bcc: E. H. Fording - New York

May 5, 1970

Office of the President
Florasynth Laboratories Inc.
P. O. Box 12
900 Van Ness Avenue
New York, New York 10062

Dear Customer:

It is our understanding that you are using Aroclor® 1262 in a perfume application.

You have received our letter dated February, 1970 alerting you to the allegations that certain polychlorinated biphenyls (PCBs) are environmental contaminants. More recent publicity on PCBs had indicated that their use in certain applications may be unwise. In view of this, we are discontinuing the sale of Aroclor 1262 for perfume application effective June 1, 1970. After this date, no shipments will be made for this application.

Recognizing that this action may cause you some inconvenience, we are taking the liberty of suggesting diethyl phthalate as a possible replacement. Attached is a technical bulletin PL-303 on the product. We are also taking the liberty of sending a sample of diethyl phthalate so that you can carry out an evaluation. If you have any technical questions, the regional manager, Mr. E. H. Fording of our New York office, will be happy to assist you.

Very truly yours,

W. E. Schalk
Director of Sales
Plasticizers

/dbw

DSW 318102