bcc: P. S. Park - ClNA
D. R. Hansen - Santa Clara
J. J. Roder - B2SH
→ D. E. Roush - B2SH
T. L. Gossage - B2SL
N. T. Johnson - B2SG

June 9, 1971

Mr. Robert A. Fuller
Foremost-McKesson, Inc.
Law Department
Crocker Plaza - One Post St.
San Francisco, California 94104

Dear Mr. Fuller:

I have received your letter dated May 18, 1971, in which you expressed concern at Monsanto's decision to discontinue the sale of Therminol FR series fluids for use in heating systems involving food processing. We, of course, regret any inconvenience that this decision may have caused you, but, as pointed out in our June 8, 1970 letter to your company, we feel this decision was and is appropriate in light of the studies which have been made concerning polychlorinated biphenyls, which are contained in Therminol FR fluids.

In line with this decision to discontinue selling Therminol FR fluids for food processing applications, we recommended a year ago that you change to our Therminol 66 heat transfer fluid. We continue to feel that Therminol 66 would be a satisfactory heat transfer fluid in your application and, as has been mentioned to your company previously, we would be delighted to help you accomplish the changeover with the least amount of inconvenience and to assist you in disposing of your used Therminol FR fluid. We regret that we cannot accept your contention that Monsanto would be legally responsible for costs associated with such a changeover.

Monsanto's decision to discontinue the sale of Therminol FR fluids in food processing applications was made in the best interests of its customers and the general public. We continue to feel that the decision was proper and legally sound in every respect.

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As your company should be aware, however, we value your business highly, and as mentioned above, we will be happy to work with you in effecting an efficient changeover to Therminol 66 heat transfer fluid.

Sincerely yours,

John R. Fallon
Product Manager
Heat Transfer, Dielectric
and Process Fluids

cs

cc Mr. Michael Doyle
Mr. Henry Pollard

DSW 343332

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