FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO. 458

DIST.	SALES MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			10 6735 100 PYDRAUL 60															
2308		G	486404 MISSOURI ENGINEERING															
1045		A	488350 MOBIL OIL DIV PHILA PENN	10		10							2				5	2
1106		A	488360 MOBIL OIL CO DIO PORTLA-D			1					1							
1005		A	488363 MOBIL OIL DIV ALBANY N Y	8	15													
0343		A	488364 MOBIL OIL DIV NILES ILL	12	10	2									2			
2886		A	540350 OHIO RBR WILLOUGHBY OHIO															
1504		A	617465 REYNOLDS MET BELWOOD PLT															
1005		A	617466 REYNOLD MET CO MASSENA NY	2														
2806		A	699600 STD OIL OF OHIO CLEVELAND															
4302		J	757043 UNITED TECHNOLOGY CENTER	1														
			GRADE TOTAL	111	81	57	4	3	7	4	10		9		6	3	5	3
			PRODUCT TOTAL	111	81	57	4	3	7	4	10		9		6	3	5	3
		10	6758 000 PYDRAUL - AC															
2309		J	007362 AIR REDUCTION ALTON ILL	1	2	1				1				1				
2802		G	007367 AIR REDUCTION LORAIN OHIO															
2309		J	007374 AIR REDUCTION UNION N J	1	1	1	1											
1041		J	012374 ALLEN INDUSTRIES INC	1														
2309		A	015850 ALUMINUM COMPANY		1													
2309		J	016653 AMERICAN AIR FILTER CO															
2309		J	021558 AMERICAN GILSONITE CO															
0806		G	022835 AMERICAN LOUISIANA PIP															
1106		G	022835 AMERICAN LOUISIANA PIP															
2309		G	022835 AM LOUISIANA PIPE LINE CO															
2704		G	022835 AMERICAN LOUISIANA PIP															
2905		G	022835 AMERICAN LOUISIANA PIP															
1106		J	022854 AMERICAN LOUISIANA PIPE															
2309		J	022854 AMERICAN LOUISIANA PIPE															
2905		J	022854 AMERICAN LOUISIANA PIPE															
0343		A	023530 AMERICAN OIL CO CHIC ILL		1													
2346		J	023530 AMERICAN OIL CO CHI ILL	1	1	2		1							1			
4101		A	030775 ANACONDA COMPANY	25		22	1	6	1	2		8	1	1		2		1
4105		J	036426 ARGONNE NATL IDAHO FALLS															
2309		J	037034 ARKANSAS LOUISIANA GAS															
2309		A	039200 ARMOUR AGRIC CHEM INC	32	38	16		8			8							
1106		J	044488 ATLANTA GAS LIGHT CO	1														
1545		G	045917 ATLANTIC SEABOARD CORP															
2704		J	045917 ATLANTIC SEABOARD CORP	1	1	1									1			
0849		J	046950 THE ATTALA CO	1														
0849		J	072300 M J BERGERON															
4101		A	086735 BOEING CO SEATTLE WASH	1	2													

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