



# **CONFIDENTIAL DEALERS' NET PRICE LIST**

**No. 76**

**EFFECTIVE JANUARY 10, 1951**

**Subject to change without notice**



**HEATH & MILLIGAN MFG. CO.**

**Division of The Glidden Company**

**1833 S. Normal Avenue**

**Chicago 16, Illinois**

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### EXTERIOR PAINTS

|                            | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/2's<br>each |
|----------------------------|-----------------|-------------|---------------|---------------|---------------|
| <b>BEST PREPARED PAINT</b> |                 |             |               |               |               |
| Outside and Inside and     |                 |             |               |               |               |
| Flat White.....            | \$4.22          | \$4.32      | \$1.25        | ----          | ----          |
| Reg. Shades and Black      |                 |             |               |               |               |
| Crylight Green.....        | 5.37            | 5.47        | 1.53          | ----          | ----          |

|                                                          |      |      |      |      |      |
|----------------------------------------------------------|------|------|------|------|------|
| <b>BEST PREPARED IM-<br/>PERIAL HOUSE<br/>PAINT.....</b> | 5.77 | 5.87 | 1.63 | ---- | ---- |
|----------------------------------------------------------|------|------|------|------|------|

|                                     |      |      |      |      |      |
|-------------------------------------|------|------|------|------|------|
| <b>QUALITY HOUSE<br/>PAINT.....</b> | 3.62 | 3.72 | 1.10 | ---- | ---- |
|-------------------------------------|------|------|------|------|------|

|                                       |      |      |      |      |      |
|---------------------------------------|------|------|------|------|------|
| <b>TENAS-O-COTE<br/>Exterior.....</b> | 4.22 | 4.32 | 1.25 | ---- | ---- |
|---------------------------------------|------|------|------|------|------|

|                       |      |      |      |      |      |
|-----------------------|------|------|------|------|------|
| <b>CEMENT COATING</b> |      |      |      |      |      |
| White and Colors..... | 4.47 | 4.57 | ---- | ---- | ---- |
| Mixing Liquid.....    | 2.97 | 3.07 | ---- | ---- | ---- |

|                                       |      |      |      |      |      |
|---------------------------------------|------|------|------|------|------|
| <b>REALWHITE HOUSE<br/>PAINT.....</b> | 4.17 | 4.27 | 1.23 | ---- | ---- |
|---------------------------------------|------|------|------|------|------|

### EXTERIOR PAINTS (Continued)

|                                    | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/2's<br>each |
|------------------------------------|-----------------|-------------|---------------|---------------|---------------|
| <b>TRIM AND TRELLIS<br/>COLORS</b> |                 |             |               |               |               |
| Royal Red No. 8.....               | ----            | \$6.72      | \$1.84        | \$ .99        | ----          |
| Light Yellow No. 37..              | ----            | 6.42        | 1.77          | .95           | ----          |
| Shutter Green No. 71..             | ----            | 5.22        | 1.47          | .80           | ----          |
| Other Colors.....                  | ----            | 4.92        | 1.40          | .76           | ----          |

|                   |        |      |      |      |      |
|-------------------|--------|------|------|------|------|
| <b>DRIWAL</b>     |        |      |      |      |      |
| Clear.....        | \$2.17 | 2.27 | ---- | ---- | ---- |
| Heavy Bodied..... | 2.47   | 2.57 | ---- | ---- | ---- |
| White.....        | 4.17   | 4.27 | ---- | ---- | ---- |

|                                      |      |      |      |      |      |
|--------------------------------------|------|------|------|------|------|
| <b>WHITE CREOSOTE<br/>PAINT.....</b> | 3.22 | 3.32 | ---- | ---- | ---- |
|--------------------------------------|------|------|------|------|------|

### FLOOR PAINTS (Exterior — Interior)

|                                    | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/2's<br>each |
|------------------------------------|-----------------|-------------|---------------|---------------|---------------|
| <b>DEPENDABLE FLOOR<br/>ENAMEL</b> |                 |             |               |               |               |
| All Colors.....                    | ----            | \$4.02      | \$1.17        | ----          | ----          |

|                     |      |      |      |      |      |
|---------------------|------|------|------|------|------|
| <b>PLI-NAMEL</b>    |      |      |      |      |      |
| Regular Colors..... | ---- | 4.67 | 1.33 | ---- | ---- |
| White.....          | ---- | 5.17 | 1.46 | ---- | ---- |
| Black.....          | ---- | 3.92 | 1.15 | ---- | ---- |



## WALL FINISHES

|                         | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/16's<br>each |
|-------------------------|-----------------|-------------|---------------|---------------|----------------|
| <b>FLAT WALL FINISH</b> |                 |             |               |               |                |
| White and Colors .....  | \$2.87          | \$2.97      | \$ .91        | ----          | ----           |

## DEPENDO-GLO SEMI- GLOSS

|                       |      |      |      |      |      |
|-----------------------|------|------|------|------|------|
| White and Colors..... | 3.72 | 3.82 | 1.12 | ---- | ---- |
|-----------------------|------|------|------|------|------|

## DECORATIVE GLOSS INTERIOR FINISH

|                       |      |      |      |      |      |
|-----------------------|------|------|------|------|------|
| White and Colors..... | 4.17 | 4.27 | 1.23 | ---- | ---- |
|-----------------------|------|------|------|------|------|

|                     |      |      |     |      |      |
|---------------------|------|------|-----|------|------|
| OIL FIRST COATER... | 3.17 | 3.27 | .98 | ---- | ---- |
|---------------------|------|------|-----|------|------|

|                     |      |      |      |      |      |
|---------------------|------|------|------|------|------|
| GLAZING LIQUID..... | 3.77 | 3.87 | 1.13 | ---- | ---- |
|---------------------|------|------|------|------|------|

|               |      |      |     |      |      |
|---------------|------|------|-----|------|------|
| SEALETTE..... | 2.62 | 2.72 | .85 | ---- | ---- |
|---------------|------|------|-----|------|------|

## METAL PROTECTIVE PAINTS

|                       | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/16's<br>each |
|-----------------------|-----------------|-------------|---------------|---------------|----------------|
| <b>NEV-A-RUST</b>     |                 |             |               |               |                |
| Gray, Greenbrier..... | \$4.57          | \$4.67      | ----          | ----          | ----           |
| Red, Brown, Black...  | 4.57            | 4.67        | ----          | ----          | ----           |

## CHROMATIZED METAL PRIMER

|          |      |      |      |      |      |
|----------|------|------|------|------|------|
| Red..... | 5.12 | 5.22 | ---- | ---- | ---- |
|----------|------|------|------|------|------|

## GALVANIZED IRON PRIMER

|            |      |      |      |      |      |
|------------|------|------|------|------|------|
| White..... | 3.52 | 3.62 | ---- | ---- | ---- |
|------------|------|------|------|------|------|

## LIQUID RED LEAD

|                  |      |      |      |      |      |
|------------------|------|------|------|------|------|
| (Modified) ..... | 5.22 | 5.32 | ---- | ---- | ---- |
|------------------|------|------|------|------|------|

## SMOKE STACK

|            |      |      |      |      |      |
|------------|------|------|------|------|------|
| BLACK..... | 2.97 | 3.07 | ---- | ---- | ---- |
|------------|------|------|------|------|------|

ALL PRICES ARE FOR FULL CASE LOTS  
Split cases or less than case quantities of any color and size take the following additional charges:

|                    |                     |
|--------------------|---------------------|
| 1's - 6c per can   | 1/16's - 2c per can |
| 1/4's - 3c per can | 1/8's - 1c per can  |
| 1/2's - 2c per can |                     |

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## ENAMELS AND UNDERCOATERS

## VARNISHES

|                                               | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/16's<br>each |                         | 5's per<br>gal.                                    | 1's<br>each               | 1/4's<br>each | 1/8's<br>each | 1/16's<br>each |
|-----------------------------------------------|-----------------|-------------|---------------|---------------|----------------|-------------------------|----------------------------------------------------|---------------------------|---------------|---------------|----------------|
| <b>RIPOLIN - ARCHITEC-<br/>TURAL - B.L.T.</b> |                 |             |               |               |                |                         |                                                    |                           |               |               |                |
| Gloss, Semi-Gloss, Flat<br>White .....        |                 |             |               |               |                | (Prices on Application) |                                                    |                           |               |               |                |
|                                               |                 |             |               |               |                |                         | Super Spar.<br>Bar and Table Top<br>Finishing..... | \$5.02                    | \$1.42        | \$ .78        | \$ .44         |
|                                               |                 |             |               |               |                |                         | Elastic Floor.....                                 |                           |               |               |                |
|                                               |                 |             |               |               |                |                         | Flat.....                                          | 4.07                      | 1.18          | .66           | .38            |
|                                               |                 |             |               |               |                |                         | Big 4.....                                         |                           |               |               |                |
|                                               |                 |             |               |               |                |                         | No. 65 Velvet Floor<br>Varnish .....               | 3.92                      | 1.15          | .64           | .37            |
| <b>RIPOLIN - QUICK<br/>DRYING</b>             |                 |             |               |               |                |                         | Lin-Fin.....                                       | 3.77                      | 1.11          | .62           | .36            |
| Gloss, Semi-Gloss,<br>White .....             | \$6.42          | \$1.77      | \$ .95        | \$ .53        |                |                         | Hemispar.....                                      | 3.92                      | 1.15          | .64           | .37            |
|                                               |                 |             |               |               |                |                         | Decorator Floor .....                              | 3.05                      | .93           | .53           | .32            |
|                                               |                 |             |               |               |                |                         | BRONZING LIQUID...                                 | 2.32                      | .75           | .44           | .27            |
|                                               |                 |             |               |               |                |                         | M.P. JAPAN DRIER ..                                | \$1.72                    | 1.82          | .62           | .37            |
|                                               |                 |             |               |               |                |                         |                                                    |                           |               |               | .23            |
| <b>RIPOLIN UNDERCOAT</b>                      |                 |             |               |               |                |                         | <b>UNION ASPHALTUM</b>                             |                           |               |               |                |
| Quick Drying.....                             | 4.02            | 1.17        | .65           |               |                |                         | No. 629.....                                       | 1.32                      | 1.42          | .52           | .32            |
|                                               |                 |             |               |               |                |                         |                                                    |                           |               |               | .21            |
|                                               |                 |             |               |               |                |                         | GLID-SEAL.....                                     | 3.62                      | 1.07          |               |                |
|                                               |                 |             |               |               |                |                         |                                                    |                           |               |               |                |
|                                               |                 |             |               |               |                |                         | PENETREX.....                                      | 3.27                      | 3.37          | 1.01          |                |
|                                               |                 |             |               |               |                |                         |                                                    |                           |               |               |                |
| <b>DEPENDABLE ENAMEL<br/>UNDERCOAT.....</b>   | 3.62            | 1.07        | .60           | .35           |                |                         | <b>PURE SHELLAC .....</b>                          |                           |               |               |                |
|                                               |                 |             |               |               |                |                         |                                                    | (Prices upon application) |               |               |                |

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

|                    |                    |
|--------------------|--------------------|
| 1's - 6c per can   | 1/4's - 2c per can |
| 1/4's - 3c per can | 1/8's - 1c per can |
| 1/8's - 3c per can |                    |



## STAINS — FILLERS — REMOVERS

|                                                                      | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/2's<br>each | 3/4's<br>each |
|----------------------------------------------------------------------|-----------------|-------------|---------------|---------------|---------------|
| AD-EL-ITE NON-<br>INFLAMMABLE<br>PAINT AND VAR-<br>NISH REMOVER..... | ---             | \$3.02      | \$ .92        | \$ .52        | ---           |
| DEPENDABLE PAINT<br>AND VARNISH<br>REMOVER.....                      | \$1.52          | 1.62        | .57           | .35           | \$ .22        |
| PASTE WOOD<br>FILLERS.....                                           | ---             | 2.77        | .86           | ---           | .30           |
| GLID-TONE STAINS<br>Stains—All Colors ...                            | ---             | 2.57        | .82           | .48           | .28           |
| Reducer.....                                                         | ---             | 1.07        | .37           | .21           | .15           |

## HOUSEHOLD SPECIALTIES

|                                                             | 1's<br>each     | 1/4's<br>each | 1/2's<br>each | 3/4's<br>each | 5's<br>each             |
|-------------------------------------------------------------|-----------------|---------------|---------------|---------------|-------------------------|
| SATSUMA ENAMEL<br>All Whites, Blacks,<br>and Colors.....    | \$4.97          | \$1.41        | \$ .77        | \$ .44        | \$ .27                  |
|                                                             | 5's per<br>gal. | 1's<br>each   | 1/4's<br>each | 1/2's<br>each | 3/4's<br>each           |
| SUNSHINE FINISH<br>(Varnish Stain)<br>Natural and Colors... | ---             | \$3.67        | \$1.08        | \$ .61        | \$ .36                  |
| Ground Color .....                                          | ---             | 3.47          | 1.03          | .58           | .34                     |
| GRAINING SPECIALTIES<br>Light Graining Color .....          | ---             | ---           | ---           | ---           | 1/2's<br>each<br>\$ .46 |
|                                                             | 1's<br>each     | 1/4's<br>each | 1/2's<br>each | 3/4's<br>each | 5's<br>each             |
| SATSUMA SCREEN<br>ENAMEL<br>Black.....                      | \$2.27          | \$ .73        | \$ .43        | \$ .27        | ---                     |
| STOVE PIPE<br>ENAMEL.....                                   | ---             | .76           | .45           | .28           | \$ .19                  |
| SLICK LINOLEUM<br>COATING.....                              | 3.87            | 1.13          | .63           | ---           | ---                     |
| SLICK REDUCER .....                                         | ---             | ---           | .51           | ---           | ---                     |

## AUTO FINISHES

|                                                            | 1's<br>each | 1/4's<br>each | 1/2's<br>each | 3/4's<br>each | 5's<br>each    |
|------------------------------------------------------------|-------------|---------------|---------------|---------------|----------------|
| RAPID DRYING<br>AUTO FINISH<br>Black.....                  | ---         | \$1.41        | \$ .77        | \$ .44        | ---            |
| RAPID DRYING<br>TOUCH-UP BLACK<br>Half-pint cans only..... | ---         | ---           | ---           | ---           | each<br>\$ .35 |

## IMPLEMENT — TRACTOR

|                                          | 1's<br>each | 1/4's<br>each |
|------------------------------------------|-------------|---------------|
| WAGON AND IMPLEMENT PAINT<br>Black.....  | \$4.37      | \$1.26        |
| J.D. Yellow, I.H.C. Red, J.D. Green..... | 5.27        | 1.48          |
| New Fordson Gray.....                    | 4.47        | 1.28          |

## ALUMINUM PAINT

|                                          | 1's<br>each     | 1/4's<br>each | 1/2's<br>each | 3/4's<br>each         | 5's<br>each           |
|------------------------------------------|-----------------|---------------|---------------|-----------------------|-----------------------|
| METALLITE INTERIOR<br>CHROME FINISH..... | \$3.72          | \$1.10        | \$ .61        | \$ .36                | ---                   |
| METALLITE EXTERIOR<br>READY MIXED.....   | 4.02            | 1.17          | .65           | .38                   | ---                   |
|                                          | 5's per<br>gal. | 1's<br>each   | 1/4's<br>each | 1/2's<br>each         | 3/4's<br>each         |
| HEAT RESISTING MET-<br>ALLITE.....       | \$3.62          | \$3.72        | \$1.10        | \$ .61                | \$ .36                |
| ALUMINUM ASPHALT ROOF PAINT .....        | ---             | ---           | ---           | 5's<br>each<br>\$2.82 | 1's<br>each<br>\$2.92 |

ALL PRICES ARE FOR FULL CASE LOTS  
Split cases or less than case quantities of any color and size take the following additional charges:  
1's—6c per can  
1/4's—3c per can  
1/2's—3c per can  
3/4's—2c per can  
5's—1c per can

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### MISCELLANEOUS AND SPECIALTIES

|                           |  |  |  |  |            |            |
|---------------------------|--|--|--|--|------------|------------|
| AD-EL-ITE PASTE WAX ..... |  |  |  |  | 1 lb.      | \$ .80     |
|                           |  |  |  |  | Large Unit | Small Unit |
| WOOD BLEACH .....         |  |  |  |  | \$6.25     | \$2.41     |
|                           |  |  |  |  |            |            |
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### CAULKING COMPOUND

White .....

Gray and White .....

Cartridges and Guns...

(Prices upon request)

|                                                           |              |          |            |            |            |
|-----------------------------------------------------------|--------------|----------|------------|------------|------------|
| SURFACENE .....                                           | 5's per gal. | 1's each | 1/4's each | 1/8's each | 1/2's each |
|                                                           |              | \$1.92   | \$ .65     | \$ .38     | ----       |
| PURE COLORS IN OIL                                        |              |          |            |            |            |
| Zinc Oxide White .....                                    |              | 7.67     | 2.08       | ----       | \$ .60     |
| Raw Umber, Burnt Umber .....                              |              | 4.62     | 1.32       | ----       | .41        |
| Burnt Sienna, Raw Sienna .....                            |              | 5.62     | 1.57       | ----       | .48        |
| Van Dyke Brown .....                                      |              | 4.27     | 1.23       | ----       | .39        |
| Ivory Drop Black .....                                    |              | ----     | 1.42       | ----       | .44        |
| Lamp Black .....                                          |              | 3.97     | 1.16       | ----       | .37        |
| Prussian Blue .....                                       |              | ----     | 1.72       | ----       | .53        |
| Ultramarine Blue .....                                    |              | ----     | ----       | ----       | .54        |
| Chrome Green, Light Chrome Green, Med. Chrome Green, Dark |              | 7.22     | 1.97       | ----       | .58        |
| Chrome Yellow, Light Chrome Yellow, Med.                  |              | ----     | 2.72       | ----       | .77        |
| Chrome Yellow, Dark .....                                 |              | ----     | 3.32       | ----       | .92        |
| Yellow Ochre .....                                        |              | 3.92     | 1.15       | ----       | .37        |
| Venetian Red .....                                        |              | 3.92     | 1.15       | ----       | .37        |
| Tuscan Red .....                                          |              | ----     | 2.47       | ----       | .70        |
| Rose Lake .....                                           |              | ----     | ----       | ----       | .67        |
| American Vermilion .....                                  |              | ----     | 2.72       | ----       | .77        |
| Cobalt Blue .....                                         |              | ----     | 1.72       | ----       | .53        |

### MISCELLANEOUS AND SPECIALTIES (Continued)

|                       |              |          |            |            |            |
|-----------------------|--------------|----------|------------|------------|------------|
| OIL COLOR IN TUBES    |              |          |            |            |            |
| Master Painters' Size |              |          |            |            | each       |
| 1 x 6-inch .....      |              |          |            |            | \$ .19     |
| Household Size        |              |          |            |            |            |
| 1/2 x 8-inch .....    |              |          |            |            | .10        |
| NEVA-ROT              | 5's per gal. | 1's each | 1/4's each | 1/8's each | 1/2's each |
| Neva-Rot Clear .....  | \$2.42       | \$2.52   | \$ .80     | ----       | ----       |
| Neva-Rot Green .....  | 1.87         | 1.97     | .66        | ----       | ----       |

### ASPHALT PRODUCTS

|                                                         |                           |          |
|---------------------------------------------------------|---------------------------|----------|
| MASTICRETE                                              | 5's per gal.              | 1's each |
| Masticrete .....                                        | \$ .97                    | \$1.07   |
| Masticrete Primer .....                                 | .97                       | 1.07     |
| PURE ASPHALT COATING                                    |                           |          |
| (Cold Process Asphalt) .....                            | (Prices upon application) |          |
| PURE ASPHALT CEMENT                                     |                           |          |
| (Cold Process Asphalt) .....                            | (Prices upon application) |          |
| DEPENDABLE ASPHALT ROOF COATING (Liquid) .....          | (Prices upon application) |          |
| DEPENDABLE ASPHALT ASBESTOS ROOF COATING (Liquid) ..... | (Prices upon application) |          |
| DEPENDABLE ASPHALT ASBESTOS ROOF CEMENT (Plastic) ..... | (Prices upon application) |          |

#### ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can      1/4's - 2c per can  
 1/4's - 3c per can      1/8's - 1c per can  
 1/8's - 3c per can



### BARN AND ROOF PAINTS

|                                   | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/16's<br>each |
|-----------------------------------|-----------------|-------------|---------------|---------------|----------------|
| DEPENDABLE ROOF<br>AND BARN PAINT |                 |             |               |               |                |
| 8279 Oxide Red.....               | \$2.32          | \$2.42      | \$ .77        | ----          | ----           |
| 8281 Light Slate.....             | 3.47            | 3.57        | 1.06          | ----          | ----           |

### TINNERS' PAINTS

|                     |      |      |      |      |      |
|---------------------|------|------|------|------|------|
| Red and Dark Red... | 2.92 | 3.02 | .92  | ---- | ---- |
| Green.....          | 4.52 | 4.62 | ---- | ---- | ---- |

### SPRED PRIMER-SEALER (Vapor Barrier)

| 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/16's<br>each |
|-----------------|-------------|---------------|---------------|----------------|
| ----            | \$3.22      | \$ .97        | ----          | ----           |

### HEMILTONE SOYA-PROTEIN PAINT (Semi-Paste)

|                      | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/16's<br>each |
|----------------------|-----------------|-------------|---------------|---------------|----------------|
| White and Tints..... | ----            | \$2.17      | \$ .71        | ----          | ----           |

### SPRED

#### SPRED FLAT

|                      | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/16's<br>each |
|----------------------|-----------------|-------------|---------------|---------------|----------------|
| White and Tints..... | ----            | \$2.53      | \$ .80        | ----          | ----           |

#### SPRED LUSTER

|                      | 5's per<br>gal. | 1's<br>each | 1/4's<br>each | 1/8's<br>each | 1/16's<br>each |
|----------------------|-----------------|-------------|---------------|---------------|----------------|
| White and Tints..... | ----            | \$3.67      | \$1.08        | ----          | ----           |

#### SPRED SATIN

|                       | 1's<br>each | 1/4's<br>each |
|-----------------------|-------------|---------------|
| White and Tints.....  | \$3.35      | \$1.00        |
| Decorator Colors..... | 3.35        | 1.00          |

### TYTA-ZINC OUTSIDE WHITE

### KNOT SEALER

### TYTA-ZINC GLOSS WHITE PASTE PAINT

### DEPENDABLE WHITE SEMI-PASTE

### ZINC DUST PAINT

### AD-EL-ITE CASEIN PAINT (Dry Powder)

### AD-EL-ITE HYGIENIC KALSOMINE (Hot or Cold Water)

### AD-EL-ITE KALSIZE

### AD-EL-ITE EXTERIOR COLD WATER PAINT

### AD-EL-ITE TEXTURE PAINT

### AD-EL-ITE CEMENT WATER PAINT

### AD-EL-ITE PATCHING PLASTER

### AD-EL-ITE PLASTIC SURFACER (For Spackling)

(See separate price list.)

Prices on  
Application

ALL PRICES ARE FOR FULL CASE LOTS  
Split cases or less than case quantities of any color and size take the following additional charges:  
1's - 6c per can  
1/4's - 3c per can  
1/8's - 3c per can  
1/16's - 2c per can  
1/32's - 1c per can

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## TERMS AND CONDITIONS

This price list supersedes all previous lists, terms and other arrangements granted prior to this date, all of which are hereby cancelled.

We reserve the right to refuse any order for any reason and further to grant these new prices and discounts to only those accounts we select as authorized agents for regularly labeled products.

Any tax, customs, import or export duties, or any other governmental charge on the production, sale or shipment (or any combination of these several) of the products listed in this price list or upon the materials from which they are produced, and whether imposed by Federal, State, Municipal, or other governmental authorities, and hereafter becoming effective, shall be added to the prices printed herein.

### TERMS

Our terms on paints, varnishes, enamels, stains, lacquers, white lead, turpentine, linseed oil and sundries not manufactured by us, are 60 days net, 1 per cent discount for cash in 10 days from date of invoice.

All prices are on orders for full case lots. On orders for split cases or less than case quantities of any color and size the following charges are to be added:

|      |            |
|------|------------|
| 1/2  | 1c per can |
| 1/4  | 2c "       |
| 1/8  | 3c "       |
| 1/16 | 3c "       |
| 1's  | 6c "       |

All shipments of paint products are forwarded f.o.b. our factories or distributing points. Orders of 24 gallons or more will be shipped freight allowed cheapest route if freight bills are submitted with remittance or not later than due date of invoice.

### PACKAGING

Products are packed—

|           | Number to Carton |
|-----------|------------------|
| Gallons   | 4                |
| Quarts    | 6                |
| Pints     | 6                |
| 1/2 Pints | 12               |
| 1/4 Pints | 12               |

### NOTES ON ORDERING

Always give post office address and shipping directions, naming the delivering railroad.

To insure prompt attention all orders should be addressed to the firm and not to a representative.

### SHORTAGE AND CLAIMS

Shortages or errors in packing or invoicing must be reported immediately upon receipt of goods to enable proper checking and adjustment.

All claims for losses and damage enroute must be filed by the customer with the carrier. Be sure to have a proper official of the transportation company inspect all instances where there is concealed damage and report to them promptly all shortages and goods received in damaged condition, obtaining their notation on the freight bill to avoid inconveniences and the making of affidavits at a later date.

The manufacture, sale and delivery of all products mentioned in our price lists are contingent upon strikes, fires, floods, the elements, explosion, war, riot, embargoes, insurrection, acts of God, or the public enemy, acts of governmental authorities, labor troubles, delays of vendors or in transportation, inability to obtain raw materials or containers or transportation facilities, or any other causes beyond our control and we may cancel orders for said products undelivered because of any such causes.

All prices, terms and conditions are subject to change without notice.

## HEATH & MILLIGAN MFG. CO.

Division of The Glidden Company

1833 S. NORMAL AVE. CHICAGO 16, ILLINOIS

### FACTORIES

Cleveland 2, Ohio, 11001 Madison Ave.  
Chicago 16, Ill., 1833 S. Normal St.  
Chicago 39, Ill., 1856 No. LeClaire Ave.  
New Orleans 8, La., 424 Josephine St.

Minneapolis 18, Minn., 1901 E. Hennepin Ave.  
Reading, Pa., Third and Bern Sts.  
St. Louis 2, Mo., Main and Gratiot Sts.  
San Francisco 7, Calif., 1800 7th St.

Toronto 9, Ont., Canada, 351 Wallace Ave.

### BRANCHES AND DISTRIBUTING POINTS

Atlanta, Ga.  
Baltimore, Md.  
Billings, Mont.  
Birmingham, Ala.  
Buffalo, N. Y.  
Cambridge, Mass.  
Charlotte, N. C.  
Chattanooga, Tenn.  
Chicago, Ill.  
Cleveland, Ohio  
Columbus, Ohio  
Dallas, Texas  
Detroit, Mich.

Duluth, Minn.  
El Paso, Texas  
Evansville, Ind.  
Honolulu, T. H.  
Houston, Texas  
Huntington Park, Calif.  
Indianapolis, Ind.  
Jacksonville, Fla.  
Knoxville, Tenn.  
Long Beach, Calif.  
Los Angeles, Calif.  
Louisville, Ky.  
Memphis, Tenn.

Miami, Fla.  
Minneapolis, Minn.  
Mobile, Ala.  
Montreal, Quebec, Canada  
Mt. Vernon, Ill.  
New Orleans, La.  
Norfolk, Va.  
North Bergen, N. J.  
Oklahoma City, Okla.  
Omaha, Neb.  
Orlando, Fla.  
Philadelphia, Pa.  
Portland, Ore.  
Reading, Pa.

Richmond, Va.  
St. Louis, Mo.  
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San Francisco, Calif.  
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Tampa, Fla.  
Toledo, Ohio  
Washington, D. C.  
West Palm Beach, Fla.  
Winnipeg, Manitoba, Can.