	.53	.53	.53	.53	.53	.53	.53
+ per 100 Pkgs.	61.61	76.12	195.76	207.00	180.46	242.70	196.18	207.00	180.88	242.70
+ per 100 Gal							6.54	4.14	6.03	4.85
+ per 100 Lbs	1.23	.76	.56	.35	.52	.40				
for Contingencies	.06	.04	.03	.02	.03	.02	.33	.21	.30	.24
al Cost	1.29	.80	.59	.37	.55	.42	6.87	4.35	6.33	5.09
to for Use	1.30	80	.60	35	55	40	6.85	4.35	6.35	5.10

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Package Schedule # 8

Re Ju Vo Polish Screw Top Oblong Can

Size of Package	1/16	1/8	1/4	1/2	1	5 oz
No. of Can				204	205	
Package Price per 100	4.39	5.11	6.28	8.67	10.91	3.34
Labeling Cost	.10	.13	.13	.83	.83	.10
Cost of Labels	.41	.41	.41	.41	.41	.41
Dept Handling Exp.	.24	.24	.48	.72	.96	.24
Packing Cost	.38	.57	.76	1.14	2.03	.25
48 in a # 172 Carton @ 10.10 per 100	.21					
24 in a # 105 Carton @ 6.30 per 100		.26				
12 in a # 144 Carton @ 8.51 per 100			.71			
12 in a # 176 Carton @ 10.47 per 100				.87		
6 in a # 186 Carton @ 8.31 per 100					1.39	
48 in a # 110 Carton @ 6.93 per 100						.14
Cost per 100 Pkges.	5.73	6.72	8.77	12.64	16.53	4.48
Cost per 100 Gal	91.68	53.76	35.08	25.28	16.53	4.48
5% for Contingencies	.46	.27	.18	.13	.08	.02
Total Cost per 100 Gal	92.14	54.03	35.26	25.41	16.61	4.50
Rate for Use.	92.10	54.00	35.30	25.40	16.60	4.50

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Package Schedule # 9

Super Quality Floor + Interior

Size of Package	1/16	1/8	1/4	1/2	1
Package Price per 100	5.50	6.26	5.96	11.18	14.53
Dept Handling Exp	20	20	41	.61	.81
Packing Cost	.38	.57	.76	1.14	2.03
48 in a #105 Carton @ 6.30 per 100	.13				
24 in a #110 Carton @ 6.93 per 100		.29			
12 in a #121 Carton @ 8.34 per 100			70		
12 in a #176 Carton @ 10.42 per 100				87	
6 in a #186 Carton @ 8.31 per 100					1.39
Cost per 100 Pkgs	6.21	7.32	7.83	13.80	18.76
Cost per 100 Gal	99.36	58.56	31.32	27.60	18.76
5% for Contingencies	.50	.29	.16	.14	.09
Total Cost per 100 Gal	99.86	58.85	31.48	27.74	18.85
Rate for Use	99.90	58.90	31.50	27.70	18.90

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Package Schedule #10
Super Quality Satin Finish

Size of Package	1/16	1/8	1/4	1/2	1
Package Price per 100	9.74	10.75	11.22	16.20	18.14
Dept Handling Exp	20	20	41	61	81
Packing Cost	38	57	.76	1.14	2.03
48 in a #105 Carton @ 6.30 per 100	.13				
24 in a #110 Carton @ 6.93 per 100		.29			
12 in a #121 Carton @ 8.34 per 100			.70		
6 in a #133 Carton @ 8.76 per 100				1.38	
4 in a #144 Carton @ 8.51 per 100					2.13
Cost per 100 Pkgs.	10.45	11.31	13.09	19.33	23.11
Cost per 100 Gal	167.20	90.48	52.36	38.66	23.11
5% for Contingencies	84	.45	.26	.19	.12
Total Cost per 100 Gal	168.04	90.93	52.62	38.85	23.23
Rate for Use	168.00	90.90	52.60	38.90	23.20

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Package Schedule # 11

Super Quality Outside Spar

Size of Package	1/16	1/8	1/4	1/2	1
Package Price per 100	5.50	10.25	11.22	17.10	20.09
Dept Handling Exp	20	20	41	.61	81
Packing Cost	38	57	.76	1.14	2.03
48 in a # 105 Carton @ 6.30 per 100	13				
24 in a # 110 Carton @ 6.93 per 100		29			
12 in a # 121 Carton @ 8.34 per 100			.70		
12 in a # 176 Carton @ 10.42 per 100				.87	
6 in a # 186 Carton @ 8.31 per 100					1.39
Cost per 100 Pkges	6.21	11.31	13.09	19.72	24.32
Cost per 100 Gal	99.36	90.48	52.36	39.44	24.32
5% for Contingencies	.50	.45	.26	.20	.12
Total Cost per 100 Gal	99.86	90.93	52.62	39.64	24.44
Rate for Use	99.90	90.90	52.60	39.60	24.40

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Package Schedule # 12

Super Quality Synthol All Purpose

Size of Package	1/16	1/8	1/4	1/2	1
Package Price per 100	5.51	6.25	7.96	13.36	15.60
Dept Handling Exp	.20	.20	.41	.61	.81
Packing Cost	.38	.57	.76	1.14	2.03
48 in a # 105 Carton @ 6.30 per 100	.13				
96 in a # 110 Carton @ 6.93 per 100		.29			
12 in a # 121 Carton @ 8.34 per 100			.70		
12 in a # 176 Carton @ 10.42 per 100				.87	
6 in a # 186 Carton @ 8.31 per 100					1.39
Cost per 100 Pkges	6.22	7.31	9.83	15.98	19.83
Cost per 100 Gal.	99.52	58.48	39.32	31.96	19.83
5% for Contingencies	.50	.29	.20	.16	.10
Total Cost per 100 Gal	100.02	58.77	39.52	32.12	19.93
Rate for Use	100.00	58.80	39.50	32.10	19.90

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Package Schedule # 13

Square Varnish Cans.

Size of Package	1/16	1/8	1/4	1/2	1
No. of Can	1001	1002	1003	1004	1005
Package Price per 100	4.60	5.56	6.18	8.78	10.82
Cost of Labeling	wt	wt	48	.72	96
Cost of Labels	76	76	76	76	76
Dept. Handling Exp	20	20	41	61	81
Packing Cost	38	57	76	1.14	2.03
48 in a # 161 Carton @ 7.04 per 100	15				
wt in a # 166 Carton @ 7.wt per 100		30			
12 in a # 172 Carton @ 10.10 per 100			84		
12 in a # 176 Carton @ 10.42 per 100				87	
6 in a # 186 Carton @ 8.31 per 100					1.39
Cost per 100 Pkgs	6.33	7.63	9.43	12.88	16.77
Cost per 100 Gal	101.28	61.04	37.72	25.76	16.77
5% for Contingencies	51	31	19	13	08
Total Cost per 100 Gal	101.79	61.35	37.91	25.89	16.85
Rate for Use	101.80	61.40	37.90	25.90	16.90

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Package Schedule # 14

Varnish Cans 1 Gal - ½ Gal Square Cans
Quarts - Pints - Half Pints - Round Cans

Size of Package	1/16	1/8	1/4	1/2	1
No. of Can	38	39	40	1004	1005
Package Price per 100	1.99	2.47	3.50	8.78	10.82
Cost of Labeling	24	24	48	72	96
Cost of Labels	.76	76	.76	.76	.76
Dept Handling Exp	20	20	41	61	.81
Packing Cost.	38	.57	.76	1.14	2.03
48 in a # 105 Carton @ 6.30 per 100	13				
24 in a # 110 Carton @ 6.93 per 100		.29			
12 in a # 121 Carton @ 8.34 per 100.			.70		
12 in a # 176 Carton @ 10.42 per 100				.87	
6 in a # 186 Carton @ 8.31 per 100					1.39
Cost per 100 Pkges	3.70	4.53	6.61	12.88	16.77
Cost per 100 Gal	59.20	36.24	26.44	25.76	16.77
5% for Contingencies	30	18	13	13	08
Total Cost per 100 Gal	59.50	36.42	26.57	25.89	16.85
Rate for Use	59.50	36.40	26.60	25.90	16.90

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