

LEAD INDUSTRIES ASSOCIATION  
420 LEXINGTON AVENUE  
NEW YORK, N. Y.

Explanatory  
Comment

January 18, 1929.

DOMESTIC PIG-LEAD SALES REPORT

TO THE MEMBERS OF THE LEAD INDUSTRIES ASSOCIATION:

As its name implies, the appended Domestic Pig-Lead Sales Report, which is the first to be issued weekly by the Lead Industries Association, is a statistical record of the quantity of domestic pig-lead marketed by reporting members from week to week in the United States. The report gives the distribution of weekly sales by the months in which the pig-lead sold is to be shipped, and, in order to give a background to the record, the report begins September 1, 1928.

So that members, and others interested, will understand the basis upon which the statistics have been reported and collected, the following explanation is given:

1. Grades: Desilverized, corroding, soft Missouri, chemical and antimonial lead, grouped together.
2. Period Covered: Sales made during the calendar week for shipment during the current or three following months.
3. Sales Between Reporting Members: Sales between reporting members which are not intended for consumption have not been included.
4. Inter-company Business: Two reporting companies which produce a fraction of their lead requirements at their own smelters have reported weekly lead shipments from smelter to factory as sales.
5. Deferred Shipments: Inasmuch as a deferred shipment is a matter for adjustment between buyer and seller and does not involve any disturbance to the amount of lead ear-marked for consumption, no recognition has been given in these reports to deferred shipments.
6. Cancellations: A cancellation makes available for the market a tonnage of lead equivalent to the tonnage cancelled. Therefore, whenever this condition has arisen an adjustment has been made in the sales report for the week in which the cancellation occurred.
7. Average-price Contracts: A peculiarity of the lead market is that many sales are based upon average prices as reported by various agencies

Lead Industries Ass'n

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over an agreed period. In order to reflect these important transactions in our report, minimum tonnages specified by consumers on average price contracts have been reported as far ahead as the form of the report permits. Average price business over and above the minimum specifications have been reported as of the week during which the additional specification was received and accepted by the seller. One result of reporting average price business has been to swell the sales reported in the first week of any month (or first report period of any month), for shipment in the third month following.

The member companies contributing data to the Domestic Pig-Lead Sales Report are as follows:

American Metal Co.  
American Smelting & Refining Co.  
Bunker Hill and Sullivan Mining and Concentrating Co.  
Eagle-Picher Lead Co.  
National Lead Co.  
St. Joseph Lead Co.  
United Metals Selling Co.  
United States Smelting Refining & Mining Co.

Respectfully submitted,

*J. E. Worman*

Secretary.

Report No: 1.

LEAD INDUSTRIES ASSOCIATION  
420 LEXINGTON AVENUE  
NEW YORK, N. Y.

January 18, 1929.

DOMESTIC PIG-LEAD SALES REPORT  
(In Short Tons)

Summary of Weekly Reports, September to December, 1928, Inc.

|                   | 1928          |               |               |               | 1929          |               |               |                 |  |
|-------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|--|
| For Days          | Sept.         | Oct.          | Nov.          | Dec.          | Jan.          | Feb.          | Mar.          |                 |  |
| Indi-<br>cated    | Ship-<br>ment | Ship-<br>ment | Ship-<br>ment | Ship-<br>ment | Ship-<br>ment | Ship-<br>ment | Ship-<br>ment | Cross<br>Totals |  |
| Previous          |               |               |               |               |               |               |               |                 |  |
| Sales             | 37,372        | 22,919        | 15,892        |               |               |               |               | 76,183          |  |
| Sept.             |               |               |               |               |               |               |               |                 |  |
| 1                 | 2,334         | 5,068         | 150           | 13,619        |               |               |               | 21,171          |  |
| 3-8               | 5,321         | 3,044         | 350           | 600           |               |               |               | 9,315           |  |
| 10-15             | 5,115         | 4,806         | 1,109         | 866           |               |               |               | 11,896          |  |
| 17-22             | 4,867         | 5,569         | 5,231         | 532           |               |               |               | 16,199          |  |
| 24-29             | 4,645         | 2,039         | 2,198         | 381           |               |               |               | 9,263           |  |
| Sept.<br>Total    | 22,282        | 20,525        | 9,038         | 15,998        |               |               |               | 67,844          |  |
| Grand<br>Total    | 59,654        | 43,445        | 24,930        | 15,998        |               |               |               | 144,027         |  |
| Oct.              |               |               |               |               |               |               |               |                 |  |
| 1-6               |               | 9,202         | 8,510         | 1,749         | 11,421        |               |               | 30,882          |  |
| 8-13              |               | 5,802         | 2,525         | 435           | -             |               |               | 8,762           |  |
| 15-20             |               | 6,396         | 3,060         | 3,082         | 25            |               |               | 12,563          |  |
| 22-27             |               | 3,575         | 1,266         | 773           | 250           |               |               | 5,864           |  |
| 29-31             |               | 2,377         | 1,596         | 899           | -             |               |               | 4,872           |  |
| October<br>Total  |               | 27,352        | 16,957        | 6,938         | 11,696        |               |               | 62,943          |  |
| Grand<br>Total    |               | 70,797        | 41,887        | 22,936        | 11,696        |               |               | 147,316         |  |
| Nov.              |               |               |               |               |               |               |               |                 |  |
| 1-3               |               |               | 3,728         | 7,852         | 120           | 10,458        |               | 22,158          |  |
| 5-10              |               |               | 4,961         | 805           | 1,290         | 967           |               | 8,023           |  |
| 12-17             |               |               | 3,996         | 3,160         | 2,600         | 1,683         |               | 11,439          |  |
| 19-24             |               |               | 4,336         | 5,177         | 4,314         | 200           |               | 14,027          |  |
| 26-30             |               |               | 3,973         | 3,196         | 2,658         | 430           |               | 10,257          |  |
| November<br>Total |               |               | 20,994        | 20,190        | 10,982        | 13,738        |               | 65,904          |  |
| Grand<br>Total    |               |               | 62,881        | 43,126        | 22,678        | 13,738        |               | 142,423         |  |
| December          |               |               |               |               |               |               |               |                 |  |
| 1                 |               |               |               | 1,755         | 6,293         | 75            | 11,771        | 19,894          |  |
| 3-8               |               |               |               | 5,282         | 4,852         | 304           | 300           | 10,738          |  |
| 10-15             |               |               |               | 4,221         | 3,643         | 2,465         | 2,400         | 12,729          |  |
| 17-22             |               |               |               | 3,733         | 2,118         | 1,150         | 100           | 7,101           |  |
| 24-29             |               |               |               | 2,972         | 1,640         | 2,029         | 200           | 6,841           |  |
| 31                |               |               |               | 725           | 895           | 33            | 250           | 1,903           |  |
| December<br>Total |               |               |               | 19,688        | 19,441        | 6,056         | 15,021        | 59,206          |  |
| Grand<br>Total    |               |               |               | 61,814        | 42,119        | 19,794        | 13,021        | 138,746         |  |

Report No. 2.

LEAD INDUSTRIES ASSOCIATION  
420 LEXINGTON AVENUE  
NEW YORK, N. Y.

January 18, 1928.

REPORT FOR WEEK ENDING January 12, 1929.

DOMESTIC PIG-LEAD SALES

(In Short Tons)

TOTAL SALES\*1928

|           |        |
|-----------|--------|
| September | 67,844 |
| October   | 62,943 |
| November  | 65,904 |
| December  | 59,206 |

January(2-12 inc.) 39,672

\*Total sales reported during month indicated  
regardless of month of shipment.

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WEEKLY PIG-LEAD SALES

(In Short Tons)

| For Days<br>Indicated  | Jan.<br>Shpmt. | Feb.<br>Shpmt. | Mar.<br>Shpmt. | Apr.<br>Shpmt. | Cross<br>Totals |
|------------------------|----------------|----------------|----------------|----------------|-----------------|
| January                |                |                |                |                |                 |
| 2 - 5 inc.             | 5,615          | 9,538          | 2,336          | 14,286         | 31,775          |
| 7 - 12 inc.            | 4,692          | 2,390          | 815            | -              | 7,897           |
| Jan. Total<br>to date  | 10,307         | 11,928         | 3,151          | 14,286         | 39,672          |
| Previously<br>Reported | 42,119         | 19,794         | 15,021         | -              | 76,934          |
| Grand Total<br>to date | 52,426         | 31,722         | 18,172         | 14,286         | 116,606         |