PLAINTIFF'S EXHIBIT

MON-2281

SWR-311

Supersedes

1983 = 0606

CONTRACT NO. 09-042-~~0576~~

BETWEEN

MONSANTO COMPANY

AND

CAJUN INSULATION COMPANY, INC.

DATED

OCTOBER 14, 1980

1.71 | 1.48 | 1.38 | 1.24 | .74

6.55 ÷ 5 = 1.31 h

x 2080 = 2,724

x 15 = 40,872 cut Reduction

COPY NO. 1

Copy to R. Dubois 11/9/83

C 001439

LAM022602

Contract No. 09-042-0576

Project No. _____

# CONTRACT

1. This Contract is made as of October 14, 1980, by and between Monsanto Company, 800 North Lindbergh Boulevard, St. Louis, Missouri 63166 ("Monsanto"), and Cajun Insulation Company, Inc., P. O. Box 3961, Lafayette, Louisiana 70501 ("Contractor") for certain work (referred to herein as "Work") to be performed at Monsanto's Plant in Luling, Louisiana (jobsite), commencing October 20, 1980

2. Said Work shall consist of furnishing all operations, labor, equipment, materials and supplies and doing all things necessary for the proper performance of the services or construction of the facilities described or defined in Exhibit "A."

3. For the proper performance of the Work, Monsanto shall pay Contractor on a time-and-material basis in accordance with the rate schedule in Exhibit "A" or on a firm lump sum basis accepted by Monsanto's designated representative.
Payments to be made as follows: Within thirty days following receipt of Contractor's application for payment, Monsanto will pay Contractor a sum equal to 90% of the value of labor and materials which the Representative estimates has been acceptably incorporated into the Work or suitably stored at the job-site, less the total of all previous payments. The balance shall be paid within thirty days after completion and acceptance of the Work by Monsanto. Contractor's application shall be submitted within two working days of the close of each month in a form satisfactory to the Representative. No payments made prior to acceptance of the Work shall be construed to be an acceptance of the Work in whole or in part.

4. The term "Representative" means the employe of Monsanto authorized to represent it with respect to the Work. Contractor and the Representative are referred to throughout this Contract as if each were of the singular number and masculine gender; Monsanto is referred to as if it were singular and neuter.

5. Any specifications and/or drawings which are attached hereto or referred to herein are a part of this Contract, and the Work shall conform thereto. If ambiguities or conflicts appear in or between specifications and drawings, or if detailed information has been omitted, Contractor shall request interpretation, clarification and/or additional instructions before proceeding with the Work. Any drawings prepared by Contractor in connection with the Work shall become a part of this Contract when approved by Monsanto; however, such approval by Monsanto of Contractor's drawings shall be construed to apply only to general arrangement and shall not relieve Contractor from entire responsibility for errors of any sort, for correctness of design, details or dimensions, nor for deviation therein from drawings furnished by Monsanto. In the event of conflicts or discrepancies between Contractor's drawings and Monsanto's drawings, the latter shall take precedence and control, unless and to the extent that Monsanto shall otherwise specifically direct in writing.

6. All drawings (including sketches, shop drawings and setting drawings) and specifications, including all copies thereof, furnished to Contractor, or obtained or prepared by Contractor for the Work, shall be delivered to Monsanto when no longer required for performance of the Work or when requested by Monsanto, but in any event upon completion or termination of the Work; except that one copy of each may be retained by Contractor with the permission of Monsanto. All such drawings and specifications shall be the property of Monsanto at all times and shall not be used for any other work by Contractor, nor shall Contractor permit such use by others. Contractor shall execute receipts, in a form acceptable to and at any time requested by Monsanto, for all such drawings and specifications in his possession.

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7. Contractor agrees to comply with all statues, laws, ordinances, codes, rules and regulations applicable to the Work, including Monsanto's policies, practices and rules for the jobsite. Contractor shall pay all sales, use, consumer, service or other similar tax required by the law of the place of construction.

8. Contractor agrees to utilize his best skill and judgment in performing the Work and to cooperate with Monsanto in every way. Contractor agrees to provide competent supervision and direction and to maintain at the jobsite the necessary material, equipment and skilled workmen to properly prosecute the Work to completion.

9. Contractor warrants that the Work will be of high quality, with workmanship proper and sufficient for the purpose contemplated and in accordance with the best trade practices. Contractor further warrants that the Work shall fulfill the terms of all special guarantees established by the Contract and that the Work shall be free from defects due to faulty materials, equipment or workmanship, until the expiration of one year from the date of final payment or throughout such longer period as may be provided in the Contract. Monsanto will give notice of observed defects with reasonable promptness. Contractor shall promptly reimburse Monsanto for its costs in remedying such defects or, at Monsanto's option, Contractor shall at his own expense and with all possible speed remedy such defects. In either case, Contractor shall also pay for any resulting damage to other property and work. Any cost for which Contractor is liable under this Contract shall be borne by Contractor, and Monsanto, in addition to any other right or rights it may have, may withhold money otherwise due Contractor to cover any such cost.

10. Contractor agrees that he and his employes shall treat as Monsanto's confidential property and shall not use or disclose to others during or subsequent to the term of this Contract (except as is necessary to perform the Work hereunder and then only with the prior approval of Monsanto and on a confidential basis satisfactory to Monsanto) any information (including any technical information, experience or data) regarding Monsanto's plans, programs, plants, processes, systems, products, costs, equipment, operations or customers (including any similar information Monsanto has received or may receive from third parties) which may come within the knowledge of, or which may be developed by, Contractor or his employes in the performance of or in connection with the Work without in each instance securing the prior written consent of Monsanto. Nothing herein, however, shall prevent Contractor from disclosing to others or using in any manner any information which Contractor can show:

(a) has been published and has become part of the public domain other than by acts or omissions of Contractor or his employes;

(b) has been furnished or made known to Contractor by third parties (other than in connection with the Work) as matter of right and without restriction on disclosure or use; or

(c) was in Contractor's possession on the date of this Contract and was not acquired by Contractor or his employes directly or indirectly from Monsanto or its employes.

For the purposes of this article, no information obtained by Contractor or his employes from Monsanto shall be deemed to be in the public domain or in the prior possession of Contractor or his employes merely because it is embraced by more general information in the public domain or by more general information in the prior possession of Contractor or his employes. Contractor shall restrict the knowledge of all information regarding the Work to as few as possible of his employes who are directly connected with performance of the Work and have a definite need for such knowledge. Upon request by Monsanto, Contractor shall cause such persons involved in the Work on Contractor's behalf as Monsanto may designate to sign individual secrecy agreements in a form satisfactory to Monsanto.

11. Contractor shall provide safe and proper facilities for both access to and inspection of the Work by Monsanto. If portions of the Work are performed off Monsanto's premises, Contractor shall make whatever arrangements are necessary to enable Monsanto to inspect such portions of the Work when requested by the Representative. If the specifications, the Representative's instructions, laws, ordinances or any public authorities require the Work or any portion thereof to be specially tested or approved, Contractor shall give the Representative timely notice of its readiness for inspection and, if the inspection is by an authority other than the Representative, of the date fixed for such inspection, and Contractor shall secure all required certificates of inspection. Any portion of the Work covered up without the approval or consent of the Representative must, if required by the Representative, be uncovered for examination at Contractor's expense.

12. Monsanto may make changes in the specifications or drawings, issue additional instructions or require additions to or deductions from the Work (all o ich are hereinafter referred to as a "chang "changes"), and the amount payable to Contractor under this Contract shall be adjusted accordingly. The provisions of this Contract shall apply to all such changes to the same extent as if originally set forth herein, and Contractor shall proceed therewith when so ordered by the Representative. If any such change involves extra cost, Contractor shall so notify Monsanto within ten days after receipt of the order covering the same, and no claim for payment or reimbursement shall be valid unless such notice is given. If any such change is an addition to the Work, and a lump-sum price is not agreed upon, Contractor shall be paid on a unit-price or a cost-plus-a-percentage basis that is either attached to this Contract as an exhibit or agreed to in writing by the Representative. When payment is on a unit-price or cost-plus-a-percentage basis, Contractor shall keep an accurate record of all quantities and costs incurred thereby, in such form and supported by such evidence as the Representative requires. If any such change is a deduction from the Work, the value of such change shall be determined on the basis of a reasonable estimate of the cost of said deduction. Except for minor changes not involving extra cost, no changes shall be made except pursuant to a written order from the Representative, and no claim for payment or reimbursement shall be valid without such an order.

13. Contractor shall promptly, and before such conditions are disturbed, notify the Representative in writing of:

(a) subsurface or latent physical conditions at the site differing materially from those indicated in this Contract, or

(b) unknown physical conditions at the site, of an unusual nature, differing materially from those ordinarily encountered and generally recognized as inherent in work of the character provided for in this Contract.

The Representative shall promptly investigate the above-mentioned physical conditions. If he finds that such conditions do so materially differ and that the same cause an increase or decrease in Contractor's cost of, or time required for, performance of the Work, an equitable adjustment shall be made and the Contract modified in writing accordingly. No claim of Contractor for adjustment hereunder shall be allowed unless he has given notice as herein required.

14. Monsanto may, by giving written notice to Contractor, terminate this Contract at any time. If Monsanto terminates this Contract for reason other than Contractor's breach of any of the provisions hereof, Monsanto shall pay Contractor for all costs previously incurred in connection with the Work, plus a reasonable allowance for overhead and profit. Additionally, Monsanto shall assume and become liable for all contracts, obligations and commitments that Contractor has, in good faith, undertaken or incurred in connection with the Work prior to receiving any termination notice. Contractor shall, as a condition precedent to any such payment or assumption by Monsanto, execute and deliver all such papers and take all such steps, including the legal assignment of his contractual rights, as Monsanto may require. Upon any termination as set forth herein Monsanto shall be entitled to defer payment to Contractor to the extent of all bona fide claims it may have against Contractor under or arising out of this Contract until such claims have been settled.

15. Contractor agrees that Monsanto may, by oral or written notice, suspend, delay or interrupt all or any part of the Work at any stage of its progress for the period hereinafter provided. Any oral notice given pursuant hereto shall be confirmed in writing within three days thereafter. If the Work is suspended, delayed or interrupted by Monsanto for a period of ninety days, and unless Contractor agrees in writing to a longer period, Contractor may, at any time thereafter and upon not less than sixty days prior written notice to Monsanto, terminate this Contract and recover from Monsanto for that portion of the Work completed as if Monsanto had terminated this Contract pursuant to article 14 hereof. If Contractor is authorized to resume the Work that was suspended, delayed or interrupted, the Contract shall be equitably adjusted in writing to provide for any necessary increase in the time required for, or the cost properly allocable to, the performance of the Work; provided, however, that Contractor submits a claim for such adjustment within 30 days after such resumption of the Work.

16. Contractor shall defend all suits or claims for infringement of any patent rights arising out of the Work and shall save Monsanto harmless from loss on account thereof; provided, however, that Monsanto shall be responsible for all such loss when it or the Representative specifies any particular equipment, material, the product of a particular manufacturer or a Monsanto process, which is an infringement of a patent; provided, further, however, that if the Contractor has information indicating that any such designated equipment, material, the product of a particular manufacturer or a Monsanto process, or the use thereof, might constitute an infringement of a patent, Contractor shall promptly inform the Representative in writing and unless Contractor does so inform the Representative, Contractor shall be responsible for any loss suffered by Monsanto as a result of such omission.

17. No payment under the Contr shall become due and payable until Contra , if required, has delivered to Monsanto complete releases of all liens and all other claims of whatever nature which have arisen or which could arise as a result of any operations related to the Work or the Contract, or receipts in full in lieu thereof, and if required in either case, an affidavit that so far as Contractor has knowledge or information the releases and receipts include all operations, labor, equipment, materials and all things for which a lien or other claim could be filed or made. Said releases shall be effective as to liens and claims existing as of the date payment is requested. If any lien or other claim remains unsatisfied after all payments are made, Contractor shall refund to Monsanto all moneys that Monsanto may be compelled to pay in discharging such a lien or claim, including all costs and reasonable attorneys' fees.

18. Contractor shall not assign this Contract or sublet it as a whole nor shall Contractor assign any moneys due or to become due to him hereunder, without the prior written consent of Monsanto. Any attempt to so assign or sublet shall be void. Assignment or subletting with such consent shall in no way relieve Contractor of any of his obligations under the Contract.

19. The title to all Work completed or in the course of construction at the jobsite shall be in Monsanto; title to all materials, supplies and equipment intended for incorporation into the Work shall pass to Monsanto upon delivery at the jobsite; provided, however, that such passage of title shall in no way relieve Contractor of any of his obligations under this Contract.

20. Except as hereinafter set forth, Contractor agrees to indemnify and save Monsanto and its employes harmless against any and all liabilities, penalties, demands, claims, causes of action, suits, losses, damages, costs and expenses (including cost of defense, settlement and reasonable attorneys' fees) which any or all of them may hereafter suffer, incur, be responsible for or pay out (whether the same arise out of or are in connection with the Work, or from any operations under or in connection with the Contract) as a result of bodily injuries (including death) to any person or damage (including loss of use) to any property occurring to, or caused in whole or in part by, Contractor (or any of his employes), any of his Subcontractors (or any employe thereof), or any person, firm or corporation (or any employe thereof) directly or indirectly employed or engaged by either Contractor or any of his Subcontractors. Upon the request of Monsanto, Contractor shall promptly defend any such demand, claim, cause of action or suit.

Except as hereinafter set forth, Contractor agrees to make full reimbursement for any damage, including loss of use, to existing property or property being installed which may arise out of or in connection with the Work or from operations under or in connection with the Contract, and is caused, in whole or in part, by Contractor (or any of his employes), any of his Subcontractors (or any employe thereof), or any person, firm or corporation (or any employe thereof) directly or indirectly employed or engaged by either Contractor or any of his Subcontractors.

Monsanto agrees that Contractor shall not be liable to Monsanto under the Contract for:

(a) loss of use resulting from damage to property of Monsanto under Contractor's care, custody or control;

(b) liabilities, penalties, demands, claims, causes of action, suits, losses, damages, costs and expenses arising out of bodily injury (including death) to any person or damage (including loss of use) to any property caused by or resulting from the sole negligence of Monsanto, its employes or its agents.

21. Contractor shall not begin the Work under this Contract until:

(a) he has obtained all the insurance required herein,

(b) he has furnished certificates of insurance satisfactory to Monsanto, and

(c) such insurance and the certificates have been approved by Monsanto.

Every contract of insurance providing the coverages required herein shall contain the following clause: "No reduction, cancellation or expiration of this policy shall become effective until ten days from the date written notice is actually received by" (followed by the name and address of the person designated in article 25 hereof as the recipient of notices to Monsanto).

22. Contractor shall take out and maintain for the life of this Contract (at his own expense unless otherwise specifically set forth) at least the following insurance:

| Coverage | Limits |
|---|---|
| (a) Workmen's Compensation | Statutory |
| (b) Employer's Liability | 500,000 each occurrence |
| (c) Public Liability (Bodily Injury) | 200,000 each person<br>1,000,000 each occurrence |
| (d) Public Liability (Property Damage) | 200,000 each occurrence |
| (e) Automobile Liability (Bodily Injury) | 200,000 each person<br>500,000 each occurrence |
| (f) Automobile Liability (Property Damage) | 50,000 each occurrence |

The public liability insurance specified in subparagraphs (c) and (d) above shall include coverage for all of Contractor's contractual liability under article 20 with limits not less than those set forth in subparagraphs (b), (c) and (d) above.

Monsanto agrees, however, that such public liability insurance need not cover: (1) damage, or loss of use resulting from such damage, to property of Monsanto under Contractor's care, custody or control, or (2) liabilities, penalties, demands, claims, causes of action, suits, losses, damages, costs and expenses arising out of bodily injury (including death) to any person or damage (including loss of use) to any property caused by or resulting from the sole negligence of Monsanto, its employes or its agents.

23. Contractor shall bind all his Subcontractors to the terms of this Contract which are applicable to the Work sublet.

24. The obligations of Contractor under articles 6, 7, 9, 10, 12, 14, 16, 17, 18, 20 and 24 of this Contract shall survive any termination of the Contract, or the suspension, completion and/or acceptance of the Work or any part thereof, or final payment to Contractor, it being agreed between Contractor and Monsanto that said obligations shall be of a continuing nature and effect.

25. All notices pertaining to this Contract shall be sufficiently given if delivered in person or sent by registered or certified mail addressed as follows:

(a) If to Monsanto: Mr. Donald J. Samaha, Principal Engineering Specialist
Monsanto Company
P. O. Box 174
Luling, Louisiana 70070

(b) If to Contractor: Mr. Fritz Duhe
Cajun Insulation Company, Inc.
P. O. Box 3961
Lafayette, Louisiana 70501

Either party, by written notice to the other party, may change the person and/or address to which notice shall be given. Both parties agree to acknowledge in writing the receipt of any notice delivered in person.

26. This Contract (including attached Exhibit(s) "A") sets forth the entire agreement between Contractor and Monsanto with respect to the subject matter hereof. All prior negotiations and dealings regarding the subject matter hereof are superseded by and merged in this Contract. All time limits stated in this Contract are of the essence thereof.

27. Special Provisions (if any):

Invoices for work to be done will be mailed to:

Mr. O. G. Creel
Monsanto Company
P. O. Box 174
Luling, Louisiana 70070

In the performance of this contract, contractor agrees to obtain all necessary machinery, equipment, materials, and supplies from Louisiana manufacturers, suppliers and distributors, and to employ Louisiana labor and subcontractors, except where it is not possible to do so without added expense or decreased operational efficiency.

Monsanto's "Supplementary Conditions" and "Safety Rules for Contractors" are part of this contract.

"We hereby agree to incorporate herewith the equal opportunity clause as required by Executive Order 11246, as amended."

In witness of their agreement, Contractor and Monsanto, for themselves, their successors, executors, administrators and assigns, have executed this Contract effective as of the date set forth at its beginning.

MONSANTO COMPANY

By C. H. Thurman
C. H. THURMAN

Title Plant Manager

CAJUN INSULATION COMPANY, INC.

LOUISIANA CONTRACTOR PERMIT NO. 6113

By E. J. Dubois Jr.

Title President

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LAM022608

EXHIBIT "A"
Contract No.09-042-0606
SWR-311
Effective: 1/1/86

## SCOPE OF WORK

(Description of Work to be Performed Under the Contract)

Said work shall consist of general installation and repair of insulation, sandblasting, painting, and carpentry type work throughout the Luling Plant as requested in written work orders issued by Monsanto's designated representative.

For work requested by Monsanto's designated representative and properly completed by contractor, Monsanto will pay either on a firm, lump-sum basis accepted in the written work order or on a time-and-material basis according to the following rate schedule:

1. Labor - Effective January 1, 1986

| | Mechanic 1st Class | Mechanic 2nd Class | Mechanic 3rd Class | Mechanic 4th Class | Helper |
|---|---|---|---|---|---|
| Base Rate | 10.16 | 9.13 | 8.46 | 7.75 | 5.43 |
| FICA 7.15% | .73 | .65 | .60 | .55 | .39 |
| LUC 6.81% | .69 | .62 | .58 | .53 | .37 |
| FUTA 1.1 % | .11 | .10 | .09 | .09 | .06 |
| Overhead 10.0% | 1.02 | .91 | .85 | .78 | .54 |
| Profit 7.0% | .71 | .64 | .59 | .54 | .38 |
| Insurance 10.0% | 1.02 | .91 | .85 | .78 | .54 |
| Straight Time | 14.44 | 12.96 | 12.02 | 11.02 | 7.71 |
| Overtime | 20.29 | 18.21 | 16.89 | 15.48 | 10.84 |

Note:

1) Travel Time/Rain-out Time - none. Pay based on actual hours worked in the Luling Plant.

2) Overtime rates apply on actual hours worked in excess of forty (40) hours per work week, and to be charged at time and one-half times the base wage rate for all overtime hours worked.

3) Daily time sheets and material receipts must be prepared in duplicate and be approved by signature of the contact man named by Monsanto's designated representative in the written work order. Monsanto will retain one copy of the time sheet(s) and material receipt(s).

4) The Superintendent and Foreman will be on call 24 hours a day, 7 days a week, with no overtime charged, for a flat rate of $611.90 per week for the Superintendent and $554.88 per week for the Foreman. These rates include all taxes, insurance, profit and overhead.

2. Material

Supplied at published prices, per Price Book dated September 2, 1983, and effective October 1, 1983.

EXHIBIT "A"
Contract No. 09-042-0606
SWR-311

SCOPE OF WORK - Continued

Effective: 9/1/83 and
10/1/83

3. Equipment

A. The following equipment will be furnished at no extra charge:

3 each - ½ ton pickup trucks (includes fuel and maintenance)
1 each - 150' and 40' Warehouse Storage
1 each - Pittsburg Machine
1 each - Fitting Saw
1 each - Foot Shear
1 each - Metal Roller
1 each - Beader and Crimper
1 each - Table Saw
1 each - Port-a-Let
- Hand tools

B. Rental Equipment - If required, rental equipment will be charged at current rental rates.

C. If requested by Monsanto's designated representative, the following equipment will be supplied at the following rates:

| Equipment | Rate per week, day, hour |
|---|---|
| Compressor | $80.00/week |
| Pick-Up Truck, 1/2 ton | $58.00/week + $0.10/mile |
| Flat Bed Truck, 1-ton | $87.50/week + $0.12/mile |
| Portable Welding Machine | $72.00/week |
| Change Houses | $50.00/month |
| Portable toilet facilities | $46.90/month |
| Scaffolding | (See attached schedule) |
| Pitch Pot | $10.00/week |
| Fitting Saw | $23.50/week |
| Caulking Guns - power driven | $10.00/week |
| Airless Spray Unit | $37.50/week |

D. Miscellaneous Small Tools & Supplies

| | |
|---|---|
| Drill Bits | $ 2.15 each |
| Drop cloths, 9 x 12 | $ 8.90 each |
| Extension cords and buls | $ 8.15 each |
| Electric Drills | $13.10 each |
| Pop Rivet Guns | $23.30 each |
| Tarpaulins and Visqueen | $18.20 roll |
| Power Saws | $38.95 each |

E. Scaffolding - Per attached Rental Rate Schedule.

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LAM022610

SWR-311
Exhibit "A"
Contract No.09-042-0606
Effective: 3/3/86

CAJUN INSULATION CO., INC.

E. SCAFFOLD RATES FOR MONSANTO LULING PLANT
EFFECTIVE MARCH 3, 1986

| PART # | ITEM | NEW PRICE |
|---|---|---|
| SYSTEM HORIZ.: | | |
| SBR 3' | HORIZ. 3' | $0.66 |
| SBR 45" | HORIZ. 45" | $0.99 |
| SBR 5' | HORIZ. 5' | $1.10 |
| SHR 6' | HORIZ. 6' | $1.32 |
| SHR 7' | HORIZ. 7' | $1.32 |
| SHR 8' | HORIZ. 8' | $1.32 |
| SHR 9' | HORIZ. 9' | $1.71 |
| SHR 10' | HORIZ. 10' | $1.76 |
| SYSTEM VERT. POST: | | |
| SVP 3' | VERT. POST 3'6" | $1.38 |
| SVP 7' | VERT. POST 7' | $1.76 |
| SVP 10' | VERT. POST 10'6" | $2.48 |
| DIAGONALS: | | |
| SDC 9' | DIAGONAL 9' | $2.20 |
| SYSTEM ACC.: | | |
| STSJ 1 | SCREW JACK | $1.10 |
| SSC | STARTER COLLAR | $1.10 |
| SBK 24 | SIDE BRACKET 24" | $5.23 |
| SBK 33 | SIDE BRACKET 33" | $5.39 |
| SBK 36 | SIDE BRACKET 36" | $5.50 |
| STR 7 | STAIR UNIT | $11.88 |
| BOARDS: | | |
| SB 6' | SCAFFOLD BOARD 6' | $0.99 |
| SB 8' | SCAFFOLD BOARD 8' | $1.38 |
| SB 10' | SCAFFOLD BOARD 10' | $1.65 |
| SB 12' | SCAFFOLD BOARD 12' | $1.93 |
| SB 14' | SCAFFOLD BOARD 14' | $2.26 |
| SB 16' | SCAFFOLD BOARD 16' | $2.59 |
| TUBES: | | |
| ST 4' | GALV. TUBE 4' | $0.50 |
| ST 6' | GALV. TUBE 6' | $0.55 |
| ST 8' | GALV. TUBE 8' | $0.61 |
| ST 10' | GALV. TUBE 10' | $0.66 |
| ST 13' | GALV. TUBE 13' | $0.83 |
| ST 16' | GALV. TUBE 16' | $0.94 |
| LADDERS: | | |
| SAU 6' | LADDERS 6' | $1.93 |
| SAU 3' | LADDERS 3' | $1.38 |

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LAM022611

SWR-311
Exhibit "A"
Contract No.09-042-0606
Effective: 3/3/86

E. SCAFFOLD RATES (Contd.)

| | | |
|---|---|---|
| SAU BR | LADDER BRACES | $0.55 |
| CLAMPS: | | |
| CRA RT | RIGHT ANGLE CLAMP | $0.39 |
| CRA SW | SWIVEL CLAMP | $0.44 |
| FRAMES & ACCES.: | | |
| FM 3' | FRAME 3' | $1.56 |
| FM 4' | FRAME 4' | $1.56 |
| FM 5' | FRAME 5' | $1.56 |
| FM 6' | FRAME 6' | $1.56 |
| OPFM 6' | OPEN END FRAME 6' | $1.56 |
| B-72 | CROSS BRACE 7' | $0.24 |
| B-73 | CROSS BRACE 5' | $0.24 |
| CP | COUPLING PIN | N/C |

MONSANTO COMPANY

BY: _____
John M. Tissue
TITLE: Manager, SW Regional Purchasing

CAJUN INSULATION COMPANY, INC.

BY: _____
TITLE: President

C 001449

LAM022612