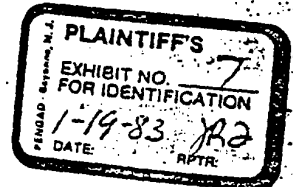


CLEVELAND SALES OFFICE
HANS BUILDING
CLEVELAND 15, OHIO
September 19, 1957



Mr. R. E. Egan
MICHIGAN SILO COMPANY
Cherry Road, N. W.
Box 514
Massillon, Ohio

Dear Mr. Egan:

It was certainly nice talking with you September 11 and I shall look forward to coming down to discuss AROCLORS with you in the very near future.

As promised, we are sending you two books about the AROCLORS and hope these will be helpful to you in the initial phase of your coating work.

Please call on us for any information you might require.

Very truly yours,

David H. Bechtold
Sales Representative

David H. Bechtold/ltc

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